

rezhnev, Others Express Shock

By Joseph Fitchett

- President Reason ved a flood of messages of ethy Tuesday from world ers including Soviet President , aid. 1: Brehaney, expressing that the assessmation attempt hopes for his promit, full re-

mulation process, which most of tainties which would faced the them felt has been slow in many West if Mr. Reagan had been areas of foreign affairs.

killed or maimed and the United Alled or maimed and the United Cring another possible compli-cating factor for U.S. foreign poli-rot and heightened tension with cy. several European officials the Soviet United tension with cy. several European officials the Soviet United tension with poted Washington reports that the speculated, that Mr. Reagan's dis-highly visible role of Secretary of appearance. from office might-State Alexander M. Hang Jr. at the make the Soviet tendership reader outpet of the crisis may have exa- to challenge U.S. determination in

Last October Mr. Hinckley was arrested while trying to board a plane in Nashville, Tenn., carrying three handguns on the day President Jimmy Carter visited the city. The weapons were seized and Mr. Hinckley paid a \$62.50 fine for carrying weapons on city property.

Mr. Hinckley's parents, in a statement from their home in an exlusive Denver suburb, said that their son "had been under recent psychiatric care" hut that "these evaluations did not alert anyone to the seriousness of his condition." They added: "We love our son and

Haig Role Revives Crisis Policy Issue

Washington Post Service was third in command. This line of WASHINGTON — The sudden incapacitation of President Reagan revealed: confusion in the White House over the line of authority in an incal crisis and the with vice president and then the by the vice president and then the tional crisis and

derwent three hours of surgery Monday for removal of a .22-cal-iber bullet from his left lung. The hullet had entered under his left Hinckley had purchased from a pawn shop in Dallas last October. ant was waiting in a crowd of rearmpit, struck his seventh rib and surrowed three inches into the

lung. Also wounded in the shooting Monday were a Secret Service agent, a Washington policeman, and Mr. Reagan's press secretary. James S. Brady. ton Hilton Hotel, where Mr. Reagan had just addressed the **Building and Construction Trades** Union. Mr. Brady, 40, was reported in

serious hut improving condition ect is Charge uesdav after surgery. He was sho in the forehead as the presidential John Warnock Hinckley Jr., 25, party was leaving the hotel. the son of a wealthy Evergreen, Dr. O'Leary, dean for clinical affairs at the George Washington Colo., oil executive, was arrested at the scene, and he was later charged in U.S. District Court with at-University Medical School, said a hullet had passed through Mr. Bratempted assassination of a presidy's hrain. He said the press secredent and assault on a federal emtary was making "extraordinary progress" hut had extensive damployee, the Secret Service agent. He was being held without bond age to the right side of his hrain. and was to undergo psychiatric ex-Both the president and Mr. Brady were at George Washington University Hospital. Mr. Brady, who was five feet from the president and no farther from the assailant at the time of the shooting, was the most gravely injured of those hit. The Secret Service agent, Timothy J. McCarthy. 31, was reported in good condition Tuesday, and the Washington policeman. Thomas K. Delahanty. 45, was listed in serious condition.

private, European officials and the second second second essed relief at news reports in- officials. ing that Mr. Reagan appar- News of the shooting — fol-would not be seriously inca- lowed within hours by reassuring ated for a long time. "It was reports on President Reagan's con-ling to think of the U.S. pres-dition — reached Europe and Asia out of action with Polising on out of action with Poland on nife-edge." a British diplomat 210,0004

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re attempt on Mr. Reagan's - ·· courred only hours after leadn Solidarity called off a ned general strike and backed

Jair of from confrontation with the two decades. But many also em-

cence might further delay the administration's policy-for- feeling of alarm about the uncer-

cerbated friction between his dea crisis. In his message, Mr. Brezhnev said: "In the name of the Soviet partment and other administration

leadership and myself personally, I wish you, Mr. President, a full and speedy recovery." He expressed in-dignation at "this criminal act." China also condemned the assassination attempt and wished the or financial markets.

wounded U.S. leader well. In the extensive international U.S. allies all sent messages media coverage, many editorials dwelt on the prohlem of violence in American life and the list of atwishing Mr. Reagan a quick recovery and expressed condolences over the others who were wounded tacks on U.S. leaders in the last in the assassination attempt. In this, European leaders were joined by both Israel's Prime Minister Menachem Begin and Egypt's President Anwar Sadat.

Similar messages - including Some diplomats acknowledged a (Continued on Page 3, Col. 1)

> Two issues in particular had been expected to divide the moderates and militants at Tucs-

day's meeting: legal recognition of

an independent farmers' union

and a halt to the prosecution of

Solidarity and the anthonities have been at loggerheads over the two issues for months, and these

were two of the five demands on

whose acceptance the union origi-

nally insisted in return for calling

Pact Games Reportedly End

saw Pact military exercises in and around Poland have technically

ended but the level of military ac-

tivity remains high, a NATO mili-tary source said Tuesday night.

BRUSSELS (Reuters) - War-

off the nationwide shutdown.

dissidents.

Nazi Party Statement

will stand by him."

After the shootings, Michael C. Allen, president-elect of the Na-tional Socialist Party of America, said Mr. Hinckley had been ex-pelled from that neo-Nazi party in November, 1070. His discrimination November, 1979. He described Mr. Hinckley as a "nut."

Details of the suspect's background family and recent movements suggest that he had an ordi-nary childhood, that he went to college seven years without graduating and that he apparently tried to get newspaper jobs by lying about his experience.

His father is a successful independent oilman whose Vanderbilt Energy Corp., an oil and gas ex-ploration company with 20 em-ployees, recorded sales of \$4.5 million last year.

The family lives in a big mul-tilevel house in Evergreen, Colo, about 20 miles west of Denver in the foothills of the Rocky Mountains.

Purchase of Two Guns

Four days after his arrest in Nashville, the suspect bought a pair of .22-caliber handguns for \$47 each at Rocky's Pawnshop in Dallas, according to the shop's owner. A week later he went to the offices of both of Denver's daily newspapers — the Denver Post and the Rocky Mountain News and applied for "any writing joh."

On both application forms he list-ed "politics" and "reading" as his hobbies.

On the Post application he listed three previous jobs: one as a bar-tender in a Denver supper clnh in 1976, one with a Dallas book publisher for two months in the sum-mer of 1978, and a third "selling portrait pictures" for a Los Ange-les photography company in 1976. But the owner of that concern said that Mr. Hinckley, despite his assertion that he was a self-taught photographer, knew nothing about the work, and was turned down when he asked for a job.

Records at the Lubbock campus of Texas Technical University list Mr. Hinckley as first enrolling in 1973 as a business administration major and show that he last enrolled as an English major in June, 1980. Officials of the university said he never received a degree.

One professor, Dr. Otto Nelson, recalled that in his class on modern Germany in the summer of 1978 Mr. Hinckley "was a good student, B plus, attentive." Prof. Nelson said the only unusual thing he recalled was that when the students were assigned to review two books and given 150 years of German history to choose from, Mr. Hinckley picked Hitler's "Mein Kampf" and a history of the Nazi death camp at Auschwitz.

defense secretary. hrought new reports of strains in-One White House official who volving Secretary of State Alexaninsisted that he not be quoted dider M. Haig Jr.

rectly said Tuesday that top White There were reports of displeas-ure at Mr. Haig's public assump-tion of control at the White House House Monday, had advised Mr. Monday before Vice President Haig not to make any statement. The official said that both Mr. Bush returned from Texas in the wake of the wounding of the presi-dent. But Deputy Press Secrectary Larry Speakes said Tuesday that Mr. Haig had acted properly.

"The important thing to note on that is the White House did not skip a beat, the government did not skip a beat, the White House performed effectively." Mr. Speakes said Tuesday. "There was not a single ripple." He indicated that there was no

apparent friction about Mr. Haig's stepping into the command posi-tion. "There was a complete spirit of cooperation," he said, "It was a team effort. I think it is significant.

Monday afternoon, Mr. Haig appeared before national televiin cameras at the White House to say, his voice quavering with emotion: "Crisis management is in effect

"As of now, I am in control here, in the White House, pending return of the vice president, and in close touch with him." Mr. Haig said: "Constitutional-

ly, you have the president, the vice president and the secretary of state in that order.

But at 9 p.m. Monday, Mr. Speakes appeared to contradict n. Secretary of Defense Caspar W. Weinberger was, after the vice president, to take command in the event of a crisis, Mr. Speakes said. Mr. Weinberger, not Mr. Haig,

Attack Could Shake New U.S. Confidence

By Hedrick Smith

New York Times Service WASHINGTON — Political Washington has recoiled with the fear that the political casualty of a shocking new assassination at-tempt on a president might be the slowly returning national self-confidence rekindled lately by the release of the American hostages in

Iran and the start of a new administration. "It shatters what appears to be a

new, more upbeat, optimistic mood after the hostage release and the beginning of the new administration," commented Richard Wirthlin, President Reagan's pollster and a long-time measurer of public opinion.

"Everybody is hopeful that America can make it," added Peter Hart, a Democratic polister. "People want to pull together and the thing that is disastrous about this incident is being pulled apart and wondering again."

In hotel lobbies, on sidewalks, in the halls of Congress, the constant television replay of the rapid fire, the ducking president and his fallen aides summoned mental flashbacks to the earlier killings of Pres-

hrother, Robert; Martin Luther King Jr. and, more recently, John Lennon. Politicians worried aloud about violence in America and spoke with despair about the fragile safety of its leaders.

Vulnerable

"We invest a lot in a president as a single person." observed Carl N. Degler, a Stanford University scholar of U.S. social history. "To have him vulnerable this way is But if the president is incapacitatshattering to people. It does hring ed and it forces a change, that you back immediately to the question of how can we be governed."

"The president is a symbol of the nation and Reagan has looked strong in that role, as John Kennedy and Richard Nixon did," obthere has been action in Washingserved Andrew Hacker, a political scientist at Queens College in New York City. "When you take him away to a hospital bed, even for a worried that maybe the Reagan day, the nation feels deserted. No one is at the controls."

programs won't work and now that something is loose in the country since the president is un-But Mr. Hacker and another social scientist, Amitai Etzioni, direcder the threat of violence." int of the Center for Policy Research in Washington, said that if Mr. Reagan recovered from his mediate reaction of political Washchest wound, the incident would ington. With an almost convulsive

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reflex. the senior members of the ident John F. Kennedy; his not cause lasting damage to the public's political resilience. Reagan Caoinet gathered in the safety of the White House situa-"Over the long run, it will not

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tion room. Vice President Bush canceled a speech in Texas to fly pull us down into a hlue mood if he recovers," said Mr. Etzioni. immediately to Washington, a "The media will say this is part of symbol of guaranteed continuity. a wave of violence but that's not In the johhy of the ABC News building on Connecticut Ave., a what the public is going to feel. People won't identify with the asdozen persons huddled together sailant. I don't think they will feel watching the large-screen televiit reflects on our institutions, on our capacity to deal with the fusion set giving the afternoon hulture, or on ourselves as Americans. letins on the president's condition.

would be very shocking to people." **Doubly Worried**

More gasps followed when the film was run frame-by-frame But others were less optimistic showing the president's face at the about the public mood. "There has moment he was struck by a hullet. been a huoyant feeling because "We've got everybody looking at

There was a collective sigh when a

newcaster reported that the presi-

dent's lung had partially collapsed.

this videotape, watching a president being gunned down," com-mented Patrick Caddell, the pollster for former President Jimmy Carter. "It's the most incredible footage since the shooting of Lee Harvey Oswald on television. These things are terrible. And what's so terrifying to people, what's so terrifying about crime is That seemed to reflect the imthe irrationality and randomness

of it.

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blidarity Moderates and Radicals Clash wer Walesa's Agreement With Regime munique," said Giedymin Jablon-Bydgoszcz, and two of the city's

A letter presented by the War-

delegates alleged that Mr. Walesa

Western banks agreed to con-tinue for a second day talks on Poland's request for res-cheduling \$3.1 billion in com-

mercial loans. Page 19.

who took part in negotiations de-

There was no other agreement

INSIDE

DANSK, Poland — Moderates militants clashed at a stormy deputy governors resigned Tres-day. The union had called for their ing Tucsday night as Solidareaders debated whether to aca government-union compro--: and formally call off a threatsaw branch of the union was also critical of the settlement, and some I general strike. any delegates accused the un-

movement's 10-man negotiatteam, led by Solidarity chief r Walesa, of a sellout. But the u's top leadership expressed ridence that moderates would nately carry the vote.

Everybody here seems to be had struck a secret deal with the nst the compromise and wants to on strike," one of the Soligovernment. But one of the leaders ty negotiators, Bogdan Lis, reporters during a break in the nied that there had been any such ting at the Lenin shipyard in accord. msk. with the government except what was reported in the official com-

The discussion is likely to last iv hours and although the deleis are angry, I think that in the they will vote for Lech Walebe added.

Walkout Suspended

olidarity had planned a general te Tuesday, but suspended the se call Monday night after mering out the settlement with

Ir. Walesa told reporters he convinced that common sense ild win. "We are destroying serves, and we must negotiate ter than use our highest caliber

pon," he said. he agreement centered on dends arising from a police attack unionists in the city of lgoszcz March 19 in which activists were badly hurt.

V letter from two of the victims, Rulewski and Mariusz Labeny icz, was read out at Tuesday's ting, and it was highly critical. We did not gain anything. lesa has made some bungling isions," it stated. "We can com-mise on the supply of onions, not when blood has been 1 en 1

> of the government Monday mised to put on trial those remsible for the violence in

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Belgian Premier Wilfried Martens offered his resignation after failing to resolve a Cabinet split over economic measures. Page 3. Another Atlanta Child Found Slain A 21st case has been added to the list of unsolved child deaths in the Atlanta area. Page 5.

Violence Wracks Gaza Strip

The placid surface of everyday life belies the seriousness of the religious and political violence that plagues the Israeli-occupied Gaza Strip. Page 5.

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Belgian Crisis Over Economic Plan

Focus on West Germany

The first of a three-part special supplement on West Germany's economy appears today on Pages 75-185. The other two parts will be published Thursday and Friday.

Reader's Digest Founder Dies

DeWitt Wallace, founder of the Reader's Digest magazine and publishing empire, is dead at the age of 91. Page 3.

House officials and Mr. Wein-

berger, who was also at the White

Weinberger and White House offi-

(Continued on Page 3, Col. 1)

Vice President Bush, followed by White House chief of staff Edwin Meese 3d, arriving to speak to newsmen in Washington Monday after the assassination attempt on President Reagan.

'Exceptionally Good'

from a .22-caliber pistol that Mr.

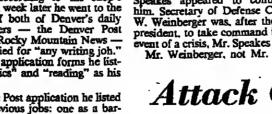
Witnesses said the alleged assail-

porters and spectators outside the

ballroom entrance of the Washing-

Mr. Reagan, told for the first time Tuesday that Mr. Brady had been seriously wounded in the shooting, replied: "Oh, damn. Oh, damn." James A. Baker 3d, the president's chief of staff, said Mr. Reagan's "eyes welled up with tears" when he received the news from the White House physician, Dr. Daniel Ruge, just after noon. informed that the two officers were also wounded. Mr. Reagan replied: "That means four hullets hiL Oh. Lord."

Earlier. Dr. O'Leary said Mr. Reagan was "doing extremely well" and was in "exceptionally good condition" despite a restless night. He was said to have been (Continued on Page 3, Col. 3)



INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, APRIL 1, 1981

Outside the Hotel: Cheers, Then Gunshots

By Lou Cannon Washington Past Service WASHINGTON — It was a rou-tine scene that Ronald Reagan as - politician and president bad played a thousand times.

Mr. Reagan had delivered his basic speech, appealing for support for his economic program and deploring the increase in violent crime which was "making neigh-borhood streets unsafe and fami-

hes fearful in their homes." He was leaving the Washington

Hilton Hotel through a VIP side door. His armored himousine stood in a driveway about 12 feet away. Secret Service agents were all around him. It was 2:25 p.m. on a typically rainy spring day, and Mr. Reagan, dressed in a blue suit with

a white handkerchief in his pocket. seemed happy to be president. Outside the hotel more than 100 pause between the second shot and persons had gathered. Mr. Reagan, as he always does, paused and waved to the crowd. The crowd cheered. Nearby, the president's press secretary, James S. Brady, walked toward a staff car, not looking at the president. To Mr. Reagan's left, slightly more than 10 feet away in a roped-off area, members of the crowd mixed with an screamed. A Secret Service agent yelled, "Get back, get back." Other agents jumped on a tall, blond man who was facing the president and holding a handgum. reporters and television camera-They pinned him against the conmen who were photographing the crete wall of the hotel. president's departure.

Washington Hilton Hotel

Main Entrance

Michael Patzel of The Associat-Mr. Reagan stood motionless as the shots rang out. One witness said he winced. Mr. Putzel said, ed Press, ready with the inevitable question, called out, "Mr. Presi-deat." The smile just sort of washed off

Abruptly, his face."

Secret Service Agent

James S. Brady

In the noise of the crowd, those who saw the president at first thought he had emerged un-scathed. They saw a Secret Service agent shove him into the right rear the third. The shots appeared to come from the roped-off press area to the left of and below the presiseat of his armored limousine. dent. To those close to the rope re-They saw Mr. Reagan hunched in straining the press, the shots sounded like firecrackers. A womthe seat of the limousine, his body leaning to the left.

And in front of them on the street they saw three men go down from the shots — one of them struck near the right eye. The man who had been shot in the bead fell face forward, sprawled across a grate. Blood dripped from his head across the grate and down the sidewalk toward the hotel, entrance. The man was Mr. Brady. Near him ou the sidewalk lay Timothy J. McCarthy, a Secret Service agent and Thomas K. Delahanty, a Dis-trict of Columbia policeman.

By now, the crowd was growing and Secret Service agents and po-lice were yelling to clear the street. The limousine bearing the wound-ed president sped off, with bullet holes in the rear door and rear White House Press Secy. window.

The three wounded men re-mained on the sidewalk ontside the Hilton. Mr. Brady's head wound continued to bleed. Within minutes, two ambulances arrived to take the wounded men away.

Police Car Locked

Meanwhile, Secret Service agents protected the man who had been holding the gun. They took him to a police car and tried to put him inside. But the door was locked, so they took him to anoth-er police car instead.

Most of the reporters who had watched Mr. Reagan speak to the national conference of the building trades unions were still inside the hotel. The first they knew of it was when Dean Reynolds of United Press International ran by them, pushing people aside in his haste to reach a phone.

Outside the hotel, despite the best efforts of the police, the crowd was growing. Reporters interviewed people at random and each other, hoping to find a wit-ness. They found several, including, a television cameraman who had photographed most of the event.

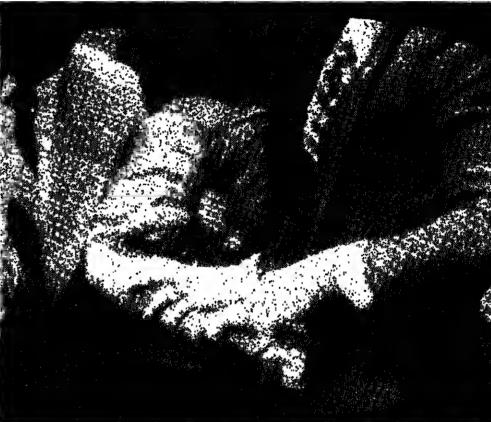
The television cameraman was Henry M. Brown of ABC, who said he had complained earlier to the Secret Service that members of the public had "penetrated the po-lice line," creating crowded coodiit difficult to work. His complaint went unheeded. He was standing near the assailant when he started to fire.

"He just opened up and kept squeezing the trigger," Mr. Brown said

Another television cameraman, Stephen P. Sung of NBC said: "We were facing them. We're doing a documentary on the first 100 days of the presidency, and we were in the pool. A blond guy, 29, 30, brings a gun right in Reagan's line of sight, 1 saw Reagan drop, then six people pushed him [the assailant] against the stone wall. They tackled his whole body and wrestled him against the stone wall. Then they rushed him into a There was blood all over his face. He moved a little bit."



In scenes from television monitors, a gun (top photograph, circled), apparently that of the assail-ant, is pointed at the presidential linuousine as President Reagan is bustled into the car and others are sprawled on the sidewalk outside the Hilton Hotel. The man at top center was identified as Timothy J. McCarthy, a Secret Service agent wounded in the shooting. In the photograph below, agents are shown wrestling with the suspect, center, identified as John Warnock Hinckley Jr.



TV Offers Vivid Look **At Shooting**

By Tony Schwartz New York Times Service NEW YORK --- Videotapes NEW YORK — Videotapes ca sue the attempted assassination didin President Reagan began running the p on the three major U.S. television with networks less than half an bour atter ter the shooting at the Washingto-the Hilton Hotel. What ensued was presigraphic documentation, from a vene se nety of camera angles, of the a

tempt on the president's life. is stal ABC was the first of the threin the networks to televise footage of thisally-shooting, beginning at 2:42 p.n.laig h EST Monday, minutes after it open sl curred, Both NBC and CBS telese ch vised footage before 3 p.m. 3d ar All three networks continue, sug with uointerrupted coverage of

throughout the day. NBC went ahead with its cove Roor

age of the championship game of the National Collegiate Athlet Association basketball tourn mac ment, but offered a special repo-on the day's events at halftime. The three networks routinely a sign a correspondent and a came crew to all presidential events, in cluding speeches like the one Mi Reagan delivered before be wi

Although none of the octwork was covering the president speech live, the videotapes of the shooting evoked memories

NBC's live coverage of the shoc

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ing of Lee Harvey Oswald, form President John F. Kennedy,

accused assassin, by Jack Ruby

1963. The repeated running of the tapes of Monday's shooting drow home a number of images that are certain to endure: Presider Reagan being pushed down int; his limousine afterward; his presi secretary, James S. Brady, lyin-face down on the pavement; the suspect. John Warnock Hincklein

suspect, John Warnock Hinckle

Ir, being surrounded by law en forcement officials, and a Seere Service agent standing beside Mi Hinckley and holding his automat

ic weapon aloft to protect the sus

As the networks began to report

1963.

Presidential Exit Hotel Banquet Entrance

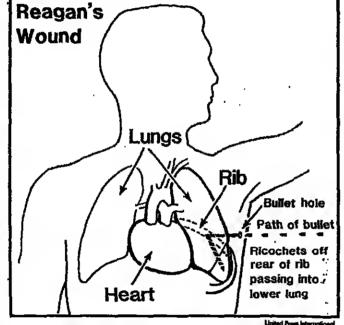
Diagram depicts assassination attempt on President Reagan. Mr. Reagan and three others (A,B,C,D) were shot in front of the VIP exit at the Washington Hilton by an assailant, who was captured on the spot. The president was pushed into his car and taken to the hospital. Stationed behind were the Secret Service car (SS on the diagram) and the presidential staff's limousine.

Reagan 'Sails Through' 3-Hour Surgery To Drain Blood, Pull Bullet From Lung

By Susan Okie

and Victor Cohn Washington Post Service WASHINGTON -- President Reagan "sailed through" three hours of surgery at George Wash-ington University Hospital to drain blood from the left side of his chest and remove the bullet lodged in his left hung, a doctor

A surgical team led by Dr. Benjamin L. Aaron and Dr. Joseph M. Giordano performed a thoracotomy, an operation in which the rib cage was opened and the presi-dent's heart and lungs were exa-



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Page 2

"He certainly sailed through it," said Dr. Dennis S. O'Leary, dean for clinical affairs at George Washington University Medical School. Considering that Mr. Reagan is 70, Dr. O'Leary said, his response to surgery was "maybe not medically extraordinary, but just short of it ... He's physiologi-cally very young." The doctor add-ed: "At no time was he in any sorious danger." About two quarts of bloody flu-

id were drained from the left side of the chest, where they had col-lected between the lung and the lining of the chest cavity. The pres-ident also received a transfusion of about 2½ quarts of blood — a substantial amount, as an adult body contains a total of about six quarts.

Dr. O'Leary said the bullet had not struck the heart or any major blood vessels within the chest. It entered the chest below the left arm, traveled slightly downward and struck the seventh rib, then ricocheted into the chest, traveling about three inches through the lower lobe of the left lung.

Builet Removed

All the bleeding appeared to be caused by the wound made in the lung tissue, Dr. O'Leary said. He said the bullet, severely distorted by its collision with the rib, had been removed from inside the chest.

chest. According to Michael Borowski, a technician who was present dur-ing the surgery, Dr. Giordano and another doctor first performed a minor operation called a peri-toneal lavage. In this operation, fluid was put into the president's abdomen through a small incision below the navel, then drained out again to make certain that there again to make certain that there was no bleeding from injury to ab-

dominal organs. Dr. O'Leary said the fluid was clear, indicating that no such inju-ry had occurred.

Next, Mr. Reagan had to be rolled from his back onto his right side for the second, more major operation, the thoracotomy. Mr. Borowski said that to perform the thoracotomy, Dr. Aaron and Dr. Kathleen Cheyney, a clinical instructor in surgery, made a six-inch horizontal incision on the left side of the chest, just under the nipple. They then used instruments to spread the ribs apart and carefully examined the lung, heart and major blood vessels to locate the bul-let and to determine the extent of damage.

"They couldn't find the bullet at first," Mr. Borowski said. He said they tried different tactics, finally taking an X-ray while the presi-dent was on the operating table.

About 40 minutes elapsed be-tween Mr. Reagan's arrival in the He said two Secret Service agents, wearing surgical scrub suits, stood in corners of the room emergency room and the time the



Dr. Dennis S. O'Leary of George Washington University Hospital showing how an incision was made in President Reagan's chest by surgeons who removed a bullet from his left king.

operation began, Dr. O'Leary said. The president was under general anesthesia during the operation, and his breathing was controlled throughout the surgery watching the procedure.

According to a nurses' aide who watched, Mr. Reagan walked into the hospital supported by Secret mechanically by a respirator. The thoracotomy was a major operation for a man of Mr. Service agents, but collapsed to the floor once he got inside and was floor once he got inside and was carried into the emergency room's trauma area. "He looked pale," the aide said. "He looked in pain." Doctors immediately inserted a chest tube through the skin and muscles and into the space be-tween the lung and chest lining, to drain blood that had collected and to reinflate the collapsed left lung Reagan's age. "It's a traumatic sit-

to reinflate the collapsed left lung. Dr. O'Leary said that once the chest tube had been inserted, Mr.

Reagan's lung reinflated and be-

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gan to function again.

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vation in a 70-year-old man," a doctor said. Even without a wound, he said, "opening the chest in a man that age can be a problem."

Regan Sets London Trip Renters

WASHINGTON - Treasury Secretary Donald T. Regan, in his first trip abroad since taking off-ice, will meet the finance ministers

Az, will meet the finance ministers of Britain, West Germany, France and Japan in London April 10-12, U.S. officials said Thesday.

First News

By now, the first news of the sto-ry was appearing on radio and television news bulletins, and re-porters rushed to the Hilton from all over the city. Police hastily cor-doned off the shooting area. Few at the scene knew that the presi-dent himself had been hit, and their knowledge of what had hap-pened was not improved when Da-vid Prosperi, a deputy White House press secretary, informed them that Mr. Reagan was unburt and safely back at the White House. By now, the first news of the sto-

House But there were those at the Hil-ton who had actually seen what had happened.

Three of the witnesses were from Davenport, Iowa, Mayor Charles Wright, city administrator Robert Mulready and assistant city administrator Michael Kadle-cik were in Washington to lobby for federal programs which the Reagan administration would like to cut. One of their meetings had stream. been canceled, and when they came back to the Hilton they were told the president was there. "Let's go see the president," Mr.

Mulready said. Mr. Kadlecik had been outside

for 20 minutes, standing near the man who fired the gun. Mr. Kadlecik noticed his arm come up with a gun and the shorts ring out. Imme-diately, the assailant was buried by Secret Service agents, and Mr. Kadlecik ran for cover behind a potted plant. Bit by bit, the reporters at the

scene began to piece together what had happened. But it was 45 minutes before they learned the most crucial information, which was that Mr. Reagan was not back at the White House at all but at George Washington Hospital with a bullet in his chest.

a built in ms chest. Everyone present had a nearly idenocal description of the assail-ant as a "white, blond male," and one said he was wearing a rain-coat, a blue shirt and dark trousers. No one knew who he was, Several minutes after reporters at the scene learned that Mr. Reagan the scene learned that MI. Acagan had been shot, they also heard that the suspected assailant had been identified as John Warnock Hinck-

ley Jr. of Evergreen, Colo. In California, when he became governor during a time of civil pro-tests and disturbances, Mr. Reagan was known to be coocerned about whether he was adequately protected. These concerns faded as the years went by without incident. But they were revived on Nov. 20, 1975, the first day of Mr.

Brady Has Brain Damage But Is Expected to Live

The Associated Press WASHINGTON — White House Press Scoretary James S. Brady, gravely wounded in the assassination attempt against Presi-dent Reagan, is making "extraordi-nary progress" and probably will live despite extensive bullet dam-

washington University Hospital. Thomas K. Delsanaty, a 17-year veteran of the District of Colum-bia police force, was shot in the neck and shoulder. He was listed in fair condition Tuesday at the Washington Hospital Center. age to the right side of his brain, a toctor said Tucsday. Dr. Dennis O'Leary, chief of br. Dennis O'Leary, chief of clinical affairs at George Washing-ton University Hospital, told re-porters that Mr. Brady could move his limbs on the right side of the body — which is controlled by the left half of his brain — on com-Television tapes of the incident show that as the first shots were fired, Mr. McCarthy reacted by jumping in front of Mr. Reagan. After he was hit, Mr. McCarthy

left half of his bram — on — on — mand from his doctors. But Dr. O'Leary ducked a question about possible paralysis of the left side of Mr. Brady's body, saylay on the sidewalk for several minutes, appparently the last of the injured men to be attended. It ing, "We are not able to assess that until we get a little further downis an occupational hazard - Secret Service agents are told that in an assassination attempt they will be

Mental Capacity

Both of Mr. Brady's pupils re-spond to light, which Dr. O'Leary said was encouraging. The doctor was optimistic about

Earlier Monday Mr. Brady had assigned another press aide to ac-company the president to the ho-tel, but decided to go himself after completing the daily White House briefing for reporters. The bullet that struck Mr. Brady entered his head beside the left eye and came to rest in the right rear portion of the skull, from which it was removed intact, Dr. O'Leary said. He described tissue damage on the right side as "fairly exten-sive" but only "minimal" on the left side. Mr. Brady's eventual mental ca-pacity because "all his mental pro-cesses are on the left side," which sustained little damage.

One half of the brain is usually dominant, controlling most mental processes. For Mr. Brady, Dr. O'Leary said, the left half dominates "We really don't know how he's

going to end up," Dr. O'Leary said. "We believe he is going to live. We are cautiously optimistic." left side.

A Secret Service agent and a District of Columbia police officer who also were wounded in the attack were both reported to be recovering.

Secret Service agent Timothy J. McCarthy was wounded when he apparently jumped in front of President Reagan as the shots were fired.

Khomeini Indifferent

About Reagan's Fate Reders

TEHRAN — Ayatollah Rubol-lah Khomeini said Tuesday it made no difference to Iran whether President Reagan lived or died.

In a speech to leaders of student associations broadcast by state ra-House three or four times, with all kinds of offers of help," Mr. Bradio, the Iranian leader said that "we do not know whether the attack has been successful or not, but it makes no difference to us." dy's mother said. "All we can do is

signed to protect presidents for the last two years; was hit in the stom-ach by one of the six shots fired from a .22-caliber revolver Mon-day. He underwent surgery and was reported in stable and good condition Tuesday at George Washington University Hospital. Thomas K Delabanty a 17-weet



James S. Brady

the story, a significant amount of misinformation was passed along The most extraordinary error, which all three networks committed, was a late afternoon report that Mr. Brady had died. Obitanies

CBS made the announcement first, at 5:10 p.m., attributing it to congressional sources. Both Dan Rather, the CBS anchorman, and Frank Reynolds, the ABC anchor, 10010 · by i royt is m delivered obituaries on Mr. Brady.

Less than half an hour later, Lary Speakes, a White House spokesman, appeared to say that Mr. Brady was in serious condition but that he had not died. kesn min 198 5.

The reports on Mr. Reagan's networks reported that Mr. Reagan s networks reported that Mr. and after learning that he had been and sbot, the networks swayed back a dis-Basq TA and forth on whether or not the president was actually undergoing surgery.

af t The event marked the first major the event marked the lirst major story for Mr. Rather in his new role as the CBS anchor, replacing Walter - Cronkite. Mr. Rather style was calm and low-key and he for t is C di he ∴inst

style was calm and low-key and he generally stuck closely to the news He did mject one subjectiv note, describing as "rather pairod" izing" the tone of Secretary fe State Alexander M. Haig Jr. atan news conference, where Mr. Haits said incorrectly that the secrets of state was in line for the preins dency after the vice president. Jung Rather pointed out that the lineaid. succession is vice president, spelew er of the House of Representativear : st er of the House of Representativear and president pro tem of the sting



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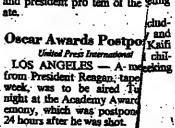
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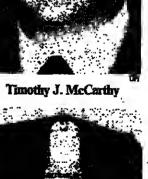
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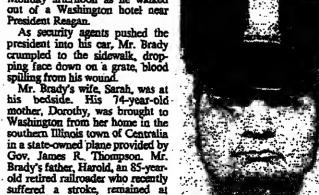
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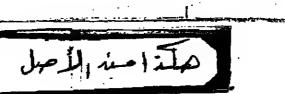
Oscar Awards Postpor Kaifi United Press International Achil-LOS ANGELES — A- Indecing

Thomas K. Delahanty









left side. The bospital listed Mr. Brady's condition officially as "serious but improving." The 40-year-old Mr. Brady, the father of a 2-year-old son and a college-age daughter, was shot Monday afternoon as he walked out of a Washington hotel near

"We heard from the White

out of a washington noter near President Reagan. As security agents pushed the president into his car, Mr. Brady crumpled to the sidewalk, drop-ping face down on a grate, blood spiling from his wound. Mr. Brady's wife, Sarah, was at his bediside. His 74-year-old-mother Dorothy, was brought to Mr. McCarthy, who has been as-

home.

pray.

treated last.

Change of Plan

Earlier Monday Mr. Brady had

Page 3

ecret Service Detail **Routine' for Reagan**

By Charles Mohr New York Times Service

ASHINGTON - The Secret ice White House protective deformed a loose and shifting id around the president on nday afternoon, a so-called tine detail - as it does hunis of times a year. The shield suddenly pierced by a gun-1's bullet before agents could apose their own bodies, as they m do, or fire a shot, as they e very seldom done in the ser-'s history.

he chief of the White House ail, Jerry S. Parr, was the agent b hastily pushed President gan into his limousine after the

Leagan Gets *`ondolences*

(Continued from Page 1)

unciations of terrorism ne from Japan, Australia, in, Turkey and Chile. n Latin America, El Salvador's ense minister said: "This is an to regret ... and a chance to

nt out that violence is not the y to resolve problems." Mexi-President Jose Lopez Portillo i: "Unfortunately, assassina-is of public figures have been y frequent in the United

This theme of U.S. violence rered in many newspaper com-ntaries. In Britain, editorialists ed that the U.S. public and leg-itors accept the idea of gnn con-l legislation.

Former President Gerald R. rd, visiting Tokyo, said: "The ident is very disturbing, but I n't believe it reflects [on] Ameriis as a whole."

Postwar political assassinations European countries such as ance, Spain and Italy have gen-illy been the work of ideological latics, commentators said, but blie figures in the United States ve been victims of mentally dis-rbed, isolated killers with only gue political motives.

Another feature of this dark side U.S. life, they said, involves the tensive TV coverage, which gives rtually the entire nation an ewitness role in the violence.

7inds Kill 1 in Sicily The Associated Press

PALERMO, Italy - Winds up 66 mph swept western Sicily on lesday, tearing roofs off rmhouses, disrupting road and ain traffic, uprooting lemon and ange trees and killing one man the collapse of an old house in Falermo, police said. Two wind-fanned forest fires were burning in

chief executive had been wounded by a gunman.

Although chaos seemed to swirl on the street outside the Washing-ton Hilton, the Secret Service followed the procedures for which they had been trained, placing maximum emphasis on removing the president from the scene of dan

Mr. Parr, 50, was in charge of what the Secret Service spoke described as a routine detail on duty Monday. The spokesman, John W. Warner Jr., an assistant John W. Warner Jr., an assistant director of the service, said that there had been no changes in the size of or in the procedures of the detail, which is formally called the presidential protection division, since Mr. Reagan took office. Mr. Warner also reported that the prese of the argument groups of the

the name of the young man arrest-ed after the shooting was not in the agency's "protective intelligence file" of 400 persons considered to be potential assassins. The suspect, identified as John Warnock Hinckley Jr., was not listed among an-other 25,000 names in a Secret Service computer, in which the protec-tive service has a lesser degree of interest

As the shooting began outside the hotel, Mr. Parr could be seen to thrust Mr. Reagan hurriedly into the open door of the presidential limousine.

Mr. Reagan had gone to the hotel to give a speech to a convention of building trades unions. On such occasions advance details of Secret Service agents check the corridors and rooms that the president will use, coordinate surveillance of streets with local police and attempt to identify and clear persons who will be in close contact with

Other agents, usually more than **President** the president. a dozen, accompany the president. Mr. Parr rides in the presidential limousine, along with a driver. Other agents follow in station wag-Recovering ons and usually a hackup

The Secret Service is a part of the Treasury Department and, in addition to its role in executive protection, is charged by Congress

with enforcing laws against the counterfeiting of money. Mr. Warner said Monday that in situations such as the attack on Mr. Reagan, "the principal concem is to remove the president from the environment as soon as possible and if there is cause to believe the president has been in-jured or there is concern for his

health, you get him to the nearest hospital." No Secret Service agent had ever been wounded or killed by gunfire while protecting a president until the wounding of Timothy J. McCarthy, 31, who was shot during the attempted assassination Monday. Mr. McCarthy was hit in the right side and surgeons removed a bullet from his liver.

White House Confusion in his chest to drain air and fluid from the thoracic cavity, the doc-tor said. He said another tube, which had been inserted in Mr.



Nancy Reagan arriving at George Washington University Hospital Tuesday to visit her husband:

Nancy Reagan, Children Visit President's Bedside

(Continued from Page 1)

awake most of the time, joking with doctors and nurses attending him. The president, a former movie actor, was quoted as telling them, "If I'd gotten this much at-tention in Hollywood, I would

have stayed." Mr. Reagan's wife, Nancy, and the White House. The first lady was accompanied to George Washington University two of his children, Ron and Patti, visited the president Tuesday morning, as did Vice President Bush and White House aides. Hospital by her son Ron, a ballet dancer, and daughter, Patti Davis, an actress. Mr. Reagan's two chil-Mr. Reagan was "doing as well dren from a previous marriage, Maureen and Michael, were planas any patient who's had an operation in his chest could do," Dr. O'Leary said, and "could probably ning to visit the president separateput in a full day today, if he gets a Barbara Cook, assistant press

nap this afternoon." He added, "I secretary to the first lady, said Mrs. Reagan was awake at about 5:30 a.m. Tuesday when Maureen, Michael, Patri and Michael's wife would not be surprised to see him up walking around in a couple of days, Dr. O'Leary said-the president

Colleen arrived at the White House after flying from Los Angewas being given antibiotics as a routine precaution and minimal amounts of painkilling drugs. He said the antibiotics would proba-bly be stopped Wednesday. Mr. Reagan still had two tubes les to Washington aboard an Air

Bush Returns to Capital

Force transport plane. Ron, 23, and his wife Doria had arrived Monday afternoon by chartered plane from Nebraska, where Ron was appearing with the Joffrey II ballet company,

On Monday night, while doctors ly concerned and praying" for operated on her usband. Nanc ber father's recovery. ing along the two rivers has Reagan slipped into the hospital chapel and emerged after a few moments, tears in her eyes. It was eached record levels. Strong winds have been blowing here for two days, sometimes reaching 84 miles an hour and rais-**General Pledges** the most emotion that White House aides saw in the president's wife during her vigil near the oper-ating room at George Washington ing three-foot waves on the Firm Leadership Danube. The floodwaters, the highest in For Argentina University Medical Center. Yugoslavia in this century, have rupositivit in this century, have saused landslides and threatened more than 4,600 houses, and offi-zials have declared 180 areas in danger. In Romania, too, levels The first lady was described by her press secretary, Sheila Patton, as "composed and calm" through-The Associated Press BUENOS AIRES - Gen. Roout the operation, receiving perberto Viola has pledged to lead his iodie reports on the progress of the 28 million countryinca "with pru-dence and fimmess toward a full along the Danube have reached surgery. After the operation, Mrs. Patton said, "a greatly relieved and very grateful" Mrs. Reagan spoke to her still groggy husband and then returned to the White House. the highest of the century. operation of democratic institu tions" during his three-year term as president of Argentina's miliin his mangural speech Monday night, Gen. Viola did not promise She had what Mrs. Patton described as "private meetings" with Sarah Brady, wife of press secre-tary James S. Brady, who also was elections hut did announce that political parties, barred from activ-ity since the 1976 military coup, wounded in the assassination at-tempt, and with the wife of the would be allowed to function du ing his term under long-expected legislation being drafted by the wounded Secret Service agent. Mrs. Reagan had just returned to the White House from a three-man military junts. The junta chose the general to continue a national reorganization Georgetown lunchcon when a Se cret Service agent told her shots had been fired at the president as he left a Washington hotel. Initial designed to give Argentina a stable economy and democratic rule. He replaced Gen. Jorge Videla, who was limited by the junta to a fivehe left a Washington hotel. Initial reports indicated the president had escaped injury and was accompa-nying the wounded Brady to the hospital. With Ed Hickey, a long-time friend who now heads the White House military office, the first lady rushed to the hospital six hlocks away. Only there did she learn that year term after the overthrow of President Isabel Peron. "My term in office will be characterized by prudence and firm-ness," Gen. Viola said. "Prudence to discourage hurried or simplistic solutions, firmness to avoid any detour from the objectives the away. Only there did she learn that her husband had also been woundarmed forces set five years ago to reorganize a country on the verge of disintegration." She found him in the emergency room, conscious and joking as the

doctors prepared to operate. "Honey, I forgot to duck," he was reported to have quipped, using Jack Dempsey's words to his wife after his first fight with Gene Tun-WASHINGTON - Nancy Reagan, reunited with her children during a night of high emotion and, little sleep, returned to President Reagan's bedside Tuesday morn-ing at a hospital six blocks from the White House ney in 1926.

Tighter Protection

Members of the Reagan family in California were put under tighter Secret Service protection. Mr. Reagan's brother, Neil, said he "broke down and began to cry," when he heard that the president had been shot. "I expected some-thing like this to come," he said from his home in Rancho Santa Fe, Calif., near San Diego. But he added: "My brother is a pretty tough fella. I expect he will get up from this and go back to work."

The president's '39-year-old daughter, Manneen, said she felt "fury and rage and anger that in this country, this kind of garbage still goes on." Ms. Reagan said she believes ammunition, not gans, should be ficensed. "Something has to be done."

The Reagans' daughter Patti was reported by her manager, Lar-ry Thompson, to be "shocked,

Resignation Is Offered **By Martens Belgian Cabinet Split**

Over Wage Freeze

By Paul Bolding

Restors Martens offered his government's resignation Tuesday and King Bandonin held what was called an unprecedented meeting of politi-cal, trade union and industry leaders to discuss Belgium's latest political crisis.

The monarch said he wanted an end to the political instability that had given Belgium seven govern-ments in as many years. "It is im-possible to conduct affairs under these conditions," he declared.

Mr. Martens offered to step down after failing to heal a split in his Socialist-Social Christian Cabi-net on economic policy. The king's decision to accept the resignation or ask Mr. Martens to stay on is not expected before tomorrow.

The premier in effect had called for a wage freeze until the end of the year, but the Socialists main-tained their firm opposition to the idea, political sources said.

While King Bandouin usually takes more interest in political development than many constitu-tional monarchs, his decision to summon 18 leaders of labor, business and politics to the royal palace was an innovation. He said he had called the gather-

ing "to tell you of my feelings on the seriousness of the situation." Economic problems, the king as-

serted, are leading to a deteriora-tion of the economic fabric of Belgiven, threatening the well-being of the people and the future of the country. He said be would begin formal consultations on the crisis with political leaders Wednesday. It is thought likely he will ask Me Mortens to make a leat effort

Mr. Martens to make a last effort to remite the government before allowing him to step down. The four-party government is Mr. Mar-tens' fourth since April, 1979, when he became premier without any previous experience of govern-

The premier ran into trouble Tuesday because he insisted that a long-used system linking wages to price rises be suspended. His said his aim was to cut inflation, restore international confidence in the Belgian franc and make industry

more competitive. Socialist leaders denied the indexing system was inflationary, asserting that it was the only way of defending the workers' living standards.

Yugoslavs Brace For New Floods

k that flood-

The Associated Press BELGRADE - High winds were threatening emergency diless along the Danube and Sava Rivers

as flooded areas hraced for another rise in water levels expected this weekend. It would be the second

WORLD NEWS BRIEFS

Allies Reaffirm Decision to Use U.S. Missiles The Associated Press

BRUSSELS - European members of the North Atlantic Treaty Organization Tuesday urged the United States to work toward missule re-duction talks with the Soviet Union, but reaffirmed a decision to deploy 572 nuclear missiles pending the outcome of negotiations.

The request was made at a meeting of NATO representatives with Lawrence S. Eagleburger, U.S. assistant secretary of state for European affairs, an allied official said.

The official said Mr. Eagleburger and the allies were in harmony on the need for both missile deployment and talks to reduce the level of weaponry in Europe. He said the allies "made the point today that proceeding with the arms control track is an important part of political life in Europe."

China Is Expected to Back Sihanouk Effort Readers

PEKING - China will back efforts by former Cambodian head of state, Prince Norodom Sihanouk, to form a united front against Viet-namese forces in Cambodia, senior official sources said Tuesday.

But it was hard to predict whether he would succeed, the sources said, adding that Prince Sihanouk often changes his mind. "He may say one thing in the morning and switch to another in the afternoon," the sources

They said it was China's view that all "patriotic forces" in Cambodia should unite to drive out the Vietnamese who toppled the Khmer Rouge government and occupied the country in 1979.

Egypt Selling Ammunition to Iraq, Sadat Says Reuters

CAIRO — President Anwar Sadat said on Tuesday that Egypt was selling ammunition to Iraq, one of its severest critics in the Arab world. He said that the sale was in gratitude for past Iraqi arms deliveries to Egypt, but that he still believed Baghdad had been wrong to invade Iran

Cairo has maintained neutrality in the Gulf conflict, and Mr. Sadat said the ammunition sale should not be seen as a change in that position. Iraq was one of the Arab states that led the campaign to isolate Egypt after Cairo signed the 1979 peace treaty with Israel. The Egyptian leader said Baghdad had approached him for the arms assistance through an intermediary.

U.S. Firm Fined for Eluding Iran Trade Ban The Associated Press

The Associated Press NEWARK, N.J. — A U.S. company that illegally shipped goods to Iran by way of West Germany and the Soviet Union must pay a \$40,000 fine, a federal judge has ruled in the first criminal case prosecuted under former President Jimmy Carter's trade ban. U.S. District Judge Clarkson S. Fisher said Monday that the fine against Geils & Foerst Marine Electric Inc. was half the maximum amount because be was concerned that the New Rochelle, N.Y., firm

would be forced to dismiss workers or go ont of business. The company admitted in court in February that it shipped 200 weid-ing machines worth \$300,000 to Iran, violating the trade ban Mr. Carter ordered after the scizure of hostages at the U.S. Embassy in Tehran in November, 1979. It also paid \$10,000 in civil damages.

State Troopers Disperse EEC Farm Protesters United Press Intérnational

BRUSSELS — State troopers used tear gas Tuesday to disperse an estimated 4,000 farmers demonstrating in front of the European Economic Community Council of Ministers building where farm ministers were discussing farm price increases for the 1981-82 marketing year.

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The farmers, mainly from France, Italy and Belgium, brandished signs demanding a 15-percent price increase for their produce to match rising costs. The farmers occasionally bombarded a double cordon of state troopers with eggs, tomatoes, oranges, bottles and stones before being dispersed.

Inside the building, the farm ministers discussed a new compromise proposal for an 8.8-percent price increase.

Slander Trial of Dissident Begins in Moscow The Associated Press

MOSCOW - The trial of human rights activist Tatyana Osipova, charged with "spreading slanderous materials" against the Soviet state, L. an in Moscow city court Tuesday, Tass reported.

Mus. Osipova, 32, was arrested last May 27. She was one of the most active members of the group founded in 1976 to monitor Soviet compliance' with the 1975 human rights agreements signed in Helsinki. She faces a maximum sentence of seven years imprisonment and five additional years of internal exile.



Shows in Reagan Crisis

(Continued from Page 1) cials were still upset at Mr. Haig's appearance, despite this advice.

A CBS-News report said Mr. Weinberger and Mr. Haig had an argument over the Haig appear-ance and that new strains had come out of the incident.

The result Monday was confusion over just who was in control of the U.S. government after the president had been shot and the vice president was out of the city.

The confusion was understa able, in light of the rapidity of the day's events. But David Gergen, deputy to the White House chief of staff, acknowledged later that offi-cials had not checked the law and the Constitution on the subject and that the arrangements de-scribed by Mr. Speakes were infor-

The White House announced last week that the president had named Mr. Bush to coordinate and control governmental action in time of international or domestic Lichy about the decision, indicating that it impinged on his foreign pol-icy management role, and on Wednesday met with the president to discuss it.

Mr. Reagan and administration officials denied reports that the secretary of state had threatened to resign. The president later called him "my principal adviser on foreign affairs," but Mr. Bush's crisis management post was real-- Timed.

In the Constitution, the 25th Amendment, ratified in 1967, pro-

By John Herbers New York Times Service

WASHINGTON -- The at-

empted assassination of President Reagan by a suspect carrying a 22-caliber revolver was expected

to bring another flurry of activity

in Congress for passage of a strong national law for handgun control.

Proponents of gun control said

the shootings Monday would in-

crease the chances for such legisla-

tion in a Congress that had

appeared to be opposed to any tightening of controls. But John M. Snyder, chief lob-

vyist for the Citizens Committee

or the Right to Keep and Bear urms, predicted that the expected ush of activity would be nothing

ore than that. He said that after

e excitement was over, Congress, anything, would be more likely

pass a bill sponsored by the Na-

nal Rifle Association to weaken

: government's enforcement

throat to aid his breathing, was revides a framework for the tempo-rary replacement of a disabled president. If he is able, the presimoved early Tuesday. There was no douht, among the doctors or Mr. Reagan's aides, that the president would be able to perdent need only send a letter to the president pro tempore of the Senform his major duties while hospitalized. Mr. Speakes, the acting White House spokesman, said, "When decisions are made, the ate and the House speaker informing them that he cannot carry out

president will make them." The vice president immediately becomes acting president until the president notifies the president pro After learning of the shooting, Mr. Bush immediately returned to tempore and speaker that he is ready to resume his dutics.

his dutics.

Washington from a speaking tour If the president is unwilling or in Texas. He arrived at the White unable to write the letter, the situa-House early Monday evening and tion becomes more complicated and potentially explosive. Under oined other senior administration officials awaiting reports from the the Constitution, the vice president hospital. and a majority of the Cabinet would officially have to declare the president "unable to discharge the On Tuesday, Mr. Bush presided

at a Cabinet meeting after receiv-ing the morning national security powers and duties of his office." briefing usually given to the presi-dent. Mr. Bush also met with Mr. If the president insisted that he Reagan's top advisers, with the congressional leaders, and with could continue to serve, the entire matter would have to be resolved hy Congress within 21 days. For the vice president to continue in Premier Andries van Agt of the Netherlands, who is on an official office, two-thirds of both houses U.S. visit. would have to agree that the presi-dent was incapable of serving. Otherwise, the president would

At a White House briefing Mon-day evening, Mr. Bush said he was encouraged by the medical reports stay in office. In the event that the vice presiand anticipated a "complete recov-ery" by the president. "I can reasdent could not or would not serve, this nation and a watching the line of succession, established world that this government is functioning fully and effectively," he said

the nne of succession, established by Congress, in this case would be the speaker of the House, Thomas P. O'Neill Jr., a Massachussets Democrat; the president pro tem-pore of the Senate, Sen. Strom Thurmond, a South Carolina Re-mbliding and the carolina Re-After three hours of surgery Monday, led by Drs. Benjamin L. Aaron and Joseph M. Giordano, Dr. O'Leary reported that the bulpublican, and the secretary of state, Mr. Haig. let had been removed and blood had been drained from the chest.

But Mr. Wallace persevered and the eventual result was the Read-er's Digest, currently published in 15 languages, with a U.S. circula-tion of 18 million copies monthly. An additional 12.5 million copies circulate abroad in 162 countries. **Gun Control Debate Likely to Be Revived in Congress** "I have an adverse reaction and More than 100 million people

> little magazine each month. But success was a long time coming for Mr. Wallace, who described himself as a moody wor-

tier. Born in Saint Paul, Minn., he was the son of Dr. James Wallace, a professor, dean and finally president at Macalester College there. As a young man, Mr. Wallace became convinced there might be a market for a magazine that condensed articles of general interest from other publications.

In 1920, after being seriously wounded in World War I, Mr. Wallace issued a sample copy of the Reader's Digest, but it attract

ed little interest. One of his few staunch supporters was Lila Bell Acheson, sister of a Macalester classmate whom he had met during a Christmas vaca- gees.

spreading over the past three years slanderous materials which malign the the Soviet state and social system."

Marcos Challenges Opponents to a Debate

MANILA --- In a departure from past aloofness, President Ferdinand E. Marcos has challenged some of his political opponents to a debate Thursday and they have accepted.

The United Democratic Opposition, known here as a moderate group, announced Monday that it had accepted the challenge and said that one of its members would be selected by lot to face Mr. Marcos in the debate, which is to be broadcast. The main issue is a proposed amend-ment to the Philippine Constitution that would authorize Mr. Marcos to run for a six-year-term with all-embracing powers.

DeWitt Wallace, 91, the U.S. Publisher Who Founded the Reader's Digest, Dies

OBITUARY

In the early going; Mr. Wallace

The Associated Press

tion at her home in Tacoma, Wash. They were married in 1922 in Pleasantville, N.Y., and the re-vived Reader's Digest was put to-MOUNT KISCO, N.Y. --DeWitt Wallace, 91, founder of the Reader's Digest, died of pneumonia at his home here Monday night, a spokesman for the maga-zine said Tuesday.

He had undergone abdominal surgery at Columbia Presbyterian Hospital in New York City about gether in a basement in Greenwich Village in New York City. three weeks ago and returned to his home, High Winds, a short copied articles from magazines in-the New York Public Library, afwhile later, the spokesman said. His peers in the publishing field ridiculed Mr. Wallace's idea for a ter editors granted him permissi to reprint them without charge. magazine that contained conden-sations of articles from other The venture took hold this time and, as it prospered, the Wallaces moved their operations to a garage sources and no fiction. Even the astute William Randoloph Hearst and shed in suburban Pleasant-ville. Eventually the magazine's home evolved into a handsome saw no future in such a venture.

100 Million Readers

Georgian structure with low, ram-bling brick annexes

To U.S., UN Official Says are estimated to read the compact NEW DELHI - Four diplomats

NEW DELHI — Four diplomats from the Afghanistan Embassy who secretly helped their country-men flee Soviet-occupied Afghani-stan have defected to the United States, a UN official said Toesday. Other sources not connected to the U.S. Embassy in New Delhi confirmed the freedom flight and wid the U.S. said the U.S. mission quietly spirited the Afghans and their families

¥.

to the airport Monday night. They said the Afghans boarded a flight to Frankfurt, West Germa-ny, where they were to change planes and fly to New York.

The U.S. Embassy handled the diplomats' visas so they left as defectors, not refugees, for the United States, said a spokesman for the UN High Commission for Refu-

and the second secon

of the organization. **4** Afghan Envoys Defect

In 1938, a British edition proved

In 1950, Mr. Wallace launched'

Reader's Digest Condensed Books,

with volumes published five times

a year, each containing four or five edited books, with emphasis on fiction. About 12 million volumes

a year now are sold in the United States and millions more abroad.

In 1972, his advocacy of a

strong America brought Mr. Wal-lace and his wife the Medal of

Freedom, the nation's highest civil-

to youth and education, the

humanities, medicine, religion, civ-

The Wallaces officially retired

st I

as co-chairmen of Reader's Digest in 1973, but continued as directors

ic affairs and the arts.

The magazine donated millions

ian honor.

successful and many foreign lan-guage editions then followed.

Employees at the Afghanistan Embassy said the diplomats were granted political asylum in the United States, but U.S. Embassy officials refused to comment. The Afghan diplomatic employ-

ces said the four diplomats were secretly giving dissident Afghan refuges student papers for India' so they could leave Afghanistan. "Even when the four Afghans

were in Kabul they were planning to defect," a translator said. "When they got posted to New Delh's Afghan Embassy last year they felt hucky and began meeting Afghans here for help." The defecting diplomats includ-ed Consul Abdul Ali Raoufy and Mohammad Farano Honger Kiti

Mohammad Farouq, Hassan Kaifi and Najib Poya. Wives and children brought the number seeking asylum to 10.

shootings seemed to be on Mr. Snyder's side, according to several officials on Capitol Hill. "After all, Mr. Reagan is the have branded it of little use. most pro-gun president we have had in many years," Mr. Snyder Attempts Fail After President John F. Kenne-

Public Pressure

said.

in 1963, several attempts were made to enact a gun-control bill. But a strong gun lobby, backed by On the other side, Nelson T. Shields 3d, chairman of Handgun Control Inc., said that public presa constituency of gun owners and sure for such legislation had been mounting since the murder of sing-er-composer John Lennon in Manconservatives who contended that such a law would be a violation of the Constitution, managed to defeat legislation sponsored by the hattan last December. The shooting of the president, White House and Democratie two law enforcement officers and leaders.

Mr. Reagan's press secretary, Mr. Shields said, should bring another wave of support for stronger controls on a nationwide basis. Gun control has been a hotly dehated national issue for the last

History and the strong senti-ment against control registered by members of Congress and Mr. Reagan himself before Monday's national controls have been fol-ened by amendments and the law lowed either by congressional inachad not been in force long before tion or passage of such weak legis-lation that gun-control proponents a failure and began seeking a stronger law.

In 1976, Jimmy Carter in his successful presidential campaign endorsed a stronger law against handguns. After his inauguration the White House prepared such dy was killed by a sniper in Dallas legislation for submission to Congress but Mr. Carter never submitted it, saying thet political opposition in Congress was too strong for it to be approved.

Ford Opposes Control

aders. TOKYO (WP) - Former Presi-Then, after the assassination of dent Gerald R. Ford said Tuesday the Rev. Martin Luther King Jr. that he doubted that the attemp and Sen. Robert F. Kennedy in on President Reagan's life would in passing a law intended to ban registration, which he said he the use and sale of handguns ex- would not endorse

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I guess a lot of Americans do, too, to registration," Mr. Ford told a news conference here. "You know we just don't like to register with the government. So let's try something else before we go down that path. There is no statistical evidence gun control restricts crime and

many Americans oppose it as an infringement on civil liberties, he said, Mr. Ford, who was twice the intended victim in assassination attempts, said no amount of Secret Service protection can stop such

Peking Educator Retires

The Associated Pray

attempts.

PEKING --- Zhou Peiyuan, 78, a physicist who worked on military projects in the United States in 1945-47, has retired as president of Peking University, the Chinese news agency said Toesday.



Wednesday, April 1, 1981

Attack on the President

Dilemma of Protection

The greatest risk in the attempt oo Presideut Reagan's life is that it will be generalized into a metaphor for a sick society. It is not that. It is an aberration. Furthermore, there is no indication that John W. Hinckley Jr., the alleged assailant, has anything to do with the makers of coups and revolutions in the world. There is every sign that he shares the paranoia, the obsessiveness and ultimately the psychosis of persons like Lee Harvey Oswald, Lynette (Squeaky) Fromme, Sarah Jane Moore, James Earl Ray and Sirhan B. Sirhan. The attack on the president, which resulted in the tragic shooting of press secretary James Brady and the wounding of two law enforcement officers as well as the president, should be understood both at home and abroad as an act of individual madness unless an investigation proves otherwise.

In a free, democratic society of 230 millioo people, the hazard of physically isolating the elected national leader from the electorate is infinitely more dangerous than allowing him to risk assassination. It is not possible to move the president about in a bullet-proof box each time he appears in public. Nor is it possible to "round up the usual suspects" each time the president leaves the White House. As President Kennedy observed, politics and protection don't mix well. And without politics there is oo freedom. So clearly, if something has to give, it is any idea of total protection for the president.

That does not mean the natioo cannot do better. A little preventive police work might have saved the four men from being shot and rendered unnecessary the beroism of Secret Service agent Jerry Parr who bustled Mr. Reagan into his bullet-proof limousine while protecting him with his own body. During the presidential campaign, Mr. Hinckley was arrested in the Nashville airport with three handguns in his possession. President Carter was in Nashville at the time, Mr. Hinckley was trying to board a plane to New York

when he was arrested. Mr. Carter was due there four days later. Mr. Reagan was in Memphis the day Mr. Hinckley was arrested and was due in New York a week later. Should that have been enough to keep the young drifter from Denver under surveillance? If yes, for how long? What about Miss Moore, who shot at President Ford in San Francisco in 1975? The Secret Service identified her as a potentially dangerous radical before the Ford visit. Yet, there she was, armed and unobserved in the crowd. Surely more care could have been taken in that case.

But most of all, it must be recognized that insane attacks of this kind are not a threat to the stability of the United States or to its institutions. Everyone is thankful that the president was not seriously wounded and that he has already resumed some of his duties from his hospital bed. But if he had been killed like President Kennedy, there is every reason to believe that the machinery of successioo would have worked efficiently. Despite the internal squabbling in the administratioo over who is in charge of what there is little douht that if the president bad been incapacitated or killed, the vice president would have taken over the government with the full support of all members of the Cabioet, the Congress and everyooe in the United States.

There undouhtedly will be a national outpouring of feeling oow for Mr. Reagan and his family, as well as for Mr. Brady and his family and the two lawmen and their wives and children. And there should be. But these personal good wishes should not translate into uncritical support for the president's programs or policies. Despite the assassinatioo attempt, or perhaps because of it, the best thing for the United States now, is husioess as usual. The aberrant should not be allowed to pervert the oorm.

INTERNATIONAL HERALD TRIBUNE.

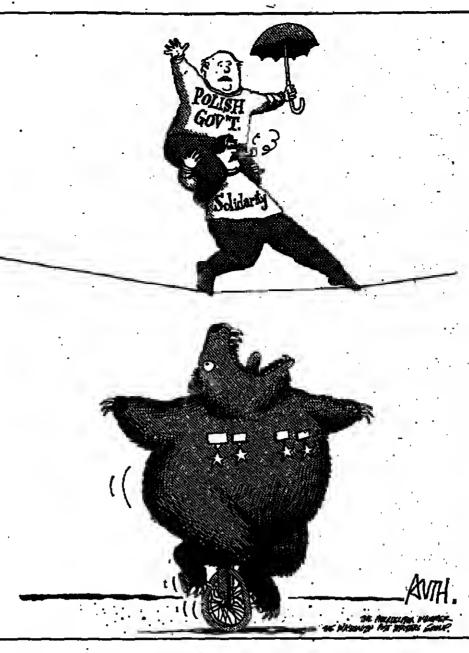
Together Again in Sorrow

First comes cold shock, deep in the pit of the mind, Not again. Not again. Not another one of those days of grim unity, with everyone remembering where they were when they heard the news. How many times have we all gathered together, tragically united around the altar of events?

The mind, unbidden, wonders what people elsewhere must think of us, and it calls a grim roll. The dull drums and bright November sun of 1963 ... the poignant figures bent over the silent form on that balcony in Memphis ... the glare of the hotel kitchen floor in Los Angeles ... the hlinding pain are so secure that we aotomatically expect patriotic obedience from those to whom aothority has fallen.

The fear is of what will happen later, around the country. Some, angered hy and impatient with uncertainty, will turn preconception into fact. No matter what they say, the accused assassin must be an instrument of the radical right -- or left. And the violence of the hullet will be magnified by the violence of glib generalization.

Such muttering need not be paranoid. Decent people will say to each other that there is a poison infecting society and it must be rooted out. Perhaps there is comfort in that thought -- as though our era is aberrational and as though there have ever been golden ages when those who governed societies have been immune from acts of rage and insanity ...



Cutting Off U.S. Envoys

By James R. Schlesinger

WASHINGTON - The De-partment of State has re-cently dispatched orders to the field that ambassadors should no "The West German ambassador made a sizeable contribution - in Deutsche marks - and murmured something about the Berlin airlift. Unfortunately, he followed it with a rather tedious lecture, to which l longer travel.

It was not, f subsequently learned, what I had initially feared a new, if rather anomalous, was obliged to listen, to the effect that the United States would not be in its present troubles if it un-— a new, if rather anomalons, judgment at Foggy Bottom that frequent contacts between U.S. ambassadors and groups in the countries to which they are as-signed are detrimental to the na-tional interest. Rather, it was a sbortage of funds requiring dra-conian measures of austerity. Ah, Travel — what follies and envy are stirred in Thy Name! The bureaucrat as jet-setter. The confluence of waste and dubious morality. The natural prey of the green eyenhade type, the moralist and the investigative reporter. And now we are come to this? The heads of the country teams, the derstood the teachings of the chancellor or followed the advice of the Bundesbank." Firm Handclasp "America may require ein Ober-

"America may require ein Ober-lehrer," I commented sympatheti-cally, "even a self-appointed one." "The British ambassador simply gave me a firm handclasp," contin-ued our ambassador, "and referred gently to Hands Across the Sca. "We're all in this thing together,' he concluded, "You'll have to muddle through, Stiff upper lip." "Rather inspiring," I responded. "But it was the Japanese ambas-sador who really surprised me," he

heads of the country teams, the very representatives of the presi-dent in other lands, either confined sador who really surprised me," he continued with enthusiasm. "He cent in other lands, either contribed to (operating) quarters — or forced to make special arrangements for travel with their nominal subordi-nates in Washington. How unre-leating must be the nation's finannot only made a contribution - in dollars, not yen - but also pre-sented me with a tape recorder, excial crisis? I was determined to inquire into the consequences.

what enviously, "State may have no funds, but Defense is certainly flush - and might help out." I commended him on the inge-

omity and courses he and his col-leagnes were displaying in the cri-sis. "Nothing to it," he commented blithely. These are tough times, if they are closing the National Aquarium for budgetary reasons — and even its founder, Gen. Grant, is forced to turn in his grave — the Department of State must expect to take a few hits."

The writer has served in Cabinet positions in the Nixon, Ford and Carter administrations. He wrote this article for The Washington Post.

Can Social Democrat **Rejuvenate Britain**

By Wayland Young

Ly ish press have shown some disappointment with the Social Democrats since the party was launched last Thursday: "No more launched last Thursday: "No more policy that would go on the back of a credit card." The allusion is to the fact that you can join the new party by giving a credit card num-ber on the telephone: It is a gauge of the antiqueness of the British political system that this should appear to journalists as dangerous-ly slick, modern, and probably un-sound. sound.

A moment's thought would show the unwisdom of a new, ulit is proud of) appearing with a ful-ly fledged clutch of policies laid down from the top before it even

has any members. The names of the leaders, who have been known to all for 20 years, the promise that it will be the party of one-person-one-vote in its own affairs, and the list of 12 short policy points, give everybody except those who pretend blind-ness to conceal annoyance a per-fectly clear idea of what the SDP is and where it is going.

Poll Results

The poll results remain totally amazing, and almost exactly con-stant since the "Gang of Four" (Roy Jenkins, David Owen, Wil-liam Rodgers, Shirley Williams) made their first announcement two months are. The pollsters ack made their first announcement two months ago. The pollsters ask many questions, but the only inter-esting one is: "How would you vote if there were a general elec-tion tomorrow, and there was an alliance between the Social Demo-crats and the Liberals?" The law grout is "alliance" is in

The key word is "alliance." It is distinguished from "pact." A pact distinguished from part. A part is when two parties agree not to run candidates against one anoth-er. An alliance is when they agree not only that but also that which-ever party supplies the candidate in a given constituency, the other shall excitingly back him shall positively back him. When the "alliance" question is

asked, the answers have quite regularly given the very high figure of 46 percent; Conservative and Labor are boxed away in corners with percentages down in the 20s. Now of course mid-term polls

are never to be taken as on-target for election results, and the next parliamentary election is probably two or three years off. It is difficult to say what the relation will be this time, simply because poll results like these are totally unprecedent-

ed. Since polling began in Britain just before World War II, nothing even remotely like them has been een. There is thus no ground ei-

L ONDON - Some of the Brit-ish press have shown some will not hold up until the nexter tion

The skill of the leaders new party has been simply if of They have done their job go c have caught the will of the part as the tide changes. They at that ing and guiding, a current and their own invention, which is a th democracy is about. The facen they are riding and guidir." wards the center is also what and ain is about. In what other sig try, faced with 1930s uner Wh ment levels in the 1980s woulding expect a new party to be a smi center one, and not a radica that ist, even fascistical one? (I

Powell is still alone in barkingte that tree.) not to reg at

oneself that the new party mail direct fruit of the polarizativer British politics: It is moving | Te the vacuum in the center, ye moving so quickly precise of the cause the right pole, moving stor from the left at the speed of sid : the vacuum in the center has used state power to creathou unemployment _a⊈ m

For the SDP, this is a rosvern mre. But here comes the shaping Because of Britain's zany, the past the post" electoral law, and ty or alliance which has 49 peder, of the votes cast can, if it setup exactly 49 percent in every constituency, get no seats at Parliament. If on the other he gets 51 percent in every single of stituency, it will get all the seen 1 Parliament.

A Shame What really happens depend

differential geographical stren Labor had a majority of 200 in 1945 with a vote about what SDP/Liberal alliance is sco now: but their strength was in north. The Tories have a major of about a 100 scats now, on a the same figure, because votes were concentrated in south.

It would be a shame index the very evenness of its sup were to prevent the SDP get the parliamentary scats it needs it reform the British electoral syst It may come to that, in which is the it may come to hat, in which is sta-the British people, and indeed in the world, must just keep on marve cally

at the irrational and destructiveing is nacity of the old Conservative sen si Labor parties. But if the SDP decides to 3d ar centrate its efforts in one par, sug Britain, it may not come to , of after all, and the rejuvenation dec

our good old country can at Roon begin, 01981, Intern

Makes Sense

clear statement of U.S. intent to protect U.S. interests can reduce the miscalculation that might pro-duce war. The risks of nuclear war

are considerable, and there is sure-ly room for more than one way to

perceive them. But this is one good

ay. In brief, there is a bargain to be

There is much to this formula-

Rx for Nuclear Anxiety

By Stephen S. Rosenfeld

WASHINGTON — Are you ready for the doctors nuclea-ar care? A group of them, with a Harvard-MIT nucleus, have orga-

To Mr. Haig however, it are pears to mean just the opposite To the extent that doubt about the

in the parking lot in Laurel, Md. We are united by what we have seen together, by what we have felt together.

Then, as the day dragged on, a more fer-vent kind of unity; of sick sorrow, shared pain and hopeful prayers for the president and for the men who fell beside him.

Then comes a feeling of raging helplessoess. The bruised mind struggles to learn. Is there no way to prevent such horrors, oo way to protect the victims, their families, the nation? A gun law, one thinks. Yet even as the thought forms, one realizes that while a law might create an obstacle to other crimes, it might only be a temporary obstacle to anyone with such demented business in mind. And as one looks again at the instant TV replays, one sees that if a president is ever to walk among us, he could hardly be guarded more elosely.

Then comes a low, rumbling fear. Not for what will happen now, in Washingtoo; Americans' constitutional faith and tradition

But there is a truer source of comfort this. grim morning. This generation of Americans" this generation of spectators -- has joined together again and again in sorrow. But we have also gathered in another kind of unity; the unity of exaltatioo over great deeds, like the mooo landing; the onity of joy, as on that split-screen day just 10 weeks ago Tuesday. As the hostages were released on one side of the world, Ronald Reagan welcomed the country to his Washington. "Standing here," he said, "one faces a magnificent vista, opening up on this city's special beauty and histo-

May be, and we, sooo repair that history and reclaim that beauty.

THE NEW YORK TIMES.

The Shootings

"I knew 'they' would try" -- it was one of the first broadcast responses of a bystander when the ocws of the attempt oo President Reagan's life became known. Our mind (we are all so abysmally accustomed to, even practiced in these things) raced back to the same kind of certainties that were expressed when John Kennedy was killed in Dallas and George Wallace shot in Maryland: They -we all thought we knew who they must be in the political cootext of the moment. This, it seems to us, is one of the first things to be avoided this time. We doo't know at this writing much about the suspect who is being held for these crimes. But everything we do know at the moment points to the same vicious, violent derangement that has brought the United States such an excess of grief of this kind in the past two decades.

If this is the case, it will also reaffirm the terrible truth that there are limits on the kind of protection - insulation, really - that can be afforded a president, unless it is intended to cripple completely his ability to lead. Certainly the Secret Service precautions and the security generally of the president will need to he re-examined in relation to this terrible event. And it is surely possible that some fault lay in the character of those protections, that things will need to be tightened up. But it is also true and very important to remember that there is a point beyond which these protections cannot go.

Mr. Reagan has in fact rather altered the conception of the president's role since he took office. His idea of leadership - and there is something to be said for this particular form - clearly has a lot to do with persuasion, ceremony, a kind of embassy to his constituents and to the other branches and

levels of government. He is not the man who wants to make every technical judgment ordecision. He is the man who wants to bring the country with him oo a hroad front of policy changes, and be intends to do this by means of a great deal of mingling with the people who must belp him make the changes and with those whose opinion and consent must somehow validate them. You do not have to buy the cootent of Mr. Reagan's program to accept this concept of presidential leadership and to accept the obvious corollary that such a president will oever be completely outside of the danger of a criminal's hullet.

But oone of this makes the ordeal any less outrageous or heartbreaking. How many times must public figures, their families, the rest of us endure this? How many innocent victims like Jim Brady must there be? How many brave policemen and Secret Service agents like Officer Thomas K. Delahanty and Agent Timothy J. McCarthy must be shot in these ugly proceedings? Has everything been done that must be done to limit the opportunities as much as possible? We will not believe that it has been until those damnahle firearms have been put out of the reach of every criminal and potential criminal who wants one - to whom they are accessible now. But we do oot move from this to some general complaint about the society itself or to those old and spurious complaints about how we are a violent or aggressive people collectively. The caption on this dreadful picture is not that Americans as a nation or a people are violent or weak, but that some among us are - and are armed.

THE WASHINGTON POST.

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Squeezed

I had not the heart to inquire whether special arrangements had been worked out for our ambassador to Saudi Arabia. He, after all, is stationed in Jidda. Decisions are allies?

is stationed in Juda, Decisions are made in Riyadh — 600 miles away. Even a one-ocnt rise in the price of Sandi oil would scenningly dwarf any savings to be squeezed from the ambassador's travel budget. Nor did I wish to inquire into

special arrangements for our vast neighbor to the north. Canada, after all, is not Liechtenstein. Ottawa is currently locked in a battle with the provinces. If the U.S. ambassador, month after month, declined invitations in Vancouver, Calgary or St. John's, would it be concluded that the United States rebuffed the provinces and identified whol-ly with Ottawa? Could he admit that be would like to come, but

had no travel funds? Instead, I inquired into affairs at a run-of-the-mill embassy in Country X - to see what expedients good of American ingenuity might devise in grappling with our present embarrassments. The ambassador appeared reso-

The ambassador appeared reso-lute under the circumstances. "These are the times that try men's sculs," he observed — sub-stituting the metaphor of Valley Forge for that of an economic Dunkirk. "We must be ingenious these days. For a while I nied bitchhilding to set around the Argentina Arrests In reaching the impotent and lightweight editorial (IHT, March 4) entitled "Arrests in Argentina," I was immediately overcome by a wave of fury and hatred for not bitchbiking to get around the country. But departmental rules require that I take my bodygnard on official trips — and there are so few motorists who will pick up two only those directly responsible in Argentina but also the new U.S. administration which has made it all too clear that human rights has men when one has a noticeable bulge under his arm. "We even carried a small Amerino place in a world where profit

and prestige reign. The near future is indeed bleak can flag for a while. But we gave it for men of good faith the life and liberty. In a mon up. Under the circumstances, it tended to undermine U.S. prestige, as this it is easily under

"Anyway, one day my problem was solved, at least temporarily, when an allied ambassador saw me frustration that become suming and cads in orga rorist activity such as on the highway and quickly ar-ranged to take up a collection — for me and for the United States. plagues so much of the w ington Post editorial ha

"It was the most heartwarming far enough. experience of my life the way my colleagues rallied around in a time of trouble. Even the Soviet ambas-Florence. sador made a contribution. Some As a young, middle-class Argen-tinian temporarily in Europe, I was infurialed by Anthony Lewis' suspected it was for ulterior motives. But I thought it was rather sporting of him."

article "Backing Argentins: Ac-complice to Terror?" (IHT, March Our ambassador became almost wistful as he recalled the events. "The French ambassador told me that the United States no long-er cast la gloire de la France mio the shadows, that the United States stood in as great need of French assistance as in 1778, He then gave me one of those famous Gallic winks, and concluded: John Pershing --- we are here," "

periods of adversity," I observed.

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preasing his sympathy that f should be confined in the capital nized as International Physicians for so long with so little to do. He for the Prevention of Nuclear War said he would have given me a camera, but he knew I would not

be traveling much." "After all that," said I, "who would ever ask: Where are the

"It was really quite moving," he continued. "It brought me back to my days in the Navy. When a sail-or's mother was ill, we instantly would take up a collection to send

lim home." I inquired as to how his U.S. colleagues were coping with the new constraints. "Some are pretty ingenious," he

responded. "One of my friends, who is in a NATO country, has in-gratiated himself with an Air Force major general, who occa-sionally allows him to fly on his plane."

"Indeed," he continued thoughtfully, "I'm considering cabling Washington suggesting to the State Department that the Department of Defense be asked to provide a car to all defense attaches that each of our ambassadors might use. After all," he concluded some-

-Letters

hilarious if the matter were not so grave and its purpose so blatantly deformative.

Argentinians have fought for any years a massive onslaught by many years a massive onslaught by Cuban-trained guerrillas armed with Soviet weapons, (that is, be-fore Afghanistan, when the world seemed to "discover" that the Russians are naughty).

knowledging that its program is es-sentially an assault on the strategic premises of the Reagan adminis-The "disappeared" are with few tration, and by showing where exceptions terrorists who have those premises go wrong. been killed by the armed Forces in The administration's basic con-

to make the rest of us think harder necessary argument. The people responsible for the world's nuclear about what they see as an unthink-ing global drift toward sure catasisnce should not be allowed to trophe. Their special credential is medibuild forces and draw war plans without factoring in the best availcal expertise. With it they hope to rebut what is undernably a growable calculations of what the toll might bc.

rebut what is undernably a grow-ing tendency among strategists and politicians, in Washington as well as Moscow, to regard nuclear war as thinkable even if it were to escalate beyond the bounds of "limited" and "tactical," as being harible but not paralyzingly horri-ble as comething that a well-merble, as something that a well-pro-pared nation could adequately sur-vive, as a contest that could be wionable in some meaningful way.

Worthy Argument

Not so, say the doctors. At a recent conference, they produced their own sobering counts of fikely casualties and effects on public health in order to challenge those who argue, from their generally much lower numbers, that nuclear war is not all that different from conventional war after all.

larly suspected of deflating their minished, a hostile power will be less inclined to test the limits of U.S. forbearance. This flows from numbers to justify their own strategic alarms. It is a worthy and the indement that the principal danger of war arises not from the "anns race" or from the supposed-ly destabilizing nature of particu-lar weapons or from the prospect of accident, but from political mis-estration calculation

Having given this much, however. I must add that in some re-spects the doctors are going about their program in a disconcerting tion. It does not solve every question, particularly the question of this administration's judgment. But it makes sense to me that a

They should never have accepted Soviet doctors as "nonpolitical" soul mates. This invites all of the shameless frand of which Russians are capable. At the conference, their delegates cooed and encouraged Western doctors to become, in effect, a lobby for unilateral Western disarmament. There is no Soviet public opinion that can help make the Kremlin responsive to the doctors' evenhanded appeals.

struck. If the doctors wish to gain a hearing for their view of the per-ils of current official thinking : Let us have no more of this nonsense about physicians' dedicating themselves to life without regard about nuclear war, they must grant a hearing to the administration's to national boundaries. If the group wishes to be taken seriously, let it throw the Russians out. It The bane of strategic rationales. The bane of strategic debate for years has been the contempt that "liberals" and "conservatives" have shown for each other's yiews. was especially revolting to see a Soviet psychiatrist on the program, Soviet psychiatry being an instru-ment of unspeakable political The argument should not be al-lowed to degenerate into charges of "nuclear machismo" on one side and "better Red than dead" on the TEDICSSIOD.

Wrong Premises

But this is not all that is incom-OI981, The Washington Post, bent upon International Physicians for the Prevention of Nuclean War. It could do a service by ac-

other.

The International Herald Tribune welcomes letters from readers. Short letters have a better chance of being published. All letters are subject to condensation for space reasons. Anonymous letters will not be considered for publication. Writers may request that their letters be signed only that their letters be signed only with initials had preference will be given to those fully signed and bearing the writer's complete address. The Herald Tribune cannot acknowledge letters sent to the editor.

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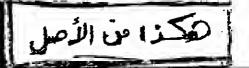
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for men of good faith who value ife and liberty. In a moment such as this it is easily understood; the irustration that becomes all con- uning and ends in organized ter- orist activity such as currently plagues so much of the world. Fight fire with fire? The Wash- ngton Post editorial hardly went ar enough. LARRY FRAREY. Florence.	that long conflict, with the support of the vast majority of the population Adding insult to injury, Harvard has accepted Mr. Cox as a martyr, naming him a Nieman Fellow DANIEL HEALY. Paris,	cept was summed up by Secretary of State Alexander M. Haig Jr. when he said that everyone must understand there are some things we would fight for. To the nuclear- nervous, such an assertion leads all-too-automatically to a combat- ive policy increasing the chance of war.
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24). It repeatedly quotes Robert Cox, a British journalist who is former editor of the Buenos Aires Herald, as if he were citing the bible. Statements like "Argentine terror [is] on a level with the Nazis in every way," or "the horrible things they have done to children," or "Soviet dissidents are not treat-"One can rely on the French in ed anywhere near as brutally as prisoners in Argentina," would be



INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, APRIL 1, 1981

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n Social Dy

- The placid surface of y life bere is a deception. children play laughingly in vn dust of the crowded ref-nos in this Israeli-occupied eside the Mediterranean, ents gave way long ago to ent slums of stone and con-

the poverty, knots of changers cluster outside a. the central city, passing Egyptian, Jordanian, Is-American currency.

branges and grapefruits are g now, and people are busy. heaving with the fruit rumtheast into Israel proper, to Jordan and the Arab es beyond. Unemployment

Reiders.

al sources said.

N. Lebanon - Eight per-

ere killed and 12 wounded

sraeli commandos in rubber

is attacked the coast of in Lebanon early Tuesday,

ral houses were also de-

d after the commandos

nesses said the naval shelling rected at the Palestinian ref-

amp of Rachidiye near Tyre

By William Borders

New York Times Service

NDON - In a case that

, had made the five-month tri-

nto a far-ranging review of

t it said were brainwashing kidnapping techniques prac-

i by the controversial church.

epting the newspaper's view, jury Tuesday not only ordered

Moonies to pay court costs es-ated at nearly \$1.6 million, but

unanimously recommended the church's tax-free status and be investigated by the In-

Revenue Department, on the

inds that it is a political organ-

lichael Marshall, an official of

church, which has a wide fol-ng and extensive holdings in United States, said of the ver-

This has put us back to the t of the road again. But we I continue to fight for recogni-

and to show we are a genuine

brough its British director,

mis Orme, the Unification

uch had filed suit over a two-

e spread that the Mail pub-

ed in May, 1978, about the

rch. which takes its nickname

n its Korean founder, the Rev.

I Myung Moon. Under the dhine "The Church That Breaks

Families." the paper recounted

+ case histories of young Britons

ed into the "sinister sect" while

visits to California, and

'It woos to its ways young peo-

who walk out on their everyday

s, leave behind families in de-

n one of the two articles, David

ler, who had lost his son to the

rich and then won him back,

crihed the Moonies as "robots,

mmed as soldiers in this vast

d-raising army with no goals or

als, except as followers of the

f-baked ravings of Moon, who

ed in splendor while his follow-

ssv-eyed and mindless, pro-

Case Histories

zious movement."

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med:

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working in Israel.

In the evenings after work, young men shoot billiards in smoky poolrooms where bashish is often sold and where Arab informers for Israeli intelligence ply their trade. Egypt and supports the peace trea-

A Growing List

ern Lebanon reported that Pales-

tinian forces responded with artil-lery and beavy machine-gun fire, a

Witnesses said six dinghies ap-

proached the coast and were me

Palestinian targets just north of Tyre, destroying vehicles and hit-

UN spokesman said in Beirut.

" Heavy Fire

rai houses were also de-i after the commandos with heavy fire. The battle lasted for 90 minutes, they added. The f.Tyre under cover of an ar-barrage from two Israeli na-sels off the coast. nesses said the naval shelling rected at the Palestinian ref-man said Israeli forces nitacked

ward neighboring hills. Tyre, destroying vehic not Nations forces in south- ting several guerrillas.

Recalling that Egypt adminis-tered Gaza from 1949 until it was In the office of the Israeli military governor, Brig. Gen. Yitzhak Segev, a blue chart hangs on the wall. It contains a list of Arab names that has grown to a dozen captured by Israel in the 1967 war, the general added: "Most of the educated people were educated in over the last four months - the Egypt. There is a leftist stream. There is a religious stream." names of assassination victims in the most serious outbreak of politi-These conflicting streams form a cal and religious violence in years. corrosive mixture among Gaza's 450,000 residents. Pro-Egyptians are stalked by the PLO. Commu-nists are stalked by the extremist "For the last thousand years, all life here existed without democra-. cy," Gen. Segev tried to explain.

Moslem Brotherhood, Pro-Jor danians try to stand on an eroding imals. There is a stream supporting middle ground. And those who the PLO. Many PLO leaders are violate political or religious tenets, from here. The inther of Abu Jihad by supporting peace with Israel. [a leading Palestine Liberation Or-ganization official] lives here. There is a stream supporting Jorselling beer or pushing drugs, are marked men. dan. The other stream supports

Political Killings

The most significant political killing after the signing of the Is-racli-Egyptian peace treaty in March, 1979, occurred just over two months later, on June I, when Sheikh Hashem Husandar, known as the imam of Gaza, was killed near his home after leading a delegation to Cairo to endorse President Anwar Sadat's program of peace. He had been warned. The PLO took responsibility for the murder.

Last Nov. 18, another member of the sbeikh's delegation. Mohammed Aby Wahdi, head of the Jahilia refugee camp local council, was shot to death. He was regarded as a collaborator with the

Israelis, Subsequent killings have in-volved cafe owners who served al-

cohol and poolroom owners who pushed drugs and peddled information to the Israelis.

onal wisdom among radical Pales-tinians: that the murdered drug dealers were helping Israeli intelli-gence keep track of developments in Gaza. "Usually drugs and coopcration with intelligence go togeth er," the general said. As a result, some Palestinians contend, the Israeli military authorities do noth-

murders were committed by fanatic religious extremists who were acting both against the sale of alcohol and narcotics, a violation of Islamic law, and against cooperation with Israeli security, a violation of Palestinian political ethics.

But the Islamic fundamentalists are also receiving some Israeli aid. Gen. Segev said. "The Israeli government gave me a budget, and the military government gives to the mosques," the general explained. The funds are used for both mosques and religious schools. with the purpose of strengthening a force that runs counter to the

Just over a year ago, the Islamic revival in Gaza erupted into a violent demonstration aimed at leftist Palestinians, who accused the Israch military government of stand-ing by while the protesters went on a rampage. The immediate issue was a reported attempt by the PLO to place its own man at the head of the board of governors of an Islamic college in Gaza, a branch of Cairo's Al Azhar University.

The Plucky 'Coal Miner's Daughter'

By Thomas Quinn Curtiss International Herald Tribune

PARIS - "Coal Miner's Daughter" of Michael Apt-ed is based on the automography of Loreita Lynn, the country music warbler, whose success story is encouragingly crowned with a bappy ending.

Films

Apted pictures the coal-dust settlement and the rop concert world with candid realism, but his portrait of the latter has not the harsh, sardonic tone of Alt-man's "Nashville." Here we are not in monkeyland, hut among recognizable bumans.

As portrayed in the film, Lynn left her dusty Kentucky bome-town after an early marriage to a cocky World War II veteran who spurned the two possibilities the cammunity offered him, digging in the pits or enlisting in the moonshine trade. His bride followed him to more open spaces and untainted ozone and before long they were blessed with many children. Her singing about the bouse enchanted him and be, a fellow of irrepressible determination, forced a public career upon her. She sang in local taverns to hillhilly hands and he pushed her records with disk jockeys. She was soon in competitive concerts in Nashville and emerged as a national favorite.

Unlike the fate of some rivals, her plunge into the spotlight did not lead to destruction. She took to neither drugs nor drink, though the pressure of ber whirlwind tours upset her and a nervous breakdown lowered the curtain on a performance. The reponsibility of a large family and ber eager-beaver busband, occasionally discontent at being

overshadowed, bolstered her and she prospered and survived. She had luck as well as pluck. Sissy Spacek makes her an ap-pealing heroine. ennyeying her innate simplicity and common sense. Tommy Lee Jones, as the bushand who guards her from the pitfalls of her profession. salts his role with an ingratiating humor. lending it an edge of winning self-mockery, and Beverly d'Angelo shines brightly as the star who befriends the novice singer and issues valuable advice. (At the Marignan, the Parnas-siens and the Hautefeuille in

English.) * * * Carlos Saura in his films frequently indulges in nostalgic re-verie, flashing hack to a long-ago childhood incident - either in the nursery or in the turmoil of the Spanish Civil War - that has left a permanent mark on a character His latest enstribution, "Vivre

Vite," which was awarded the Golden Bear at the recent Berlin festival takes no backward glances. It is firmly tied to the present, concerning the terrorism that is alarmingly active in his homeland just now. It is so true to the times that some of it has come true, another example of life imitating art. Jose Antonio Valdelomar who plays the ehief gangster has since been arrested for participation in a Madrid hank rohbery. Saura omiss the flashbacks on

this occasion, introducing a band of youthful hoodlums and picturing their crimes: boldups of hanks and cash-laden messengers. These boys, alumni of the slums and reform institutes, are the usual marginal figures of

countless other movies. Their pleasures and their vices conform to those of their kind everywhere else. Cocaine is the "in" drug and so they are all sniffers. Their haunt is the regulation disco with its repetitious racket, alike in Paris and Pittsburgh. Their clothes, their habits, their talk are like those of their counterparts the world over. Local color is limited to the flamenco wailing that accompanies the getaway cars. As a sociological report this is doubtless accurate. As drama the members of the gang would be made more interesting by stronger individualization. A romance of sorts has been

woven into the familiar pattern. The gang leader picks up a come-ly waitress who becomes his inamorata and she sticks on a false mustache to join in stickups. The initial rohberies take place with clockwork precision, but at the climax, as might be expected, there is fatal gunplay and police pursuit. The recruited waitress loses ber lover to a stray hullet and, making off with the loot. disappears into the awaiting underworld.

The ensemble acting has an easy, natural tenor and Saura tells his story in straightforward manner, executing the action sequences vigorously and sug-gesting in others his sympathy for these youngsters who, excluded, avenge their exile by violence. (At the Elysees Lincoln, the Marignan-Concorde and the Hautefeuille in Spanish.) * * *

"Diva" is an amusing thriller tracing the breathless escapes of a young opera bull unwittingly involved in nefarious happenings in Paris after dark. The coveted



Page 5

object of a wild chase this time is not a kidnapped peroxide blonde but a telltale tape that will con-fess shady secrets. Jean-Jacques Beineix has staged it at top speed and cast it proficiently. As a grace note, Wilhelmenia Wiggins Fernandez, the handsome black diva, renders an opening and closing aria. (At the Berlitz, the Marignan-Concorde and the Clichy Pathe)



Pop Music

Some Americans Finding Musical Gold in Europe

By Michael Zwerin mational Herald Tabune

DARIS - Following the tracks of Sidney Becher, Jimi Hendrix and Mort Sbuman, Americans Garland Jeffreys and the Stray Cats have recently found the streets of Europe to he paved with gold

After 13 years in the rock mines, after six albums for three record

companies with obscure and long

Mandor Beekman, Romeo and, Grinder's Switch A&M was not pushing Jeffreys'

Belgium, No. 3 in the Netherlands, No. 6 in Switzerland. He was featured for an hour on the French TV rock program "Chorus." He was picked up by Epie, a dithink Mom blames Pop and vice vision of CBS Records, and his new alhum "Escape Artist," released two weeks ago, has already accept cacb other again." sold 16,000 copies in France alone. When he entered Syracuse University, he became the first college

His just-concluded European tour was a roaring success, accompastudent in his family. He received nied by full-page profiles in the European press. The French Coma scholarship to study Renaissance painting in Florence, spent a year munist Party daily, L'Humanite, called him a "genius." Garland He returned to New York and be-Jeffreys' life is about to change.

gan to write songs. He wrote of kisses dreamed but never received, He was born in the Sheepshead Bay district of Brooklyn of mixed kids sbooting dope, alienation, emptiness. "Escape Artist" is white, black and Puerto Rican anabout "bow l escaped the pain, es-caped my preoccupation with it, cestry. He grew up a Catholic with mostly Italian and Irish kids. His

best friends were lews. He felt al

band? Jeffreys struis like Jagger onstage, his instrumental backup and vocal textures are similar. This lot. 1 wrote songs about it, described my beatings on stage, tried to get it out of my system. I've puts him in the revealing stance of talked to my parents about it but 1 being a black man who sounds like a white man imitating a hlack. versa. So I let it go. 1 don't want to pin them down. But it's belped, we Now be is back bome touring;

not yet the big balls, but he can pack a club five nights running. "American Boy and Girl" is being called a "classic" in the United States, "96 Tears," the single from "Escape Artist." is on the charts. "I can handle success." be says. "I know bow good I am."

* * *

One day last spring the Stray Cats got sick of Long Island. Brian Seizer, Lee Rocker and Slim Jim Phantom - all tatuooed, with banana-cut hair and under 20

didn't really think about it much.

They just packed up and left for England.

rock circuit with their '50s lineup

of stand-up bass, trimmed-down stand-up drum kit and Les Paul

guitar, playing Eddie Cochran, Gene Vincent, Warren Smith and

Elvis Presley tunes. They had been

was sort of lonely and seemed not

considered amusing enough but it

They had worked the New York

Die in Israeli Raid on Lebanese Coast One person was reported killed in overnight shelling of Tyre from land-based artillery. The town of Nabatiyet and three adjacent villages also came under artillery fire.

when five persons were killed and 10 wounded in attacks on Palestin-

Meantime, security sources said

Israeli forces, backed by tanks and

heavy artillery, had set up a mili-tary post on Labbouna hill facing

keeping forces at Naqoura, in the

southwest corner of Lebanon.

headquarters of UN peace-

ian strongholds.

the

The last full-scale Israeli commando strike took place Feb. 22,

Gen. Segev confirmed conventi-

ing to combat drugs, and may even be intentionally encouraging the problem through benign neglect. Gen. Segev believes that the

Aid to Fundamentalists

pro-PLO leftists.

Later, some mothers kept their daughters bome for fear they would be attacked because of their

REED HOSTAGE - A passenger wounded early Tuesday when Thai and Indonesian ommandos stormed a miacked Indonesian airliner at Bangkok airport was carried to safety y security men as other hostages released in the raid waved in the background. Four of the we Moslem extremists who hijacked the DC-9 jet three days earlier on a domestic flight in adonesia were killed by the commandos. The only victims of the hijackers' submachine guns ere the airliner's pilot and the commando leader, both critically wounded in the raid.

during the court case, one of the

longest civil trials in recent British

history. The church introduced

dozens of members, to argue and

Western dress. Now the feverisb pitch of the zealotry bas ebbed, residents say, but many young women wear traditional clothing, and an occasional episode sends a shiver through the population.

Because no elections have been held in Gaza - municipal officials have been appointed by the military government - the formal power structure has not changed to accommodate the new political and religious attitudes.

"love-bombing," was more effec-tive than that used by the North

The recruitment process begins

Mr. Orme, the British leader of

the church, testified that its ambi-

tion in Britain is to become "great-er than the Church of England."

Koreans on prisoners of war.

ie." she said.

album "American Boy and Girl." It was late Jeffreys 1979, be was 36, living in a one-room apartment off

Gramercy Park. He had sung with Lou Reed, John Cale and Eric Burdon, and he knew everybody in the husiness and they all knew him, but he was not exactly a star. He could feel it coming. He thought: "My record company is

going to drop me." Which they did. Then "Matador," the single from the album broke in West Germany. It went gold last year. It became No. 1 in

By Helen Lion

hero of the American Revolution.

and Herald Tribuos

icuated from blacks. He began his career by frequently breaking into song for his classmates in PS 254. He says: "I really needed attention. Everything I've done in my career bas been to help me keep from going crazy. My childhood was characterized by physical abuse. He leaves that hanging and

when questioned about it smiles and rubs his chin: "I was afraid you were going 10 ask me that. I was a precocious child. My parents were survival-oriented. They couldn't handle me. I got beat a

Exhibitions

l can bandle my pain. I am no longer paralyzed by loneliness." The album contains references to a Cinderella with no future, the piss-stench-smell in the black stairwell," about tough modern times: One line goes: "Jump, jump, let's make the great escape another tells about all the kids in the neighborhood who want to form a rock hand and get "a piece

lined to stop playing

there and learned fluent Ita

of the glory." It's an updated American version of the old Mick Jagger line asking: "What else can a poor boy do" but sing in a rock 'n' roll

to be going anywhere. In London they found them-selves in the middle of a full-blown rockabilly revival. The kids were going back to the prehistoric days when bass players still slapped acoustic basses, when this new music that would soon be called rock was emerging from Bill Haley's revolutionary melange of hillbilly and rhythm and blues.

The Suray Cats slept on floors for awhile but they began adding their own material to the old '50s warhorses and, being American, they were more visible than the English groups in the same bag. Jimi Hendrix was discovered in England before he was in his native America. They were on a pilgrimage. They had the advantage of the charged perspective exile can bring. Reviews were ecstatic.

While still unreleased at bome, their first album, "Stray Cats" (Arista), has reached No. 5 on the British charts and it is rising. They manage to capture the spirit of the 'gos through '50s textures, adding rather than recycling. One of their originals, "Storm the Embassy," is a call to arms in defense of the U.S. hostages in Iran. Setzer, who wrote it, objects to the description "reactionary." explaining: "It's just an angry song written on the spur of the moment. I don't know we should have really stormed

and not writing anything. But when there's a lot happening to other hand. I have to say first, me, like now, I get a lot of ideas." 'This is the reason why you should

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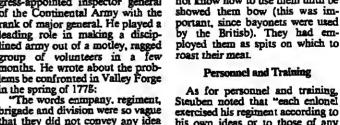
pline of the Troops of the United States," is no doubt Von Steuben's most significant contribution to American independence. Published in 1779, it served as an offi-

> investment, for your enjoyment. Pelikaanstraat 62, B-2000 Antwerp

Staedtische Galerie and the Otto Richter Halle, from April 12 to

lined army out of a motley, ragged months. He wrote about the problems be confronted in Valley Forge

stayed and totally identified with his new country. Now, 250 years after the birth of the man who was baptized Friedrich Wilhelm Ludolf Gerhard Augustin von Steuben in the city of Magdeburg, an exhibi-tion traces his life and military career via archives, letters, dioramas, books and maps. Assembled by the Berlin-based



been impossible to execute any maneuvers. I have seen regiments stronger than a brigade; I have seen a regiment consisting of thirty

International Harold Tribune BONN — He was an unem-ployed Prussian officer who had offered his services to the Brit-June 11. Von Steuben was 47 in 1777 when, armed with a letter from ish, the French, the Austrians and Benjamin Franklin to Washington he left Europe and became Conthe Germans (in Baden) - all of gress-appointed inspector general of the Continental Army with the whom turned him down. He ended up as an adviser to Gen. George Washington and a much-hailed rank of major general. He played a leading role in making a discip-Unlike the Frenchman Lafayette and the Pole Kosciuszko, whogroup of volunteers in a few returned to their homelands, he

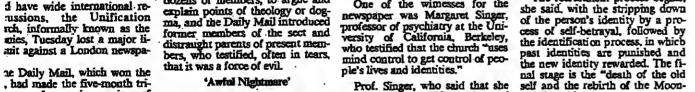
> in the spring of 1775: "The words enmpany, regiment, brigade and division were so vague that they did not convey any idea upon which to base a calculation either of particular corps or of the army in general. They were so unequal in number that it would have

Stiftung Preussischer Kulturbesitz and composed of 350 items assemoled from four countries, it has men and a company of one just closed in Bonn and will be shown next in Wuerzburg, at the corporal . . ."



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- J



trangement from her.

the "awful nightmare" of his re-cruitment and subsequent es-

One of the wimesses for the

'Awfol Nightmare'

Prof. Singer, who said that she had interviewed 500 members of various sects, about half of them In a sequence that was typical of the emotional pitch, Robina Smalley, whose 26-year-old son had tes-tified in support of the church, took the stand herself to describe Moonies, said that the church's technique, including a showering of intense affection that she called

Atlanta Probing New Black Child Death The Associated Press

and authorities were trying to

At least seven other bodies have

region where the partly decomposed body was discovered Mon-day. And, as was the case with several other victims, the body was found in a river and clad only in undershorts, police said.

Medical examiners planned an Earlier this month President ATLANTA — A 21st case has been added to the list of unsolved child deaths in the Atlanta area,

Moonies Lose Costly Libel Suit in Britain

deaths.

Fear and Tension

antopsy on the body of the boy Reagan granted an extra \$1.5 mil-found amid debris in a remote area lion in U.S. funds to belp un-of the Chattahoochee River. derwrite the investigation of the police and FBI into the deaths. Fulton County Police Chief Clinton Chafin said the latest body

The youth was the 21st black child found dead bere since July, 1979. At least three young black males are reported missing in the appeared to have been in the river several days. Another officer said the victim looked to be from 10 to Atlanta area, although only two of 20 years old. those disappearances are being in-vestigated by the special police cal examiner for Fulton County, task force assigned to the child

The wave of unsolved killings has spread fear and stirred racial tension in this Southern capital.

Bolivian Colonel Loses Command

sought diplomatic asylum in the LA PAZ - Col Luis Arce Gomez, who lost his job as interior minister on Feb. 26, has now been

ANKARA - A woman wbo said she is an American citizen and had worked in an Iranian hospital has crossed secretly into Turkey and has asked to be sent to the Drug Enforcement Administration United States, a spokesman for the that he has been trafficking in co-American Embassy said Tuesday. caine. Col. Aree Gomez has re-The woman, who identified her-

The colonel put down a mutiny two weeks ago by 100 cadets who refused to accept him as commander. The rebellion was led by Gen. Hugo Cespedes, who had been defense minister before Gen. Garcia Meza's military coup last The jury heard 117 witnesses July. He and three cadets then prevent her from leaving.

determines Tuesday whether the body of a black youth found in a river was that of one of three youths who have been reported

been found in the Fulton County

The Associated Press

Brazilian Embassy and recently went into exile abroad.

removed as commander of Boliv-Woman Flees Iran,

peatedly denied the accusations. self as Dr. Elenore Minguez, will be brought by Turkish authorities to Ankara from the eastern town of Agri, and U.S. officials will check her identify. According to the newspaper Milliyet, she said the Iranians seized her passport to

said the body was "pretty well de-composed" and could not be identified until Tuesday at the carliest. Although officials did not immediately determine how the youth died, Chief Chafin said there was little doubt the killing was a case for the special police task force.

The two disappearances being handled by the task force are those of 10-year-old Darron Glass, last seen Sept. 14, and 16-year-old Joseph Bell, who disappeared March

Dr. Robert Stivers, chief medi-

Another black child, 13-year-old Timothy Hill, has been missing since March 13, but his case has not been turned over to the task force because of reports that he has been sighted since then.

The fact that the victim was clad only in undershorts, Chief Chafin said, is "similar to some of the other recent cases we've bad." He specifically mentioned the death of Lubie "Chuck" Geter, whose body, similarly clad, was found

Feb. 5. He had been strangled. His body and six other victims were found in southwest Fulton County in the same part of the metropolitan area where the body was pulled from the river Monday.

100



The Life and Times of Von Steuben In matters of equipment, he found conditions no better: Muskets, carbines, fowling pieces and rifles were found in the same company." While they possessed bayonets before Von Steuben's arrival, the American soldiers did not know how to use them until he showed them bow (this was important, since bayonets were used by the Britisb). They had em-

Personnel and Training

As for personnel and training, Steuben noted that "each enlonel exercised his regiment according to his own ideas or to those of any military anthor that might have fallen into his hands." But be knew he could not translate Prussian military tradition into the Ameri can army or make out of the U.S. soldier a depersonalized machine. as was the ideal in 18th-century European military thinking. "To our soldiers you can say, for in-stance, 'Do this' -- and he does it," he said in a letter to a Prussian general. "To my soldiers, on the

Official Manual

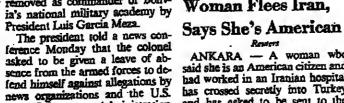
matters ecclesiastical as well as civ-

the emhassy. It's a comment on apathy in a crisis situation."

He continues: "If I was back in New York I'd probably be bored

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INTERNATIONAL Herald Tribune PARIS, APRIL, 1981 A SPECIAL SUPPLEMENT

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FOCUS ON WEST GERMANY 1981

Pledge Made to Increase ssistance to Third World

By Charles Wilkins

IN --- West Germany's development aid fort scored well last year. Aid spending osted strongly in the budget despite ef-o cut back and hold down spending in I, and earlier in the year the government ed a policy paper revising its strategy peration with developing countries. I West German aid is still far from

ing the goal set by the Organization for mic Cooperation and Development: 17 percent of its member nations' Gross al Product should be spent on developnitlay by 1985.

federal government agreed to raise its anding by 10.4 percent this year from 5.2 marks in 1980. But this figure still only ents 0.44 percent of West German GNP tows how substantial the future increases eed to be in order to meet the OECD In real terms aid is set to rise only about cent, the same real increase as in 1980.

Schmidt Sets Tone

wever, Chancellor Helmnt Schmidt set me for aid prospects, pledging in a policy

that already have a relatively well developed. infrastructure and relatively high growth rates. As the state secretary at the Ministry for Eco-nomic Cooperation, Carl-Werner Sanne, said, this means that promotional measures for private enterprise cooperation, particularly, are needed in the poorer developing countries in order to offset the competitive disadvantage from which they suffer compared with threshold countries.

Bonn already provides a greater incentive to invest in the least developed countries than elsewhere in the Third World, but increased differentiation between sectors, as well as other measures, should be considered in order to belp additionally, Mr. Sanne said,

LDCs so far account for less than one percent of West German capital investment. West German comparies' transfer of technology is already making a major contribution toward the advance of developing countries, but this could be improved further, Mr. Sanne said.

About four-fifths of West German direct investments in the Third. World concentrate on just 10 countries, with more than 50 percent of it going to Brazil and Spain alone. This group consists solely of threshold countries. Two-

ing longer to make a start in developing coun-

Incentive to Smaller Firms

ary to promote the involvement of smaller West German firms in the Third World. The

Economic Cooperation Ministry said the gov-

ernment would make credits totaling 30 mil-

tion marks available this year for small and medium firms involved in the Third world.

A promotion program started in 1979 was wel-

comed by firms in this bracket and demand for

support exceeded the amount of funds avail-

able. Last year 65 firms received official sup-

port for investments totaling 47 million marks. West Germany also doubled its guarantees

against political risk last year to a total 750

However, the government moved in Febru-

1981: A Year of Strain on All Fronts

By John Domberg

BONN — Had anyone predicted it a year or two ago, there would have been in-credulity and derisive laughter.

But there it is: West Germany in its year, perhaps even more, of discontent and disarray - politically, economically, socially and in foreign affairs.

Some 24 months ago the situation was still being euphorically described as a "mira-cle" and West Germany was being held up as "a model" for other countries to follow. The solidity of its economy was an internationally accepted assumption bordering on a cliche.

Array of Statistics

One had to be stone deaf not to hear the repeated gushing about the West German inflation and unemployment rates being the lowest in the world, the bardness of the lowest in the world, the bardness of the Deutsche mark, the fat currency reserves, the overfilled export order books, the high standard of living and the enviable social stability with its closely woven safety net to catch the few who might fall. Chancellor Helmut Schmidt was known as "Super Schmidt," a man whose advice was sought by statesmen around the globe and who immarted and foisted it — in per-





West Germ I rise quickly and clearly through the ng decade.

e minister for economic cooperation, r Offergeld, said that the increase in ling showed the importance that the govent attached to development aid. He ed out that the rise in 1981 aid outlay was wer double the rise planned for total govent spending.

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e government has been emphasizing in its olicy the importance of using funds more sutly, saying they should be channeled to : they are most needed, particularly to the st African and Asian countries. But in ion, technical aid and expert help will be

asingly promoted. e government admitted in its aid policy the validity of the OECD's GNP target, leclined to commit itself to any date for ving such a level of spending. This apth has been criticized not only hy aid orations but also by the ruling coalition is that have called on the government to the international goal.

st Germany's direct investment has conated in the private sector on countries

million marks on investments in developing countries. However, the rise was chiefly due to (Continued on Page 10S)

and who imparted and foisted it — in per-haps too schoolmasterly a fashion — even on those who did not seek him out. fifths of direct investment are concentrated on the major industrial sectors of motors, chemicals and electrical engineering. Investment is also mostly undertaken by large companies, while small and medium firms have been tak-

But now, if not yet actual doom, there is a spirit of impending gloom hanging heavily over West Germany - its economy and its body politic.

The once-vaunted Deutsche mark is tarn ished on international monetary markets. Once the currency in the European Mone-tary System, it has been languishing at the bottom tier of the "snake" since December when, for the first time in two years, it was worth less than 50 cents. By mid-March, despite numerous corrective interest measures by the Bundesbank, it was still tending toward weakness rather than strength and selling at around 46 cents.

Even the most optimistic experts now predict only zero growth for 1981 and the others, depending on which one you want to believe, are projecting an actual decline of up to I percent in the GNP compared to

Unemployment in both January and February hovered around the 1.3 million mark, the highest jobless rate since 1974 and, allowing for seasonal improvements, will probably average over 1.1 million for the entire year.

Inflation Rate

Though there have been mollifying predictions that the inflation rate will average 4.5 percent in 1981 compared to 5.5 percent in 1980, it actually was 5.7 percent in January and March -- still admirable hy internanonal comparisons but considered an unacceptable rate by domestic criteria. Industrial productivity has been declining steadily dur-ing the past decade, so that West Germany now ranks well behind such countries as Japan, Belgium and the Netherlands.

Government ministries are groaning under budgetary slashes and Finance Minister Hans Matthoefer bas had to borrow abroad

especially from such OPEC countries as

Saudi Arabia, in addition to raising gasoline

and alcohol taxes effective April 1 to help

has borrowed from DM 22 to DM 27 billion

annually to compensate for budgetary defi-cits, and the projection for 1981 is that it will be short another DM 27.4 hillion. Of

ernment plans to borrow this year, DM 34

billion will be needed to repay old debts and

17 billion for due interest, so that new credit

ecceptance will cover not even 40 percent of

Meanwhile, for the third year in a row.

West Germany will be running a current ac-count and payments deficit of anywhere from DM 25 to DM 30 billion. It was DM 10 billion in 1979 and DM 28 billion in

1980. The high cost of imported oil is said to

be the main cause. It could be even higher in 1981, for the January deficit alone was DM

5 billion, due in part to the fact that in that

month there was also a negative trade bal-

ance of almost DM 1 billion, the worst trade

figure since 1950 and only the second time

in 15 years that there has been a monthly

Glum Warnings

Thus, it comes as no surprise that Mr. Schmidt and other members of his left-liber-

al coalition government of Social and Free Democrats (SPD and FDP), in particular the FDP Economics Minister Otto Lambs-

the estimated DM 61 hillion the federal go

For the past four years the government

plug some of the fiscal holes.

the projected budget deficit.

trade deficit at all.



Otto Lambsdorff

mans that they are going to have to tighten their belts - an unprecedented and unpopular notion in a country that still believes it owns the patents on affluence and prosperi-

There is also spreading social unrest, especially over the critical shortage of housing at prices people can afford.

A new youth rebellion appears to be taking shape and in recent weeks has manifested itself in the form of weekend rioting in key cities. Concurrently, battles between environmentalists and police assigned to protect the construction sites of nuclear power plants that the government is pushing to meet energy needs continue, periodically give the country a kind of civil-war atmosohere.

But most significant of all, and in many respects a direct consequence of the eco-nomic problems, is the political confusion. There is a vexing loss of direction on the part of the SPD-FDP coalition, exacerbated by mounting tension and conflicts between the two partners. Simultaneously Mr. Schmidt's own party, huffeted by leftwing and special interest group rebellions. ap-pears to be slowly hut surely disintegrating. Herbert Wehner, its chief strategist and septuagenarian Bundestag floor leader, may have been deliberately resorting to hyperbole in order to shock the troops and restore discipline, but he had warned twice since the beginning of the year that "the party is in

imminent danger of splitting."

In fact, six months after the Octoher general election, a rather odd question contin-ues to make the rounds in West Germany. Who woo?

Helmut Schmidt

It is not that there are any doubts about the actual balloning, nor whether Mr. Schmidt's and Foreign Minister Hans-Dietrich Genscher's SPD-FDP government has been reconfirmed in office.

It certainly was, and with 18 additional seats in the Bundestag, so that it has a very comfortable majority of 45.

The question is one of mood and attitudes

Thus, whereas the nominal losers, the Christian Democrats (CDU/CSU), are waxing spiritedly victorious, almost rejuvenated. the actual winners appear to be steeped in depression, self-ostracism and self douht about their future.

The degree of intramural bickering is virtually unprecedented in postwar German politics.

Bitter Fruit

Never before, it seems, have the fruits of victory been deemed as bitter. And never before, not even after almost losing the 1976 election, has there been as much discussion and speculation over whether the coalition can go the full route of the four-year term to which it was elected.

Indeed, Helmut Kohl, the Christian Democratic chairman and parliamentary floor leader, is waxing publicly confident that it (Continued on Page 15S)

International Banking: A 'Consolidation Period' West Germany, now find themselves having to finance large deficits in their current accounts,

By Joshua Larkin

CANKFURT — A truly international range was the goal of the managers of y West German banks during the 1970s. ss to the Euromarkets was the initial reafollowed by the desire to be an important.

in world markets. Yen many of the smaller banks felt the for a foothold in Luxembourg, a window ondon, a direct telephone link to their than in New York and Hong Kong.

it the lean years - what market makers to call the "technical reaction" to the with of the past 10 years - have arrived. t board of Commerzbank AG, calls it "a ie of consolidation."

ruezzed by topsy-turvy interest rates for ty two years, German banks have found t profits pinched. In large measure the slem arose with business at home, but the tomies that followed were not limited by onal boundaries.

Margins Narrowed

he world has become a riskier place to 1. After rescheduling Turkey's foreign debt 1979, the major international banks now potential trouble with Poland and Brazil. ast the expectations of many, margins on ling to first-class borrowers narrowed last t to what many banks now see as impossislim levels.

and at home, authorities have begun the laious task of setting new bank regulations ch are expected to force the German banks

educe their lending activities abroad. iven Deutsche Bank AG, the largest bank l one of the few to post higher profits last r, is adopting a moderate, controlled ap-ach to expansion of its international lend-

he banks are adjusting to the new environnt in somewhat different ways, though in-dews with senior international officers at ee different banks showed several common theposit to an

Withried Guth, spokesman of the manage-nt board of Deutsche Bank, said that after oil price rises of 1979 the risks involved in croational leading have increased.

A number of lowerisk countries, including-

Mr. Goth said. The standing problems of the non-oil producing countries of the developing world also were aggravated by the oil price in-creases, he pointed out, and demand for untied financial credits has therefore widened sharp-Indeed, Deutsche Bank has been building up its reserves at its main Euromarket subsidi-

ary in Luxembourg as provisions against bad debt.

All the operating profits of Deutsche Bank Compagnie Financiere in the year ended Sep-tember 30 were put into this fund, Dr. Gath. said. "Because a number of countries had come into balance-of-payments difficulties, we felt it was good to create that reserve," he said.

That decision came before the release of the Americans held hostage in Iran and of the Ira-nian assets frozen in U.S. banks. With Iran now paying back outstanding international debt, the risk for the banks has eased somewhat

Dr. Guth noted, however, that Poland and Brazil face very high levels of indebtedness, that Turkey's foreign debt has been restructured once, and that banks generally are drawing near their internal limits for lending to such countries.

Risky But Not Dangerous

"But to say the world is in a higher risk position since the second oil price rise is not to say the situation is dangerous," he added. Banks will have to be increasingly careful of country risk, but Dr. Guth noted that after a short list of countries with very high indebtedness, there are few which would present any immediate concern.

Even Argentina, whose debt has been growing, cannot be added to that list, in the view of several German bankers who feel that the country has been well managed by Finance Minister Jose Martinez de Hoz.

But with a new government due in Argenti-na late in March, Dr. Guth said, "We will have to watch carefully whether it will now change once Martinez de Hoz leaves." Two senior Commerzbank officials said the

(Continued on Page 17S)

Success Story: Fairs Buoy a Nation's Trade

By Howard Roberts

FRANKFURT — Arranging a last-minute trip to one of West Germany's larger cit-ies is becoming more and more difficult. A traveler's regular hotel may be completely booked, rental cars may be unavailable, and the wait for a taxi may be inordinately long.

A quick look at the streamers over the streets will make the reason clear: It is either the Book Fair in Frankfurt, Fashion Week in Munich, Green Week in Berlin or one of a long list of possibilities, for Germany has been an international center for trade exhibitions since the Frankfurt fairs in the 13th century.

As West Germany begins to experience a period of economic difficulty, fair organizers here view their regularly scheduled events as important and know that they help keep this country in the eyes of regular and potential importers.

International Flavor

And it is the very international flavor of the German trade fairs which, according to Claus Boemer of the German Council of Trade Fairs and Exhibitions, could provoke some sort of anti-cyclical revival of demand.

In a recent article Mr. Boerner pointed out that of approximately 8 million annual visitors to the fairs, one fourth --- including 27,000 foreign exhibitors --- come from abroad.

West Germany's largest fair - "the fair of fairs" - is held in Hannover in the spring. The 1981 fair, which will take place in the first week of April, is in fact nine events in one with

an overall theme on West Germany's major

export industry, engineering. The fair's organizers are anticipating representatives from more than 5,600 companies as well as more than half a million visitors from as many as 100 countries. Forty-five countries should be represented, including for the first time the People's Republic of China, an indication of the extent to which trade relations have grown between that country and many sectors of West Germany.

Wide Range

The nine individual fairs range from heavy industrial engineering and the construction industry to electrotechnology and the latest in data communications.

Another important date in the calendar of the Hannover organizers is the timber fair to

Fairs in West Germany are in a constant state of flux, going on as usual but continually expanding and adapting to the new require-ments of the consumer markets. This is evident in recent moves by the Frankfurt Fair authorities and others, who have announced largescale development to increase exhibition space. The largest of the Frankfurt fairs is the spring fair, oriented to consumer goods and thus something of a barometer by which producers test the consumer demand potential of the coming year and get an early indication of likely developments in inflation.

The organizers of the fair were relatively cautious in their expectations for this year. As Horstmar Stauber, management chairman of the Frankfurt fair, said in a speech before the opening, "No one expects a consumer miracle from this year's spring fair, but the hope of drifting away from the chill of the (economic) prognosis into a more temperate climate does not seem in be unjustified."

Looking back on the fair, the organizers consoled themselves with the fact that most exhibitors had described results as "satisfactory," but they noted a change in buyers' attitudes to an emphasis on high quality and specialization.

The fair attracted 3,500 exhibitors from 54 countries and 90,000 visitors from 87 countries. Buyers came as usual from the Netherlands, Switzerland, Italy, France. Belgium and Britain, but new contacts were established with visitors from Spain. Greece. Latin America and the Middle East OPEC countries, according to the organizers.

Frankfurt Book Fair

facreased interest from the United States and Japan came largely as a result of exchange-rate benefits those countries enjoyed when purchasing German goods, although the organizers' review statement said there is an apparent increase in American preoccupation with "European nostalgia."

Perhaps the most famous of the annual events held in Frankfurt is the Book Fair, the

- 5

world's largest market for more than 5,000 international publishers. A relative newcomer on the scene is the Music Fair beld early in the

This fair had traditionally been part of the spring fair, but became independent last year, and has expanded significantly. Concentrating on musical instruments, the fair also attracts music publishers and makers of all kinds of electronic gadgetry concerned with music and its reproduction.

Not to be forgotten is the Frankfurt Automobile Fair, the largest show of its kind, which takes place every two years.

Most large West German cities are represented on the fair calendars. Munich, like Frankfurt, began its present type of fair just after the turn of the century, but in 1954 began emphasizing the construction industry. In the mid-1960s it branched out further to include electronics and gastronomy.

The Munich Fashion Fair also gained importance at that time.

Other fairs in Munich are the I.S.P.O. exhibition of sports articles, and the watch, jewelry and silver goods fair, INHORGENTA,

Dusseldorf, near the bub of the industrial Ruhr area, offers - among others - INTER-PACK, the most important trade fair for packaging material and machinery.

Cologne will present 24 fairs this year, including an exhibition of trade and economy from the People's Republic of China.

And Hamburg celebrates the gastronomical fair, INTERNORGA.

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be held at the end of May and beginning of June. This event boasts an even higher proportion of foreign participants, totaling 47 percent of the 900 due to arrive this year.

The Bonn Team dorff, have been glumly warning West Ger-

Page 85 - 11

Labor Relations: Era of Confrontation Shapes Up After Decade of Peac

BONN - An era has ended in West Germany. It lasted for 30 years and it was called "industrial peace."

Those were the halcyon decades when, uoder the slogan of Vernunft - common sense - both organized labor and management used to baffle foreign observers by being totally unlike unions and capitalists elsewhere in the world.

Instead of arguing over the size of the slices, they worked in part-oership for a bigger pie. The chances of a strike being called were about as great as being hit by lightning on a cloudless day.

Few Work Stoppages

On the rare occasions when work stoppages did occur, they were regarded as some kind of nauonal calamity. And invariably they took place according to some unwritten code: three weeks or so of strike accompanied by a retaliatory lockout, harsh words in public but quiet negotiation and accommodation in private that brought a compromise solution well before either side bad let blood.

It was a cozy period that not only contributed immeasurably to West Germany's postwar affluence, industrial prowess. export muscle, social calm and political stability, but made the nation the envy of other frequently strikebound and class-warring lands.

But for the past year or so some observers date it back even further --- West Germany's ostensibly peaceful industrial front and carefully choreographed labor relations have come to resemble a bitter tug of war between employees and employers, between the country's 16 buge nationwide and industrywide unions on the one side, and organized management groups on the other.

Opening Round

Just how bitter was apparent during the opening round in this year's wage orgotiations when LG. Metall, the two-million strong metal workers union, demanded an 8percent wage increase to which Gesamtmetall, the management and employer organization, re-sponded with an offer of only 2.5 percent.

Never have management and labor in West Germany been so far apart in their positions at the start of wage negotiations. And what has been happening in the steel and metal-working industries is but a taste of the bitter struggle over wages that will take place in

West Germany's labor relations have

come to resemble a tug of war between

employees and employers, between

the 16 unions on the one side, and

management groups

on the other.

other branches where current con-

The leaders of all principal unions are under strong pressure from their rank-and-file memberr maintain a real improvement in the standard of living and not make concessions at a time when more and more workers are going on short time or are being laid off.

Yet curiously, the real cause for the new bellicosity lies deeper. The wage disputes are but a substitute battleground. Ironically, the real cause is West

elock

Germany's highly advanced and much-vauoted form of industrial democracy and labor co-determination, or, to be more specific, what labor regards as management's attempts to undermine those gains and turn back the

Enacted in 1976, after many years of haggling and divisiveness in the left-liberal government coalitioo of Social and Free Democrats (SPD and FDP), the co-determinatioo law gave worker representatives an equal number of seats and an almost equal voice to that of shareholders on the corporate supervisory boards of West Germany's largest companies -

those employing 2,000 or more peop Stage for Harmony The law, bailed abroad and in

West Germany despite labor's feel-ing that it did not go far enough and did not give worker representatives true parity, seemed to set the stage for a new period of labornagement harmooy. That, however, was a short-lived

illusion shattered in the summer of 1977 by organized management's tion zones established company

decision to challenge the constituuonality of the new law in the supreme court. Business interests claimed that it violated rights of

private property. In the eyes of organized labor. the suit was a breach of contract and of a gentleman's agreemeot. The court action poisoned the atmosphere and triggered a spate of stalled and broken industrial negonations, a pattern of collective bargaining gone awry. It heralded the end of the spirit of "social partnership.

Although the Karlsruhe su preme court fully upbeld the codetermination law in its March. 1979, ruling, relations between labor and capital have never been quite the same since that consultuuonal test suit was filed. Somehow it became impossible to revive the old rules of the game.

Matters went from had to worse last summer, in the middle of the 1980 election campaign, when an even more cherished achievement of West German labor was threatened - the system of parity codetermination in the coal and steel industry.

Power for Labor

This law, which affects mining. iron and steel companies with payrolls of more than 1.000, dates from 1951 and affords labor far greater power and authority than the 1976 aet.

It was enacted during conservauve Chancellor Konrad Adeoauer's first administratioo - under considerable prodding from the unions and Western Allies, and in lieu of the nationalization of the coal and steel industries that

seemed imminent at that time, After Germany's defeat, the Allied governments wanted to break the power and traditional bold of the Ruhr industrial barons who had provided the financial backing for Hitler's rise to power and the arsenal for his war machine.

The major coal and steel companies were broken up and from the remains 25 independent and much smaller companies were formed. As the Allied military governments

envisioned it, these would later be nationalized - a proposal enthusiastically supported by the trade union leaders, most of whom had returned from exile and emigration abroad.

To prepare for nationalization of the Ruhr's beavy industry, the Allied military governments in the U.S., British and French occupaporate statutes of every major firm

member corporate supervisory - nationalization plans were boards, equally divided between

representatives of labor and shareholders, with a neutral 11th member. jointly elected by both sides,

who has a lie-breaking vote. It goes considerably beyond the much ballyhooed 1976 law that applies to all other kinds of large companies.

Although that measure also gave Being strongly free-concerprise labor an equal number of repre-oriented, the FDP had never fa-

provided that one of the labor members must be a junior executive or representative of middlemanagement, more likely to side with capital interests. Moreover, the board chairman, by law always a representative of the shareholders, has a second, tie-breaking whe in case of a stalemate.

Summer Change

The 1951 coal and steel law thus remained as the ideal for which labor in West Germany continued to strive. But last summer it was saddenly threatened. In June, Duesseldorf's huge

Mannesmann Corp., an engineer-ing steel-producing and steel-pipe-making conglomerate with 180,000 employees worldwide and in 11th place among the country's industrial giants, announced plans to trim annual operating expenses ov reorganizing its corporate structure and merging its presently in-dependent steel mill into its pipe-

making subsidiary. From a business standpoint, the move made sense.

Steel production used to be one of the firm's chief pillars. But years of crisis in that industry have diminished the mill's role to where now, in effect, it is little more than a supplier of the metal for the pipes division. Organizational lining and a merger of the two. Mannesmann's manag contended, would save some \$28 million a year.

However, the reorganization would make Mannesmann no longer a "steel producer," and thus the company would no longer be subject to jurisdiction of the 1951 co-determination act.

The political implications were clear, and while leftist and trade union members of parliament were threatening to call a special session of the Bundestag to enact a meaof the Bundestag to enact a man-sure that would prevent any com-pany from escaping the 1951 pro-visions, Chancellor Heimat Schmidt used his influence to persuade Mannesmann's management to postpone any decision on reorgization until after the Oct. 5

Threat to Conlition

But once the election was over, the Mannesmann case bung over the coalition government like a Damoclean sword, threatening to split the SPD-FDP partnership before it even entered its new term.

sentatives on corporate boards, it wored co-determination a beca instrumental in v down the 1976 act. As far nomics Minister Otto Lan and his faction were co: Manoesmann - and all of and steel producers - st free to reorganize as they even if it meant escape f provisions of the 1951 act. To organized labor and erful lobby within the SPI

mann's plans were not

retical but would set a p for other companies, al leading to an erosion of and steel industry co-de tion model.

It was not until late Jas this year that Chancellor S. and Foreign Minister Dietrich Genscher's coaliti inct reached a comprom which at least the politiciz able to live

A bill now being proces vides that any company n subject to the 1951 act be reorganization or a chang production program will retain the parity manager tem for six years after it

restructured. But whether organized h live with the compromise certain.

Opposition Voiced

Both Heinz Oskar Ve chairman of the Deutsche nd the German tion of Trade Unions, and Loderer, the head of LG have announced that they the compromise proposal passage by the Bundertag as intolerable.

To organized labor it si betrayal and retreat from 1 won three decades ago. ... Worse, it comes on top legal happing over the F evasion of it by some 200 nies through changes in 0 porate structures, and a preme court raking in management's right to d All this has polinied

harmomous at mbert." while era of labor manage operation has degenerated confrontational mood th manifest itself in tougher negotiations and, possib

West Germany muy no afflicted by what is called "British disease." But the Vermingt is definitely over:



A PAUSE FOR SUN - Bargemen take a break in the sun in part of the renovated, picturesque old Hamburg port. Hamburg's main port area remains one of the world's busiest.

boards on which employers and scrapped. But in a compromise union representatives were equally with the Allies' original intent, the represented - a precedent-setting coal and steel industry co-determistep toward industrial democracy 'nation model was institutionalized oot only in Germany but in any as law and became part of the cor-

other Western capitalist country. By 1951 — six years after VE Day and two after the founding of the West German Federal Repub-

The measure provided for 10-

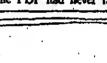
Although that measure also gave

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Plant Investment Reaches ecord Levels of the 'Oil Shock' Years

Andrew Hargrave

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KFURT - The West man electricity supply ine'1979 total of DM8.2 bil-

diture on power-station, fion alone amounted to fullion compared with the hally low DM2.7 billion in d DM3.6 billion in 1978; investment last year the levels of the "oil years of 1974 and 1975.

consumption increased 1.8 percent last year due to all low level of economic 1.8 percent] and decline in nt of power-intensive pro-

Her, within this total the ion of nuclear-based elecese by 2 percent to 14 perand soft coal and more ercent by hydro-electricity, wertook oil-based output hare fell below 5 percent.

al gas, too, is a declining ree for power stations.

: trends should intensify in t several years. The annual in power demand, at 7 percent in the early s now expected to average wer 4 per cent in the years and probably even less in

91. his would still necessitate a delivered electricity by the nilities from 307 billion kiiours to around 480 billion ; bours by 1991 and an mn combined power-station / from/74.000 megawatts to ian 106,000 megawatts, an annual rise in capacity of egawants. .

uclear*stations are expenbuild but cheaper to fuel crefore more suitable for id supply, the public utilisciation (VDEW) proposes, inds of cost if for no other to meet about 70 percent additional capacity require-12,000 megawatts) by comung 20'new nuclear power s over the next 10 years. would/include experimental based capacity only as a topper-up ts such as the fast reactor at for peak load requirements.

Expenditure on power-station construction alone amounted to DM4.7 billion compared with the exceptionally low DM2.7 billion in 1979 and DM3.6 billion in 1978; indeed, investment last year reached the levels of the "oil shock" years of 1974 and 1975. Power consumption increased by only 1.3 percent last year due to the overall low level of economic growth (1.8 percent) and decline in the output

The plan, VDEW emphasizes, is

based not on its own forecasts but

those of the government and the

economic research institutes. It is

therefore presumably a reflection

of estimated demand rather than

Present safety-regulation and

approval procedures for power sta-

tions can stretch the waiting peri-

od from first application to the sta-

tion's commissioning to 10 years

or more. The same situation prob-

The situation at present is that

public utilities, including the rela-tively small-capacity experimental

fast and high-temperature reactors.

have at present almost 9,000 mega-

watts of nuclear capacity at their

a combined capacity of 9,900

Nine more nuclear stations with

ably will exist in 1991.

disposal.

the utilities' wish to expand sales.

of power-intensive process industries.

Proposed Changes In Power-Station Structure

1979-1991

(In Thousands of Megawatts)

TOTAL	73.9	91.3	106.6
Others, including hydro and imports	7.1	7.7	7.9
Oil/Gas	22.5	. 23.9	23.8
Hard Coat	20.3	26.6	28.7
Soft Cool	14.4	14.8	14.0
Nuclear	8.7	17.5	30.8
	(Pct)	(Pet)	(Pct)
FUEL SOURCE	1979	1985	1991

Kalkar and the high-temperature reactor at Uenhof-Schmehausen, About 25 percent of the additional load - 8.000 megawatts net - would be covered by hard coal. However, to replace out-of-date capacity would mean the building of hard-coal-based power stations of a combined capacity of 13,000 megawatts, largely for middle- and peak-load capacity.

(See table above for proposed changes in the power-station structure through 1991.)

The new structure would aim at correcting the present unsatisfactory base load/middle load/peak load structure by raising the proportion of the cheaper uranimm/soft-coal-based capacity, using hard coal largely for middle load and using natural gas and oilmegawatts are being built, one due to be commissioned this year and three in 1982-1983. They are all of the 1.300-megawatt pressurizedwater variety. A couple of new coal-fired stations (of 700-800 megawatts each also should be in operation before the end of 1983. There are nine other power proj-

ects, coal as well as nuclear (combined capacity 7,000 megawatts) in an advanced stage of planning, with contracts already awarded.

Additional nuclear and coal stations, with a combined capacity of 7,000 megawatts, are before local courts for approval. Finally, there are Brokdorf (capacity 1,300 megawatts), its construction apparently put off until 1983 (though this is being debated), and Whyl in Rheinland-Pfalz, entangled in approval procedures.

Dr. Manfred Lennings, chief ex-ecutive of GHH-Gu-teboffnungsbuette, one of the country's leading engineering and power gronps, speaks for many industrialists when he suggests clear guidelines on safety as well as uni-form procedures for approval throughout the Federal Republic. Kraftwerk Union (KWU) has even developed a system called "Konvoi," based on the 1,300-megawatt pressurized-water reactor anproved by the country's Reactor Safety Commission, to serve as a standard model.

It would, KWU claims, not only simplify the approval procedure but also, through serial production, reduce engineering costs. The system, KWU estimates, may save as much as 20 to 25 per cent in was an editor at The Washington construction time as well as in engincering costs.

with a goal of reaching 1 million by the end of this year. But it must light a tough battle at supermarket checkout counters against such established women's fare as Family Circle and Woman's Day. There has been criticism that Woman's World lacks the editorial strength to survive among such heavyweights. And it has no ad-

> Bauer startled American media and advertising circles by launch-ing Woman's World without ads. "We always start our magazines without ads." a Bauer executive in West Germany said. It remains to be seen whether this German innovation will work in the United States.

Geo Goes West

Gruner & Jahr AG, publisher of the 1.7-million circulation weekly Stern and other leading magazines. turned to the United States as what it called "the biggest press market in the Western world." In 1979. Gruner & Jahr put its monthly magazine Geo on the U.S. market. Started in the autumn of 1976, the original German Geo was seen by Gruner & Jahr as a serious magazine of "big reportage" by writers who would rather write books than magazine articles, and of lavishly displayed color photographs. Subject matter ranged widely, from the space shuttle program to Japanese wrestlers and zoo animals. Geo establisbed itself quickly with German readers.

pointed out in March that it is still not possible to say whether Geo Gruner & Jahr produced Geo

USA as part of its wholly owned subsidiary based in New York, with the goal of 200,000 circula-tion, or about ball of the German USA will be successful. The magazine accounted for a considerable share of Bertelsmann's \$26.5 million spent to open and develop new markets in the business year Geo's. But the magazine ran into trouble. An editor quit, saying the German owners insisted on using ending last June 30, Geo USA will continue on a trial basis. translations from the German Geo

Geo has been more successful in . France, where it was started in March, 1979. At the beginning of this year. Gruner & Jahr intro-duced Ca m'Interesse, a French. version of its rapidly growing popular science magazine P.M. There is some U.S. influence behind P.M.: Its editor. Gerbard Peter Mooseleitner, who named the magazine after himself, studied journalism at Northwestern Uni-

cling German material to fill about versity. Bertelsmann's other U.S. investments include the Brown Printing Co, of Waseca, Minn., which prints Fortune and many other magazines, and Artista records. German edition now sells for \$4,50). Another problem was the (Bertelsmann bas been in the German record and cassette business Geo USA was reported to be since 1969.) In addition to Geo. USA, the company publishes Parabout a third below its ad-sales ents magezine. goal in mid-1980. The U.S. reces-

Parents was founded in 1926 in the United States as a magazine for mothers and mothers-to-be, In 1966, a German edition of the magazine appeared as Eltern and was eventually bought by Gruner & Jahr. Nine countries as different as Britain, Turkey and Indonesia, have bought licensing rights to the German version of Parents. And in May, 1978, the German publisher bought the original Parents maga-zine, which Adwcek, a trade publication, says is now "one of the three hottest magazines" in the United States.

Magazines: A Plunge Into the U.S. Market

LIGHTS OF BERLIN - Millions of kilowatts light up West Berlin's Kurfurstendamm, Berlin's most elegant district.

هكذا من الأصل

By Thomas C. Lucev

circulation of 600,000 in 17 cities. FRANKFURT - A handful of I U.S. popular magazines are American in an old-fashioned way: Their roots are still back in Old World. Perhaps because of the common language, it is not too surprising that Lord Rothermere's Associated

Newspaper Group of London is part owner of Esquire or that Ruvertisements, pert Murdoch owns New York's Cue magazine (as well as The New York Post and other newspapers.) Language, however, is not neces 'sarily a barrier. Daniel Filipacchi. a Frenchman, tried to revive Look, and two of West Germany's major

publishers own U.S. mass-market magazines Tina, Bella, Woman's World

The latest German-owned maga-

zine to start in the United States is Woman's World, a weekly launched at a cost of \$20 million by Heinrich Bauer Verlag of Hamburg, reportedly Europe's biggest magazine publisher. Bauer owns six of the major German women's weeklies (it also publishes the German Playboy), and two of those weeklies. Tina and Bella, served as general models for the U.S. magazine, The covers of Tina, Bella and Woman's World look almost like identical triplets; they feature a smiling young woman surrounded by headlines about food, fashion and medical and diet problems. Barbara Bright, Woman's World editor, has been a Bonn correspondent for Newsweek and later

Woman's World started with n

Gruner & Jahr that the company would recover its \$20 million investment by 1985, Reingard Mohn, head of Bertelsmann AG. Uetersloh, which owns almost 75 percent of Gruner & Jahr, is more cautious. Mr. Mohn, who retires at the end of this year as chairman of Bertelsmann, the second-biggest

and did not really want to put out

a high-quality product. A Gruner

& Jahr executive indicated to the

German news magazine Der Spiegel that the U.S. editors had

not achieved the quality of the

German Geo and were spending

Although the Hamburg publisb-er reportedly bad planned on recy-

a third of Geo USA, it also sched-

uled S1 million to advertise for

One problem was the \$4 cover

price, high for the U.S. market (the

slow start in gaining advertisers.

Publisher Is Cautious

publishing empire in the world.

Despite a prediction last year by

subscribers for the new magazine

too much money.

sion did not belo.

Lion

We all need progress. Progress needs BMW.

BMW 1980: Europe's most successful exporter of top-class cars.

The economic future of Europe is currently a subject of intense discussion.

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BMW AG, Munich

A DESCRIPTION OF A DESC THERE S MANY STATES COMPANY CONTRACTOR

CARLES SALAR BUSIN Page 105 - IV

INTERNATIONAL HERALD TRIBUNE, APRIL, 1981



Excha Highly Trained Armed Forces Play a Leading Role in NATO Alliance ite Ho

BONN — Three decades ago John J. McCloy, then U.S. high commissioner for Germany, briefed a group of journalists about Washington's plan to push for West Germany's rearmament and membership in NATO. That was in 1950. World War II had been over barely five years, and the Third Reich was still a vivid memory. Skeptically, several of the correspondents at the secret briefing asked McCloy whether he thought West Germans would really go along with the idea.

"Just give me a brass band and a loudspeakruck," he replied jokingly but optimistical-Then let me march from Lake Constance er truck ly. in the south to Kiel up north, and I will have an army of a million men behind me - all eager-eyed."

Assessment in Error

Few assessments of postwar public opinion in West Germany were ever quite as wrong. Few have proven to be as consistently wrong for so long. Burned too often in history, an army was the last thing West Germans wanted - then or now.

Yet, five years later, in 1955, the Bundeswehr came into being and West Germany joined NATO. Last fail the 25th anniversary of that occasion was celebrated here amidst considerable hoopla, soul-searching and stock-tak-

With nearly 500,000 men, almost half of them draftees serving 15-month terms, it is now a highly trained and proficient force, the iargest in Western Europe, and the only one entirely committed and totally subordinate to the Western allied command.

It has the most modern and technically perfect weapons - so much in demand elsewhere that the Bonn government is currently engaged in a protracted debate over whether to lift or modify its own restrictions on the export of military hardware.

NATO Councils

Today West German generals sit as respect-ed partners in the inner councils of NATO. A new generation of senior officers — men too young to have served in Hitler's Wehrmacht are now in the antercoms of top command; as colonels and brigadiers about to gain their first star or a second. In another five years at the latest, not a single World War II veteran will remain on active duty.

The pavy, though small and limited to ships of destroyer size, recently demonstrated its global capacity by engaging in exercises in the Indian Ocean,

The air force, the Luftwaffe, after an initial period of floundering and trying to close a 10-to 15- year gap in technology and training, manifested by the loss of more than 200 of its F-104 Startighters, is oow judged by the ex-perts to be highly skilled and professional. And despite the political hullaballo surrounding its spiraling and unexpected cost - 100 million Deutsche marks per plane - the Luftwalfe will soon be equipped with one of the world's most sophisticated and up-to-date

aircraft, the West German-Italian-British Tornado

Yet, the Bundeswehr remains perhaps the most controversial issue in West Germany today. There is interminable debate about the views of its officers, its role in society, its purpose, and public attitudes toward it - especially on the part of the young.

Ambiguous Purpose

The source of its troubles dates from its inception 25 years ago and is two-pronged. One was the new army's ambiguous purpose, still somewhat nebulous, as nothing more than a part of a multinational force - NATO. The other is that from its inception the Bun-deswehr was — and remains — a "yes, but" army bearing no resemblance to those of past eras with their goosestepping arrogance and codes of puppet-like obedience.

For, in ultimately saying "yes" to rearma-ment, West Germany also said "but only un-der conditions that would protect the state from the soldier while the soldier would be busy protecting the state from enemies." It was to be a "democratic army of citizens in uni-

form." A novel concept and an admirable goal, but the historically rooted contradictions in it remain unresolved to this day.

To be sure, there seems little danger any longer that the Bundeswehr might become a "state within the state" as its predecessors were - despite some alarming cases of generals with ultra-rightist views who not only glori-fied Nazi heroes such as ex-Col. Hans Ulrich Rudel, Hitler's favorite and wartime Germany's most highly decorated officer, but also de-fied the principle of civilian, political control.

Distant Dream

On the other hand, the army's integration into and acceptance by society appears a distant dream.

This was glaringly apparent with the violence that met last year's series of public swearing-in ceremonies of new recruits. The most violent of all, in a Bremen stadium

last May, was attended by West German President Karl Carstens and Defense Minister Hans Apel. It left 257 police, a dozen soldiers and an estimated 50 anti-military demonstrators more or less seriously wounded.

The ceremonies, with their brassy symbolism and martial pomp and circumstance, have the avowed purpose of "integrating the Bun-deswehr into society" and of giving recruits a sense of "commoo duty," a feeling that they are "nant of society" are "part of society."

There is strong opposition to them within Mr. Apel's and Chancellor Helmut Schmidt's own Social Democratic party (SPD), but both Mr. Schmidt and Mr. Apel are oo record as committed to continuing the practice, certain to be met with even greater violence and outcries in 1981.

Pacifism Soreads

That they are considered necessary is symptomatic of a greater problem: public attitudes

toward the Bundeswehr and the pacifistic mood spreading among West Germany's young generation.

Oppooents claim that these public ceremonies - and there are likely to be dozens of them all around the country again this year are merely martial displays that make the hearts of old soldiers and those who pine for past military ritual beat faster.

According to supporters, they are attempts - inchoate, injudicious and ill-concieved perhaps - to integrate the Bundeswehr into society, to persuade West Germans to identify with the state.

Either way, the dispute has at least placed into focus some of the problems that have edeviled the Bundeswehr from the start.

All armies of democratic nations, established for the purpose of maintaining peace, tend to suffer crises of morale and identity in times of peace, largely because that mission is historically inconsistent with the traditional roles of armies as such — to either defend the nation against enemies real or presumed, or to extend national power.

Morale Problems

In practical terms this leads to morale problems and disgruntlement among the peacetime army's professionals — the officers and career non-coms - who are frustrated by limited opportunities of promotion and the drudgery of their work as "bureaucrats in uniform." In the Bundeswehr this has led to the forma-

tion of organizations of officers and non-coms that now strongly resemble trade unions. They do not yet engage in collective bargaining for higher pay, shorter hours and better promotion chances, but the day may not be far off when they do.

But beyond that, West Germany's army has a special crisis.

It was not created for a national purpose. the nation itself being divided with 17 million under Communist rule in East Germany, but as one contingent of a multinational force and alliance. Membership in NATO is, in fact, the Bundeswehr's raison d'etre and only charter. For all practical purposes, its commander-inchief is not a German but an American -Gen. Bernard Rogers, the Supreme Allied Commander for Europe.

There are inherent contradictions in this, and they are exacerbated in a period such as the present one when NATO itself seems divided and West German foregn policy is not entirely harmonious with that of the U.S.

To complicate matters, the Bundeswehr was established 25 years ago with heavy burdens that continue to weigh on it.

There was the legacy of Germany's martial past and the historical, elitist state-within-thestate role of the military in society. There were also the fears and suspicions of a oew army even among West Germany's friends,

There was the pacifistic mood that grew out of World War II and the Third Reich, which McCloy misjudged in 1950 and which led to foot-dragging on the country's rearmanient. Three decades later, that mood seems to be getting stronger instead of weaker. During a three-month period in 1977 when Bonn tried easing the obstacles that face draft-age Germans wanting to declare as conscientious obiectors, the number of potential draftees registering as objectors increased sixfold - to 18,000. The experiment was quickly dropped.

Moreover, though it was to be a new "democratic" army, with a different role in and attitude to society, it bad to be launched and built up by the officers left over from Hitler's Wehrmacht. Only they possessed the skills and training to make it at least a halfway effective military force.

SPD Opposition

And last, but by no means least, there was the strong initial opposition to rearmament from the very political quarter — the Social Democratic party — that now governs the country and appoints the ministers of defense. It is ironic, but true, that three SPD defense inisters since 1969 - Helmut Schmid Georg Leber and Hans Apel — have all waxed more martial and soldierly than their three Christian Democratic (CDU/CSU) predeces-

sors - Franz Josef Strauss, Kai-Uwe von Has-sel and Gerhard Schroeder. It was almost as if

Pledge Made to Increase Assistance

(Continued from Page 7S)

oil industry projects under which service agreements were insured for the first time. The whole debate on the level of aid spending might now be spurred on following the re-cent publication of a research paper from the DIW Economic Research Institute of West Berlin. The paper examined the effects on domestic employment of raising spending on de-velopment aid. It noted that calls for higher spending are often countered with the argument that such aid withdraws purchasing power from the domestic economy unless given with the proviso it should be spent on West German goods.

Aid Flowback

However, recent statistics show that even after such provisos were lifted to a great extent in 1973, substantial amounts of aid funds flowed back into the domestic economy in the form of orders. Between 1974 and 1979 only an average of just under one-quarter of West German bilateral aid was formally bound to the purchase of goods from West German firms. But 70 percent of total West German aid spending nonetheless returned as goods were ordered from German companies. In addition, follow-up orders were received once projects had begun. The DIW observed that bilateral aid from other donor countries also sometimes resulted in orders for German firms.

The largest portion of West German bilateral aid comes in the form of capital spending, they were using the defense post to demon-strate and reiterate that the SPD had jettisoned the pacifist, anti-military planks of its party platform of the 1950s.

For years, for example, the CDU/CSU defense ministers and also Mr. Schmidt and Mr. Leber, had resisted pressure from the brass to give the Bundeswehr a system of decorations and medals. Tinsel and baubles, they contended, were inconsistent with an army of technocrats and technicians that had substituted computers for the old parade-ground drill. But Mr. Apel, who prided himself on never having speut a minute in uniform when be was named defense minister in 1978, instituted medals last year: three degrees of crosses, in gold, silver and bronze, and a medal of merit.

To a degree, the doubts now hovering over the Bundeswehr resemble those surrounding the U.S. Army and the discussion in Washing-ton over resumption of the draft. But they go deeper here.

Need for Traditions

Armies need traditions. But what kind of healthy traditions can the Bundeswehr draw on without instantly conjuring the specter of Germany's past? Which German military lead-

ers in history, for instance, can be held under the worthy of emulation? How in a society add the merely tolerates the existence of an army, and the inscareer professionals be integrated? How entry is career professionals be integrated? How entry draftees be energized to serve when the I ber. pose of service, in an affluent land and a ratment tively peaceful world, seems nebulous, obsc. Hais and superfluous to those young men? and superfluous to those young men?

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These are the questions preoccupying withoung Germany's leaders currently as the B' what i deswehr enters its second quarter-century were that its role and mission the subject of heated c tate

some in West Germany say the courthince would have been better off had it been born "a larger Switzerland" and the army by conceived as merely a "larger Swiss militia 108 1 าร. ระเวิ. ก which defense of the homeland, against aut and all enemies, and universal service by ut ye citizens is axiomatic from the cradle. Had t been the case, they contend, there would be need for public swearing-in ceremonies of - thid cruits, and of course no protest demonstriscout tions against them, and no need for medals, 'erk m;

But history took a different course and three en 25 years after its establishment, the Bin stit. deswehr, though proficient, effective and we the r equipped, remains a "yes, but" army. ___j der.

directed via the Reconstruction Loan Agency (KFW) into specific investment projects. Be-tween 1976 and 1979 about two-thirds of all

and the second second

untied capital aid returned as orders to Ger-man companies, chiefly to engineering firms, followed by electrical and motor-vehicle

Technical aid is largely provided by the Ger-man Society for Technical Cooperation (GTZ), which offers technical, business and organizational expertise. Eighty-six percent of spending during the past few years in this field flowed back into the German economy. This was largely for providing the necessary ex-perts, advisory and consulting backup, and product purchases.

Turning to the effects of aid spending on the domestic economy, the institute ooted that capital and federal technical aid totaling 2.3 billion marks in 1976 led directly to contracts valued at 1.6 billion marks for West German firms. This required preliminary work amonting to 1.3 billion marks, and resulted in gross production value of about 3 billion marks. Such production/volume amounts to the employment of at least 29,000 people,

Following the rise in aid spending up to 1979, the effect on employment increased, al-though improved productivity must also be taken into account.

Putting such figures into perspective, the in-stitute indicated that production and employment dependent on development aid is below one percent of the total in the German economy. It said about one-tenth of goods exported in 1979 from West Germany and flowing into developing countries, including OPEC, were nanced by international development aid, T.e. total amounted to 51 billion marks in 197returned in orders to other countries ar prompted some demand there for Germa Ďť goods. This effect may have been worth : much as 900 million marks.

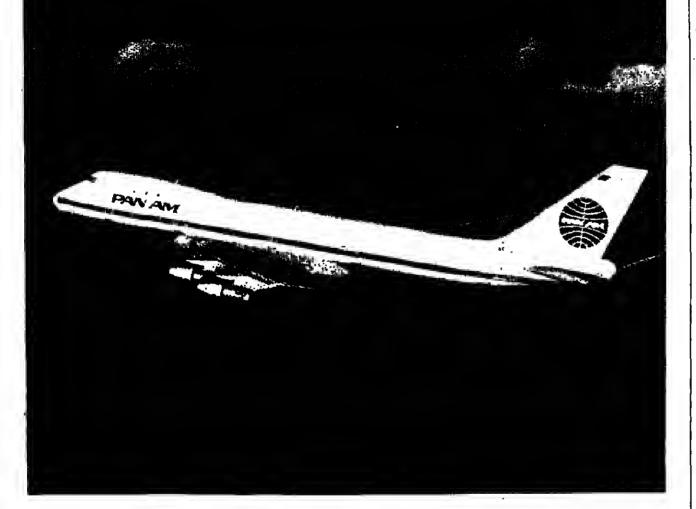
Demand for Goods

Thus overall demand in 1979 for West Ge the s. man goods resulting from such aid was wort n suaround 7.1 billion marks, equivalent to groe trding production value of 13 to 14 billion marks an the s the employment of 100,000 people, the inst gith tute said. e a

One mark spent on development aid wi flow back, partly directly to the donor country and partly delayed and indirectly, the DIV pointed out. A one-percent change in Westers sta industrialized countries' development aid caus es a change in the German employment leve in the of about 1,000 jobs, either lost or gained with faig h lower or higher spending, respectively. There see al fore, any moves by the United States to slash se ct aid, particularly its contributions to interna id ar tional institutions, would influence employment levels in West Germany.

These considerations regarding employment f det levels, the DIW underlined, should oot be em-Roor. phasized in the debate on development aid for mad which humanitarian, moral and foreign policy Later. motives are the principal factors. Such an analw th dreta ysis, however, may ease the decision on the amount of aid to be given overall, it said.

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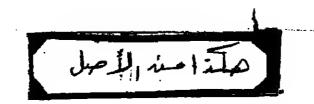
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tion in Lower Saxony, a country which has always been much sought after as a partner because of its geographical situation on the sea and in the heart of Europe and because of the world-wide demand for its wares, both raw materials and finished products. Today Lower Saxony lives to a greater degree than ever on and with its international contacts. A large number of big, mediumsized and small firms are busy as importers and exporters, thus making their successful contribution to the world-wide exchange of goods, services and knowhow. A commercial country of repute and one which is fully aware that trade routes are not one-way. Lower Saxony, as meeting place for East and West and North and South, is fully equipped to meet the future.

ower Saxo PARTNER OF THE WORLD MAR

Lower Saxony's excellent interna-tional contacts are attracting new industrial firms into the country. These firms find successful neighbours; and banks, authorities and trade associations are only too ready to help with prompt and practical advice. And very soon they become successful themselves. During the Hanover Trade Fair from 1-8 April, 1981, the Lower Saxon Minister of Economics and Transport will provide you with information on what the country and its business commu-

nity have to offer in the way of services at an exhibition in the Niedersachsenpavillon Stahlstr./

corner Mannheimer Str.

v - Page 118



Inergy: Federal Government Stresses Need to Find Alternative to Oil

Andrew Hargrave N - Chancellor Heimut hmidt recently estimated rall drop in West Germalincome (due to a year's oil ses) at around 30 billion ic marks, an average of al-M500 for each citizen. And, is could point to the fact. consumption last year, for a time in many years, fell 50 per cent of the internal y energy market, increases prices still accounted for han half the country's curcount deficit of DM28 bil-

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> her the federal government ination as a whole needs to inded of the necessity of and conserving energy, es-y by finding substitutes for a message has been forcefulen home by declining de-; from Iran and Iraq, partic-since the Gulf war. The two. SISt ies accounted for 13 percent

s recently as 1979. war "underlines the risks ergy supply." the govern-said earlier this year in its nic report for 1981, "espen the crude oil sector." report restates the priorities curing future energy supenergy sources, including -- Innited development" of nu-nergy; diversification of gas es, including liquid gas; ble use of energy" through 'heat utilization, district heatic.; the preparation of crisis res in case of a future emerclose attention to new and able energy sources.

verting Intentions to Action re is, however, widespread particularly by inand public utilities — about overnment's willingness and its ability to convert good inns into a credible long-term y program. The Brokdorf deearlier this year is used to,

y the doubts. - construction of a nuclear r station at Brokdorf, north unburg, has been delayed by five years. After a burst of tions and a partial approval occed, the ruling Social Dem-tic Party (SPD) in Hamburg nized a special congress in

mary to debate the issue.

wable source APPROX. TOTAL could mean withdrawal of the Hamburg electricity utility, a 50percent partner, from the project. What many people found irritating was the absence of Chancellor Schmidt, a native and former senator of Hamburg, from the con-gress. For it is his government, af-ter all, that favors expansion albeit cautions - of the nation's nuclear power program.

21 7.

The Brokdorf episode seems to bear out the view that the federal government is lukewarm about nuclear energy and without a credible long-term energy concept, al-though the report of a parliamen-tary and technical commission last June was of little help to the government in arriving at a clear-cut decision.

Three Options

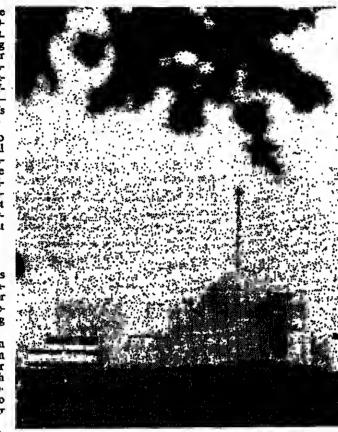
The commission, saying that it is not possible to decide "on the ba-sis of a broad consensus" for or against the long-term use of nuclear energy, suggested postponing the final decision until 1990.

By that time, the commission said, three options will have been explored: development of nuclear energy through fast reactors "with all the consequences;" develop-ment of nuclear energy limited to non-fast reactors; and no nuclear power at all.

If the first option were chosen, the commission said, the decision would be final and would involve the hotly disputed development of sites for nuclear waste disposal and reprocessing facilities. These also would be necessary, though less urgently, in Option II, which is the one believed to be favored by the commission.

However, in its projections to decided by a fair majority not the years 2000 and 2030 the report receed with Brokdorf which sts that even at modest

Financial Requirements of Energy Program in DM Billions 1979 Prices Calculated SECTOR 1980-85 1980-90 1980-2000 Hard coal 22 50 150 Brown cool 11 Crude oil 15-20 30-40 75-90 Natural Ga 17 40 70 Electricity generation/distribu 55 147 300 12 lucteor reprocessing/disposal, etc. 28 70.90 50 130 320 760



NUCLEAR POWER --- The 1,300-megawait nuclear power plant on Weser River began generating electricity in 1978.

creases in the Gross Social Product cent of total primary energy con-(3.3 percent and 2 percent a year) sumption and that if the oil and (3.3 percent and 2 percent a year) an energy gap would develop un-less the pace of nuclear power-stagas portion of the total were re-duced from the present 65 percent tion building were increased. The to around 40 percent, coal's per-report also points out that renew-able energy sources — sun, wind, tides, natural heat — coald con-tides, natural heat — coald conreport also points out that renew-able energy sources — sun, wind, tides, natural hear — could contribute only 7.5 percent to 9.5 per-2000.

Meanwhile, the debate goes on. Critics of the government's uncertainty about nuclear energy argue that procrustinating until 1990 will place the whole West German economy, dependent on secure and uninterrupted supplies of energy. intn jeopardy.

Different Situation in France They see a gap developing be-tween supply and demand long be-finre 1990, and considering that the average waiting period between the first application for approval by the local courts and the com missioning of the power station is about ten years, their anxiety is understandable. (In France, often used as an example, the waiting period is only about five years; a major reason why France — a late starter in nuclear electricity — is overtaking the rest of Europe. Nuclear electricity is to supply at least 50 percent of France's power needs by 1988 while in West Germany its maximum contribution by 1990 will be a maximum of 30 percent), Brokdorf and Gorleben the disputed nuclear waste disposal site in the northeast - are oittersweet reminders.

Max Ludewig, a member of the management board of Kraftwerk-Union (KWU), the largest power-station builder in West Germany, estimates the energy gap may be as near as 1985-1988, even if economic and power-consumption growths stay at a modest level, Manfred Lennings, chief executive of GHH-Guteholfnungshuette, one of the country's leading engineering and power groups, foresee a power capacity gap of 25,000 megawatts by 1990 if no nuclear power stations are approved be-yond those already under con-

"We cannot do without nuclear energy," Mr. Lennings says. "The alternative is to face the risk of no one wanting to invest in our coun-

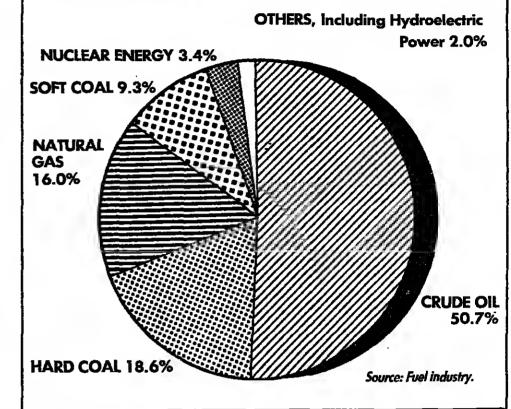
in making the nuclear decision does not mean that Ludewig, Lennings and others ignore the need for energy conservation, oil substitutes and use of renewable energy sources. But only those op-posing the expansion of nuclear energy on political or safety grounds would claim that such alternatives are capable of supplying even a slow-growing economy or even of retaining present living standards.

Nuclear energy is highly capital

PRIMARY ENERGY 1979 Consumption in West Germany

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Total: 408 Million Tons Coal Equivalent



expensive. The study says that in-

vestment in energy over the next 20 years could be as high as

DM760 billione or 12 times the

amount of West Germany's 1980

The estimates are calculated at

1979 prices. The breakdown, ac-

cording to sectors of expenditure in billions of marks, is shown in

The study sees no major difficul-

the accompanying table.

intensive, partly because of the very strict safety standards im-posed by the authorities. On the other hand, public utilities, industrialists and poliocians arguing in its favor maintain that lower fuel costs would compensate for the higher capital outlay quite early in

a station's life, especially if fuel prices continue to soar. And if nuclear stations (the others would run on cheap soft coal) meet power base load requirements in full and not, as in the present case, at 40percent level, it could slow down

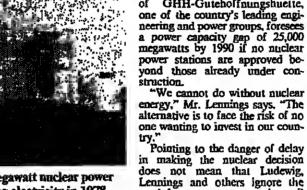
the increase in power charges. A study prepared by the Dresdner Bank, one of West Germany's leading commercial banks. shows, however, that all forms of saving and conservation are very and an effort by the companies to

ty for private enterprise and public utilities to raise these sums. It points out that approximately 3.6 percent of bank credit and almost 5 percent of loans from insurance companies are advanced for energy projects. An increase to 4.5 pershows, however, that all forms of cent and six percent respectively in oil substitution including energy the share A energy-related credits.

oil bill.

meet the rest from their own resources or by recourse to the capital market, could raise all the funds required.

Some of these very large sums would need long-term funding. However, as the table indicates, about 40 percent of the total is in the electricity generating, distributing and service sector which has so far experienced little financing difficulty. Nor are oil and gas sectors, accounting for a further fifth of the required sums, likely to run short of funds. Where finance may prove to be a problem is in longterm risk-bearing projects such as coal conversion and utilization of renewable energy sources as well as capital-intensive schemes such as district heating. All these are discussed in detail in other articles.



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Zentralbank der niedersächsischen Sparkassen.



INTERNATIONAL HERALD TRIBUNE, APRIL, 1981



Research: Tool For Finding New **Energy Sources**

BONN — About one-third of the Federal Ministry for Re-search and Technology's outlay of 6 billion Deutsche marks is intended for energy-related projects sanc-uoned under the three-year pro-gram just ended. It is understood, however, that no new contracts will be awarded this year under the ministry's 1981 budget, which is being raised only slightly to keep pace with inflation.

More than two-thirds of the three-year expenditure was related to nuclear energy, the rest to coal conversion, renewable sources, new and more effective application of technologies including the com-bined cycle, use of waste heat and district heating. The heavy public investment in nuclear energy is due to the very high research costs in ouclear waste disposal and safety as well as in advanced reactors such as the high-temperature and fast-breeder reactors. Both are due to be commissioned in the 1980s.

The new energy program expected to be announced by the government later this year should give de-tails and timetables for the ambitious (DM13 billion at 1979 prices) coal-conversion program first an-nounced by former minister of research and technology Volker Hauff in October, 1979, and approved by the government last

Scheduling of the program may be affected by the West German economy's growth prospects, increases in the price of energy (particularly those of imported oil and gas), the development of an energy concept by the government and public pressure (or the absence of such pressure) to move faster.

14 Projects

The program provides for 14 projects, including very large dem- Ruhrkohle and Rheinbraun (an onstration plants or substantial ex- RWE subsidiary) respectively. One tensions to existing plants, for would triple the size of the existing

both gasification and liquefaction of coal. The government intends to back four known techniques for gasification: three for hard coal (Lurgi, Texaco, Saarberg-Otto) and one for soft coal, the high-temperature Winkler process. All four processes are already being tested in experimental plants. A fifth one, sponsored by Shell and Krupp-Koppers and based oo the Koppers-Totzek shurry-gasification technique with a dash of Shell technology, also is being tested.

These experimental plants are expected to wind up this year or oest at the latest, hence the need for an early government declara-tion. Synthesis gas based on soft coal is already believed to be com-petitive in the Rhine region close to large, still-untapped soft-coal

HANNOVER FAIR - Power plant components and equipdeposits. Hard-coal-based gas, on the other hand, is estimated to be al-most three times as expensive as the natural gas it would replace. However, if combined with steam ment made of high-resistant material are displayed at an in-"Ruhr 100" Lurgi pressure gasifi-cation plant at Dorsten and would also involve further partners. It raising for heat, the economy of the process may improve, as STEAG's experimental power stawould have a through-pnt of 1 million tons of hard coal a year and produce 500 millioo cubic meters tion at Luenen is designed to dem-onstrate. De-sulphurization, which would reduce pollution without installation of filters, also is part of the process.

Another application of gasified coal is substituting it for gas in the direct reduction of iron ore; an exer stage perimental plant based on the fluidized bed combustion technology (more about this below) shortly to operate at Korf's Kiel steelworks.

Plants Under Discussion Two big new demonstration plants based on the extensioo of existing pilot plants are under dises, only Fischer-Tropsch, first in-troduced long before World War cussion between the government and the operators, in this case II, is being tested on a large scale ïп West German (In South Africa, Lurgi is in-

Focus on Hessische Landesbank - Girozentrale-

'More than two-thirds of the three-year expenditure was related to nuclear energy, the rest to coal conversion, renewable sources, new and more effective application of technologies including the combined cycle, use of waste heat and district heating. The heavy public investment in nuclear energy is due to the very high research costs in nuclear waste disposal and safety as well as in advanced reactors such as the high-temperature and fast-breeder reactors. Both are due to be

dustrial fair in Hannover. West German research is seeking

alternatives to dependence on oil as a primary energy source.

volved in expanding the existing Sasol complex to eventually pro-cess 9 million tons of coal in order operated by Ruhrkohle and VEBA to meet 50 percent of the country's Oel at Bottrop may be extended to needs for motor fuel as well as proconvert 2 million tons of hard coal a year into 850,000 tons of gasovide chemical feedstock, iron ore line; another liquefaction plant, would convert a similar volume of reduction gas and other products). Some of West Germany's pilot plants are due to be extended subsoft coal into gasoline.

- 90

Anticipating these developments, the West German coal-min-ing association has called repeat-edly for additional coal imports, including 10 million tons car-marked for conversion.

Imported Coal Another pilot plant, based on a variation of the Fischer-Tropsch

process and involving the steel-

at Voelklingan in the Sar, which is to process low-grade coal and shurry (or dross). Based on a new variation of the well-known con-cept of fluidized bed combustion, it is receiving full federal support. Coal is being pulverized under atmospheric or compressed pressure to drive a generator, a refinement of the process enables the exhaust gases from the steam generator to drive a gas turbine simultaneously within a combined power/heat cycle. The process achieves not only a high utilization of very lowgrade coal but is free of asb and noxious gases and consequently of environmental pollution.

Ruhr, is due to be tested in a full-

scale plant to open later this year.

It is a 200-megawatt power station

Coal: Reserves High, Technolog Resources Vas

"oil shock" — to provide larges

scale political or private support. Is a scale political or private support. German knowhow in coal refit.

ing and conversion is being put ; we beneficial use in a oumber of interface

In Australia, Rheinbraun -- tlid soft-coal subsidiary of Rheiniscout Westfaelische Elektrizitaetswerk m-

(RWE), West Germany's largevern

public utility — is involved in stit feasibility study sponsored by the 1

Victoria State Government, for old

In the United States, too, on-sight

coal gasification has attracted thing

Greater use of

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ESSEN -- West Germany's do- project will have to wait for mestic hard coal reserves are economic upswing -- or a li second only to Britain's in western Europe and its soft coal (lignite) deposits are the biggest by far. The country also has the advan-

the country also has the advan-tage of developed technologies for refining and converting coal into gas and liquids, utilizing low-grade coal or even dross, and linking coal-fueled devices to others (in-cluding nuclear energy) in com-bined-cycle operations bined-cycle operations. However, hard coal deposits are

getting deeper and more expensive to exploit and West German miners' wages are among the highest in the world, so the industry has tried to compensate by refining and ex-tending coal preparation and im-proving underground mechaniza-

tion and process technology. This has enabled output per manshift to rise from 12 tons to 19

tons in ten years. Greater use of coal reduces the country's dependence on imported oil and the plans are to increase output from last year's 88 million tons to 100 million tons by the end dependence on of the century. To make such ma-jor inroads into oil usage, includ-ing motor fuel and chemical feedstock as well as replacement of imported oil oil as a power and heating fuel, would require domestic stocks to be supplemented extensively. Coal imports, at present official-ly limited to about 7 million tons a

year, would have to be expanded substantially. While the long-term prospects for hard and soft coal (most of the

latter is burned in power stations as a low-cost, base load fuel) are good, temporary setbacks cannot be ruled out. The world steel recession has af-fected the West German coal in-

dustry, the major coking coal ex-porter within the European Community,

The Price of Oil

large investments - DM3 billion

Moreover, as the past decade of the century.' has shown, the pace of investment in coal is to some extent dictated by the price of oil which in turn is influenced by uphcavals such as the Gulf War and the vagaries and attention of several West Germanhorn

emergy companies, including Ruhraedi gas, and earlier this year Krupp nee Koppers, a subsidiary of the or Krupp concern, won a major con-the tract within a large coal-refining our complex being built in Pennsylvania. (The same Koppers-Totzeking

fication process is incorpora

company in Poland and Brazil).

ed in contracts made earlier by the o

Lurgi, the country's other major in

operator for coal technology, is in-teo volved in several major foreign time contracts, most notably the Sasol sun complex in South Africa.

Its aim is to meet about half the and

country's motor fuel needs from

domestic coal resources in addi-

tics often have to provide impetus

internal politicking of OPEC (Organization of Petroleum Exporting Nevertheless, Karlheinz Bund. chief executive of Ruhrkohle and president of the industry's associais confident that the proof

of synthetic natural gas (SNG). The cost of this plant alone would approach DM2 billion: its integration with a high-temperature nuclear reactor is anticipated at a lat-The other plant, using soft coal, would cost around DM600 million chemical concerns in the Rhine re-gions with methanol, an important commissioned in the 1980s. chemical feedstock. The plant would have a through-put of I million tons of soft coal a year and serve as a proving ground for the cost-effectiveness of the process. Of the coal liquefaction process

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What about your service facilities?

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national bond, note and share issues. And we provide comprehensive investment management and brokerage services, including securities trading. Our membership of the Frankfurt Slock Exchange facilitates dealing in quoted shares and fixedinterest securities."

And sources of funds?

"A large part of our funding is done by issuing our own bonds and SD Certificates (Schuldscheindarlehen). The total outstanding is over DM 22 billion".

Who are the bank's main clients?

"As a wholesale bank, our service facilities are tailored for large, internationally active corporations, foreign governments, and other financial institutions, as well as subsidiaries

Helaba Frankfurt Hessische Landesbank -Girozentrale-

is being planned specifically for the use of imported coal.

Government help for an extended use of coal may take different forms. A "Gaspfeonig" or "Gaspenny" (like the "Coalpenny" paid by electricity consumers to promote domestic hard coal in power stations), tax concessions, fuel subsidies, investment grants, minimum-price guarantees, provi-sion of the difference between production costs and crude-oil prices are among the measures suggested by the government.

The desirability of international some in private industry say that a combination of such meathat a combination of such mea-sures could make such projects competitive. Karl Schmid, an exec-utive of Krupp-Koppers, claims that a DM500-million coal-gasifi-cation plant producing 500,000 tons of methanol a year as an ingredient of motor fuel could of-fer competitive rates if the govern-ment met half the plant cost and taxed the product on the basis of taxed the product on the basis of its calorific value — which is half of that of gasoline. Lower-priced imported coal as the raw material would enhance the success of such a project, Mr. Schmid said.

Another process involving coal-already in experimentation in the

The Voelklingen project has been described by Rudolf Len-nartz, chief executive of Saarbergwerke, as "one of the power, stations of the future," particularly suitable for the coal-producing areas of the Third World. In Western Europe the process may take different forms: the use of oil shale (of which there are limited deposits in West Germany) for produc-tion of cement, synthesis gas from coal for the reduction of iron ore,

The federal government's objec-tive in all these projects is to in-volve povate enterprise to a high degree, partly to avoid increased public expenditure but also to refine and improve West German techniques by co-operation or partnerships with major oil companies at home and abroad.

Industrialists such as Mr. Schmid maintain that without a sound domestic commercial base, success in the export markets could well be jeopardized. It is a viewpoint that the federal government - and state governments af-fected - have to treat seriously when drafting the follow-up to the 1977-1980 energy research and technology programs.

— A.H.

Frankfurt.

last year - will be maintained at least at their present levels for several years. Mr. Bund forecasts imports of 40 million to 50 million tons of coal a year before the end of the

Countries).

century, for conversion purposes as well as power-station fuel. (An extra 13,000 megowatts of coalbased capacity is required by the electricity industry.)

tioo to producing chemical feedstock, iron reduction gas and The Polish crisis trimmed world trade back to around 200 million other products. tons last year and showed that oil Long-term projects still in the experimental or demonstration stage have a big risk attached to them, and federal or state authoriis not the only resource to react sensitively to political events.

It was certainly a reminder to those hoping for a fast expansion in the world's coal trade, for the major exporters also include South Africa, which wishes to achieve self-sufficiency in fuels, particular-be coal ly coal.

Transport Facilities Needed

Other big exporters, such as the United States and Australia, have yet to develop port and transport facilities to shift coal over large distances and across the oceans.

Such facilities are costly and Dr. Bund's idea of joint projects along the lines of Ruhrkohle's participation in an Australian mining

For the development of oew technologies is in the nation's long-term interest, and while it is ac-knowledged that the application of such technologies will be mainly on sites where large, low-cost coal deposits are readily available, test-ing them in Wast German mouth ing them in West Germany would help in exporting both knowhow and engineering hardware. Ultimately business as well as the balance of payments would

as well as means.

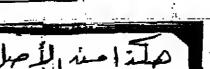
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ments. The second - the middle

and long-term strategy — aims at the country's involvement in for-

eign coal resources and in world trade itself to secure the imports necessary to safeguard domestic energy supplies. The third - to be

carried out simultaneously with

the others - calls for West Ger-many's participation in major coal-

Wiry and tense, 56-year-old Karlheinz Bund rose to his present

post through the electricity gener-

ating industry. first with AEG-Telefunken and later STEAG, Ruhrkohle's big public utility asso-ciate. Despite West Germany's oil-related balance-of-payments head-able which geau hour constributed

acbe, which may have contributed

largely to the run on the mark ear-

lier this year. Mr. Bund will face formidable obstacles.

For a start, Ruhrkohle's very

refining projects.



heating or heat for man-ig processes. Consequent-this area that the greatest nd and gas may be made: them, they provide more -quarters of all heat, par-

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space heating, where the savings have been achieved by the

non-third of primary energy — has, under the pressure of soaring ener-gy costs and declining profitabili-ty, already made big studes in sav-ings and conservation. The biggest

Sermal insulation in homes, offices, hools and factories is encouraged by vernment assistance. A four-year peram for thermal energy saving. out 90 percent of it for insulation at a st to the government of 4.35 billion eutsche marks, will run out at the end next year, by which time some DM20 llion will have been spent on thermal

vings.

on of oil and gas is more chemical industry, a major user of fuel for feedstock, industrial propercent.

cesses and factory heating. Ac-cording to an estimate by the Fedace heating - about 40 of the total primary energy ption - fuel oil alone has a eral Statistical Bureau, the industry is using only one-third of the energy it required 30 years ago for well over 60 percent. nal insulation in homes, ofthe same output. At the other end hools and factories is end by government assistof the scale, the steel industry has achieved much smaller reductions, A four-year program for energy saving, about 90 of it for insulation at a the government of 4.35 bil-uische marks, will run out although an estimate by the industry itself claims that in the past 20 years energy consumption per ton of rolled steel has been reduced by ind of next year; by which me DM20 billion will have almost a third and the amount of coke required to produce a ton of ent on thermal savings. iron by 38 percent. ict beating, heat pumps i-installations as well as dibstitution of coal for oil are the equipment and devices ed to reduce the share of oil;

nsequently of oil imports, in ating market. (It is generally ed that in the forseeable fusil and gas are likely to conto provide the main chemical ock and gasoline the anto-

e and aviation fucl. But even

Krupp and Kloeckner, among oth-ers, are highly energy saving. The combined power-heat cycle results in utilization of waste heat from the power plant and steel-making process for space heating and manufacturing process heat inside the works and - in the case of Thys-

sen and Krupp -- for district heat-ing in thousands of homes nearby. Cost Consciousness

Industry's cost consciousness in energy use is paralleled, though somewhat more patchily, in homes, offices and other public buildings. However, it is in space heating --- where more than twothirds of the energy source is fuel oil — that its escalating price (an eightfold increase in ten years) has given the biggest impetus for both savings and oil substitution. A study entitled "Waerme 2000"

("Heat 2000") published by the West German electricity industry last autumn has pointed to ways of reducing the use of oil more drastically over the next 20 years. The study is, unsurprisingly, biased toward an increased share of electricity within the primary ener-

argument is supported by suggestions for a variety of ways to increase the rate of power utilization, which at present averages only about one-third of the total fuel input and wastes the remaining twothirds Energy-saving methods include

the combined power-heat cycle, the highest possible rate to convert coal or dross, sun, heat pump) and

Continuous casting, first devel-oped in West Germany, is now ac-counting for about half the total output of rolled steel. It reduces the fron ore requirements of crude steel by 15 percent and conse-

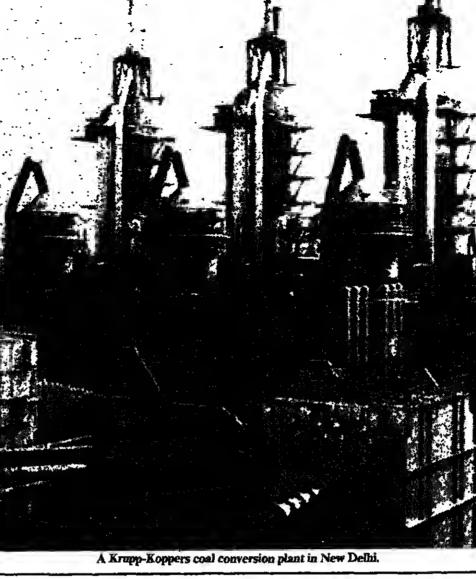
quently uses less energy. The steel industry as a whole has reduced its dependence on oil within its total energy consump-tion from 17 percent in 1972 to 5 percent today; its consumption of ce int a

gy market. At the same time the

current into useful heat, the use of little-used energy sources (high-ash district heating). Thus the study foresees the pos-sibility of raising the share of elec-

tricity in the home heating market (space, water, air conditioning, etc.) from a mere teath to almost one-third by 2000 (partly by the use of heat pumps), and of district heating from 4 percent to 11 percent. At the same time, the share of oil should be reduced from over

60 percent to 20 percent of the overall home heating market. Similar developments could take



share of oil might drop from over a third to less than one-sixth of total heat provided, while gas, no doubt some produced from coal or as a byproduct of industrial processes, would increase its share from a quarter to a third of the total heat required

In all, the study estimates that 90 billion additional kilowatt hours, (last year the utilities delivered just over 300 billion kilowatt bours), or about half the addi-

next ten years, could replace 26 million tons of crude oil and substitute a further 23 million tons, altogether about half of last year's total imports.

The Dresdner Bank study puts the investment required for the estimated 3 million heat pumps alone (last year about only 25,000 pumps were estimated to have been installed) at DM35 billion. Investments in other forms of renewable energy could be as high as DM100 billion by 2000.

is not likely to provide more than 2 percent of total energy needs by 2000.

District heating — which from all sources, including industry, at present supplies only 8 percent of households with heat — could increase its share to a quarter of the total, at an estimated cost of almost DM40 billion. Waste-heat utilization on a much broader scale might increase this investment to

Industry Leader Cautious On Hope for Coal Revival

ESSEN — It was only coinci-dence that the belm of Ruhrkohle AG, West Germany's hands on Nov. 28, 1973, in the wake of the Yom Kippur War and the first energy crisis. When Karlheinz Bund took over the chairmanship of Ruhrkohle's management board from Hans Helmut Kuhnke, hopes for the ailing coal concern's viability took a dramatic upium.

Assembled five years earlier by nearly a score of coal companies. with a burden of more than 50 aging pits and an unwieldy and also aging 186,000-man labor force. Ruhrkohle had been one of the federal government's major headaches and supplicants for subsidy. Today, after 712 years and a sec-

ond oil shock, a new era still has not dawned, according to Mr. Bund. "We are living in a transition period between a coal crisis and its renaissance," be says cautiously. He can recall the tremendous resurgence of interest in pro-ducing, refining, converting and otherwise squeezing the most out of coal in 1974-1975, but output still fell and investment, long-term contracts and subsidies still had to be fought for until a couple of years ago.

Then came the second oil shock in 1979, bringing West Germany's first balance-of-payments deficit in 14 years, the result partly of escalating import prices for crude oil. The cost and security of energy supplies once again became a prime matter for public concern, giving Mr. Bund his second opportunity to impress the government and the nation as a whole about the importance of making the most out of coal, the country's only major and lasting indigenous source of energy. It was in his dual role as Ruhrkohle chief and president of the West German coal mining association that he could hammer out his basic theme before an international audience at the Mutich world energy conference last

ລມໄນາານາ It is a relatively simple theme. built on three main pillars. The first - the short-term strategy is the stabilization and subsequent increase of domestic coal output which, because of developments in the world energy market, will "more than ever" help to meet West Germany's own require-

structure is a damper on ambition, especially as it involves finance. The former coal companies that share the concern's equity include all the major German steelmakers as well as the energy giant VEBA. Although they agreed to forego dividends for 20 years, a commitment which runs u til 1988, the steel industry itself is in the throes of recession and 1981 is not the best time to seek large private funds for long-term investment. As Bund admits, investment in coal may bring no sbort-term rewards. There remains the government. which is directly concerned with Ruhrkohle through its large hold-ing in VEBA as well as in the steel concern Salzgitter - another big shareholder. However, the federal

government itself is cutting back on public expenditure and several of the major coal gasification and liquefaction projects in which Rubrkohle is involved are in danger of postponement. These projects include a major one in the United States in which Ruhrkohle is a partner with U.S. and Japanese companies.

The same applies to Mr. Bund's brainchild, Dekolex. (The car-catching name is designed to parallel Deminex, the governmentbacked organization prospecting for oil throughout the world]. Mr. Bund wants Dekolex to prospect for coal in a big way — Ruhrkohle has already used and burned its fingers in Virginia and has an in-terest, through participations, in Australian and Canadian deposits.

Ruhrgas – Success in the International Gas Trade

Ruhrges AG is one of the largest acs companies in Europe, and the largest organization of its kind in the Federal Republic of Germany, purchasing gas an the international energy market for supply to utilities as well as industrial and commercial users within West Germany.

Cooperation with its European partners characterizes Ruhrgas operations at international level. Ruhrgas and its partners conclude long-term contracts with exporters both inside and outside Europe, construct and operate international transmission systems linking almost all countries on the continent and supply natural gas to a huge market which represents approx. 75% of total energy and natural gas consumption and some 90% of G.N.P. in Western Europe.

Ruhrgas also devates cansiderable time and energy to the advancement of natural gas technology and is particularly involved in energy conservation projects such as the development of a gas-fuelled heat pump.

Backed by its sound financial position, Ruhrgas dedicates its commercial and technical resources and skills to the security of energy supplies in the Federal Republic of Germany.



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_ 1,470 million DM
921 million DM
4,268 million DM
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3,885

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INTERNATIONAL HERALD TRIBUNE, APRIL, 1981



and electronics.

Engineering: Key Export Industry Is Faced by Challenges, Competiti

BONN — West Germany's ma-jor export branch is baving problems. The engineering indus-try expects production to fall this year due to the poor outlook for the domestic economy.

With China reviewing its investment plans, uncertain prospects for trade in the Eastern bloc and parts of the Middle East, and increasing Japanese competition, 1981 is unlikely to be a great year in the industry.

The threat from Japan is the greatest worry since competition with Japanese firms sharpened on international markets around the end of the 1970s. Although the industry views the situation as a challenge rather than a threat, restructuring and greater flexibility in approaching export markets will be needed in the future to meet it.

The Germans were not the first to be hit by the Japanese move into European markets. Engineer-ing industries in France and Britain have been under greater threat. German engineering exports in 1979 outnumbered the Japanese two to one, but the industry does not expect this ratio in the 1980 totals.

Mechanical Engineering Is Next SMS Schloemann-Siemag AG chief Heinrich Weiss, acknowledging that West European manufac-

turers face aggressive competition from the Japanese, warned that the mechanical engineering sector is probably the next branch that they will attempt to dominate following

Between January and September of 1980 West Germany exported engineering sector products worth DM621 million to Japan, down from DM679 million in the comparable period in 1979. Japan, on the other hand, boosted its exports to Germany by over 28 percent to DM852 million.

their successes with automobiles kets. Japanese exports of machinery to Europe have concentrated Japan's technology is recognized as matching the best in Europe in so far chiefly on specific narrow sectors, and Japan bas only a small share of machinery exports to Euthis field and its exporters had a distinct price advantage from the cheap yen exchange rate until the recent weakness of the Deutsche rope. It is clear that Japan has consciously neglected this area.

West German engineering inmark began to redress the balance for the Germans. The computerdustry exports also are rising. Estimates for 1980 levels put exports up 12 percent from 1979 to a total around DM62 billion. But on the controlled-machinery sector and office technology are areas where Japan already has a clear lead. gloomy side, imports climbed 16 while developments in metals propercent and the export-import relationship between Japan and duction also are reckoned to have outpaced West Germany. With energetic and flexible sales West Germany is deteriorating senously, the industry has said.

Changing Balance

strategies conducted by the large trading houses rather than the pro-Between January and September duction companies themselves, the of 1980 West Germany exported Japanese have scored considerable neering sector products worth successes. In the machine and tool engineering sector products worth DM621 million to Japan, down from DM679 million in the comindustry, for example, Japan bas managed to push its major competitor, West Germany, into sec- parable period in 1979. Japan. on ond place in most European mar- the other hand, boosted its exports

Overall production in West Ger-many's engineering industry is now expected to fall by at least four percent this year in view of the weak domestic economic situation, but much depends on the results of the current wage round.

to Germany by over 28 percent to DM852 million. The wage round also will be a major factor determining investment levels this year. But whatever the results of the negotiations, in-vestment is generally expected to

HAMBURG CENTER - The Congress Center in central

Hamburg is one of Europe's most modern convention cen-

fall after a nominal five percent rise in 1980. Spending plans in the investment-intensive engineering industry are known to be suffering This compares with an estimated

of 4,500 persons. It is near Hamburg's exhibition center. ening steadily for some months

ters. Opened in 1973, its 14 halls and 2 auditoriums sent total

from the Bundesbank's high interest rate policies. The latest industry association figures show sales from January to October last year rose nine percent overall. This included a domestic turnover rise of six percent and a rise in foreign sales of 11 percent Total incoming orders increased three percent from the same period in 1979, with foreign orders climbing seven percent while domestic orders fell to two percent.

However, in November the picture became gloomier for the in-dustry. The incoming order index dropped 12 percent from October. adjusted for inflation, and turnover fell 10 percent. Domestic orders slumped 17 percent and foreign orders by eight percent while domestic sales weakened five percent and sales abroad dropped 15 percent. The order index has been weak-

Microelectronics: 2 Compani **Advance in Computer Marke**

and the decline in foreign orders is of particular note for an industry

of such importance for West Ger-many's balance of payments. At

the moment, few in the industry

But clearly optimism regarding

the outlook has not faded in all

areas. Kloeckner-Werke AG, for example, said in December it plans strong expansion of its engineering

interests in the next two years. The

company will raise sales in this branch to DM2 billion - from

DM1.2 billion in the 12 months

ended Sept. 30 last year.

see much sign of improvement.

MUNICH — "Microelectronics is becoming a key technology," Siemens's latest annual report declares. "The sensible application of semiconduc-tors to new products and to manufacturing increas-ingly determines competitive ability in the market place.

The West German electrical and electronic concern and its smaller West German rival Nixdorf have

an bloc's concern with balance of payments situa the effects on sales of the

Point Will Influence

These are the proble amper unmediate or short-term export order g The industry already has r a drop in its interests in about 25 percent of the p ic-revolution level and it watching events in Poland influence the East's sales Oil price rises will continu senious burden, particular market of non-oil-produc developed countries.

The latter element will 1 talyst over the next few ; farther massive investme dustrial countries as the their aim to cut dependen imports and save ene achieve this, it is expec large amounts of modern ized machinery and plant required and here the W man engineering industry chance

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But commentators have that the industry cannot rtraditional strengths of + tional ability, flexibility ar liability of its products, 1 tensive market research, recognition of the struct demands of its export mar greater efforts in marketin needed. Suggestions by sc for managers that entities the previous drive to ex waning in parts of Germa try in general will need

proved wrong. Greater cooperation wil! emerge within the engine dustry in order to support port effort, some analysis t However, if the branch to adapt, they say, its cha growth this decade will i

In fact, despite the imponder-ables which overshadow the indus-The problems facing it will appear, but the industry w try's results this year, the longera position - particularly i port markets - to meet t term outlook need not be viewed too pessimistically. The negative elements include more cautious Chinese expansion plans, the East-

> 'The market for sma business computers growing even faster than the large-scale data-processing mar. Terminals alone sho increase from 800,00 in 1979 to almost 2 million by 1985. age of the computer only begun.'



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come a long way to challenge the supremacy of IBM in the domestic computer market.

In 1965, IBM was believed to have installed 72 percent of all data-processing systems in West Germany, with Siemens's market share as low as five percent.

Estimates on the current position vary, but there can be no doubt that local rivals have made consider-able inroads into IBM's domination of the market.

For example, Diebold Management Report, which puts the total value of computer installations in West Germany at the beginning of 1980 at almost DM40 billion, estimates IBM's share as 38.3 percent (down 3 percent from the previous year), followed by Sie-mens's 17.3 percent (up 1 percent) and Nixdorf's 7.25 percent (up 0.2 percent)

percent (up 0.2 percent). Honeywell Buil, now largely French-owned, had a market share of more than 5 percent (aside from the big three).

Defining a Computer

The definition of a computer is fairly vague. Sie-mens's own estimate refers only to "medium to large" computers, claiming for the group a share of 21 percent in the domestic market in 1979, compared with IBM's 61 percent. The total value of installations is put by the con-

cern at only DM24 billion, considerably less than the Dicbold estimate. Obviously the latter includes the smaller business systems, including terminals that represent a large part of the business won by Nix-dorf, the Volkswagenwerk subsidiary Triumph-Adler (8th in the Diebold list) or AEG Telefunken, which is loth.

Microelectronics has certainly contributed to the West Germany's, making computer use much cheap-er and therefore more widespread. Klaus Luft, deputy chief executive of Nixdorf, has

predicted that as a result of advances in semiconductor technology, systems performance — capacity and speed — would improve five- to ten-fold in less than three years and still be available at the same cost.

Mr. Luft reckons, for example, that bubble memo-ries in 1985 will cost one-tenth of the 1980 price and that by 1984 the number of transistor functions per integrated circuit will double from 100,000 to 200,000

- again costing no more. The electrical industry association's (ZVEI) own statistics bear witness to price and performance changes in data processing that stand in dramatic contrast to the inflationary trends in almost every other branch of industry. They indicate that while last year's value of sales in.

data-processing equipment rose by 10 percent over 1979, induvidual prices fell by four percent and --again in stark contrast to other industries — the total labor force rose by 10,000.

Moreover, the level of orders at the beginning of this year was only at last year's level, which, apart i from a statistical quirk, disguises a further hefty de-cline in prices and a simultaneous rise in the volume of orders.

Computer Deliveries

Siemens, which doubled the value of its computer, deliveries between 1973 and 1980, has been strengthening its technological base by an cichange of knowhow and products with Fujitsa of Japan (which last year overtook IBM in the supply of systems in the Japanese home market) and Intel of the United States as well as the recent purchase of a string of smaller U.S. companies in the microelectronics, com-munications and medical electronics sectors. Its 1980 annual report, published earlier this year.

records the doubling of investment in the U.S. Jast year to DM269 million from DM132 million in the previous year and the trebling of investment in parti-cipations (DM203 million from DM60m).

According to forecasts, the computer market will show an increasing preponderance of smaller and cheaper systems. One such forecast, by Strategic Business Services,

Inc., of San Jose, California, estimates that the ber of microcomputers will treble — from 50 stalled units to 160,000 — between 1980 and 1 Their value, in spite of the decline in the individual units, should double to just over S. on the same period, representing 75 percent business computers sold and 45 percent of th of all sales.

33,000 Microcomputers

Last year alone, the Californian consultan-33,000 microcomputers were installed in We many, comprising almost two-thirds of all t computers sold.

The report reckons that of the 126,000 cor functioning in West Germany, only 4,000 at

units, the rest mini- or micro-computers. Of all the new systems installed last year (vi \$450 million) West German companies secure ger share than the Americans (46 percent as 41 percent), with Enropean companies claim percent and Japanese a mere one percent.

The gap should widen by 1985, with West (concerns capturing fully half the systems mar timated at just over \$1 billion), leaving the U. ing with 40 percent, the Europeans with 7 j and the Japanese improving slightly to 3 percent

This forecast should gladden the hearts of the German computer manufacturers, particulari dorf, which in 1979 claimed a 35-percent pene in the market for smaller husiness systems DM250.000 per imit).

The scope for opportunities in the small-market may be ganged from a study recently out by Focus Research Systems, a Councilie sultant

Admittedly based on small businesses in the States, the report shows that more than 81 per the businesses consulted had no such syst stalled. If one considers that the United Surte in the use of data processing systems, the fishould apply with even greater force to West C

ny. The message is underlined by the slackenin nomic growth and tightening competition a that forces West German industry to search f proved efficiency. One important aid in the search is the cour from complex multipurpose units to office sy process control and testing and measuring ments

According to Siemens, "The market for small ness computers is growing even faster than the scale dam-processing market." Terminals alon concern estimates, should increase from 808.(1979 to almost 2 million by 1985. The same of the computer has a be been

The age of the computer has only begun



es. Com 31 Shapes Up as Year of Severe Strain on All Fronts for West Germany med from Page 7S

ad that, finally freed of il baggage of Bavaria's if Strauss, he will beicellor by default well

a dy a matter of time," he t recently, "before and the FDP come to us. scrical purposes the coa-aheady petitioned for DOWEL.

st quite. eless, there has not only that Chancellor Schmidt, f pique or fatigue, may e towel well before the mark, but the chancellor as indirectly raised the standing for a vote of e if the squabbling does

would bappen if he did uply resigned? At present no clear answers that can nth certainty. the SPD, seemingly bent ride, there is certainly a

ble faction that genuinely hat the party is in need of NAMES OF ALL ADDRESS ion and regeneration and interes and in achieve both only by the government bench. into opposition. A . 14

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that faction is large nd determined enough to th a confidence vote is TIESS

acing the Chancellor? the chancellor just quits, id replace him?

ecently the party's clear ould have been former finister Hans Jochen No-Mr. Vogel was hurriedly d to West Berlin in Januh up the SPD-FDP coali-, rocked and on the brink al defeat because of a fi-- andal. For the time being - available.

Apel, the defense minister, 'arded as Mr. Schmidt's arent, is fighting for his life because of fiscal bun-"I miscalculation in acquithe multipurpose Tornaat is supposed to replace waffe's aging fleet of Starmd Phantoms.

w the mantle of leadership robably fall on Finance Matthoefer. sure, much of this is pure

ion, gist for political mi-ongening, and the sort of the TV screens for the po-the TV screens for the po-

Moreover, with the reforms that brought Social and Free Democrats together II years ago now ei-ther enacted or shelved indefinitely due to circumstances beyond their control, the coalition seems to have lost its sense of purpose other than the humdrum and farof their parties. from-inspiring goal of routine administration and simply staying

Even in the pursuit of that goal in the SPD. - if it can be called one - the two partners are discovering that more divides than unites them.

Issues

There is first of all the fact that Mr. Genscher's Free Democrats ---Macher - the "doer" - is simply West Germany's "liberals" - are a strongly free-enterprise oriented party. They are liberal in the Brittoo much of a realist, too much of a manager, too pragmanc. The SPD wants soul. Mr. Schmidt ish and 19th-century capitalist context of the word. Secondly, the wants results. Power is what counts to him, not passion. Thus, he is still not the party's chancel-Social Democrats, much like Britain's Labor Party, are divided among themselves with a strong. lor, and the SPD is not the chanleft wing for whom the party's mainstream, in particular the prag-matic Schimidt leadership, are too' conservative. Last October's eleccellor's party, a conundrum exacerbated by the fact that unlike Mr. Genscher, who is also national chairman of the FDP, Mr, Schmidt tion, in which the FDP was the does not lead the SDP. Its chaironly real winner, gaining 14 seats man for the last 16 years has been to the SPD's 4, strengthened that — and will continue to be — Willy Brandt.

Wing. The SPD and FDP were always fr. Schmidt if he baits an odd couple, though the oddities in a confidence vote is and contradictions between them tended to be obscured in the years of plenty and by those foreign pol-icy and domestic goals in which and towering prestige of Helmut they did have a common cause. Schmidt, the facts became harder, such as Ostpolitik and educational reform, development aid and do- SPD's left wing and Mr. Schmidt's mestic democratization, social wel-

fare and liberalization of old, largely 19th-century, laws on di-vorce, abortion, family relations seats in the election, the intra-parand the judicial and penal systems. But the big issues have been taken care of. Moreover, the times have changed. So has the power re-

lationship between the two, With a gain of nearly 3 percent at the polls, compared to the SPD's embarrassing two-tenths of a percent, the FDP became more than just a junior partner or the traditional dog-wagging tail of West German politics. It now controls 53 of the coalition's 271 Bundestag seats. Its popular vote last October was almost 11 percent its second best showing in West German history. That gave the party not only confidence but po-litical leverage.

This was never more evident than during the long post-election weeks of baggling to put together a compromise government program for the next year or so.

But it matters little that Chan- Bonn to increase its cellor Schmidt and Mr. Genscher agree if their party followings do not and if they cannot control agree if their party followings do nearly DM not and if they cannot control lornado jets their own parliamentary delega-tions, their rebellious youth move-The Hamburg city-state party ments, and the provincial echelons organization and the provincial parliament voted to postpone start of a nuclear power plant at Brok-In this Mr. Schmidt is at the greatest disadvantage because of the disarray and disaffection with-

dorf which Hamburg was to build in conjunction with Schleswig-Hol-From the time he succeeded Willy Brandt as chancellor in the spring of 1974 Mr. Schmidt has stein, a state governed by the Christian Democrais. Chancellor Schmidt, who is committed to the nuclear energy program, now finds himself in the embarrassing posibeen dogged by a persistent prob-lem and has faced a tenacious dilemma. For an ideologically rooted party that finds it difficult to contion of having to side with the op-position on the project, over the objections of his own party. duct politics without emotion, the

To speak of the SPD's left is not to speak of a cohesive wing, of course. Within it there are several currents, sometimes at odds with each other.

There is the traditional trade union group, rooted in the industrial Ruhr, which has reacted frantically to the compromise over the coald-steel co- determination act but which tends to support the chancellor on foreign policy while op-posing the FDP oo economic is-sues. There is the ecology-minded "green" wing of the left which argues against nuclear plants and While these are facts of life he for zero growth. There are the pseudo-Marxists who have still not reconciled themselves to SPD's face the fact that it is still in power 1959 Godesberg platform in which the party jettisoned Socialism.

To be sure, speculating on the durability of the SPD-FDP marriage has been a popular pastime in West Germany ever since that marriage was consummated. ... But that marriage seems less stable and safe today, with its substantially larger margin in the Bundestag, than after the 1976 election when it squeaked back into office."

Cracking the whip over these tion the fact that his internecine various elements is actually the battles with Chancellor Schmidt, task of Herbert Wehner, the par- Mr. Brandt and other top leaders ty's floor leader. But old age is have tarnished his image in recent starting to tell on him, not to men- months.

To make matters even worse, the SPD has been rocked by scandal in some of the states where it has been in power for decades, the worst case being West Berlin, where government guarantees on loans to a bankrupt construction contractor sent the administration toppling in January.

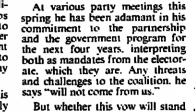
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The party's managers have been unable to forge a workable coalition between the various groups and instead of integrating them to support the Schmidt-Genscher government both in parliament and at the provincial level, seem to have no other formula than to play them off against each other.

Internal dissension, moreover, is not Chancellor Schmidt's only concern. There are other aspects to consider.

One is the rather sudden transformation of the opposition CDU/CSU now that it has rid itself of the encumberance of its unpopular, self-anointed candidate for the chancellorship, Bavaria's Franz Josef Strauss.

There has been a striking, almost dazzling ebullience on the opposition benches since becoming the opposition more than 11 years ago. The CDU/CSU is again beginning to look like a party with a future, and its leader, Mr. Kohl, prematurely relegated to the political scrap heap. has regained some of his gloss and appeal.



faithful, will not happen.

In part because of this, in par

ween the coalition partners, the

Christian Democrats now seem bent on breaking up the left-liberal marriage and wooing Mr. Gensch-er's FDP.

That, Mr. Genscher has emphat-

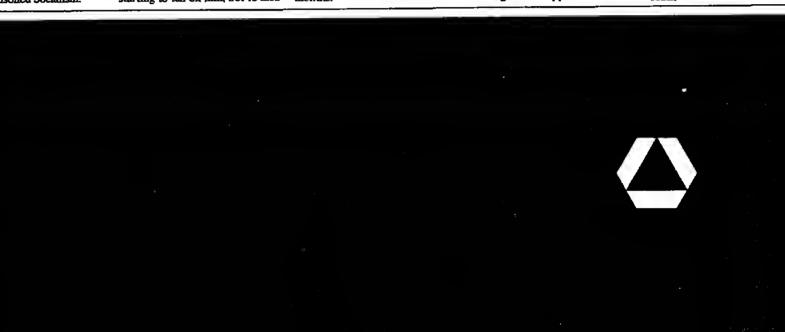
ically and repeatedly told the party

because of the disharmony be-

the tests of time and the strains of practical politics is another ques-

To he sure, speculating on the durability of the SPD/FDP marriage has been a popular pastime in West Germany ever since that marriage was consummated, especially in the post-election periods when the terms of their contract had to be renewed and renegotiat-

But, ironic as it may seem, that marriage seems less stable and safe today, with its substantially larger margin in the Bundestag, than after the 1976 election when it squeaked back into office with a paper-thin margin of only six



commit the government to pro-grams and policies of-which they

disapprove. In addition, there is also frustra-

has had to face for nearly seven years, just as the SPD has had to

anel and discu persistence with which it the theme for columnists he media marketplace is in-

of the seriousness of the fflicting the government md their coalition.

of the malaise, of course, ibutable to the usual and ble postelection doldrums wn, otherwise known as a > the drudgery of day-to-tics as usual. Once the hurilaration and tense expecf the campaign were over, was bound to look grayer. here is more at issue.

ne thing, the Bonn coaliis the problem of governmanaging a society whose plenty are definitely over, facing economic stagna 981, a growing public debt ig labor unrest. West Gerno longer the land of a economy" and the strains ing to tell. **Points of Conflict**

Soviet bloc, their assessment of the

Soviet military threat to Europe or adherence to the December, 1979, NATO resolution on stationing

cruise missiles in Europe while of-

fering negotiations on

control to the Kremlin.

SPD of some of its main tenets and goals. The Soviet intervention in Afghanistan and the Polish cri-The points of conflict between the partners were numerous, ranging from a bill to regulate a labor co-determination in the coal and steel industry to the defense budget, from environmental policies to the nuclear energy program. On most of the points Mr. Schmidt and Mr. Genscher as well as the members of their Cabinet sec eve to eve.

weapons

There is, for example, barely a will force the government to pay nuance of disagreement between more than lip service to atomic the chancellor and the foreign minpower. The impact of all this in practiister regarding future relations. with the United States, policy toward the Soviet Union and the

cal day-to-day politics can be dev-

lution demanding that DM 1 billion be taken out of the 1981 defense budget and added to the for-eign aid budget - this at a time eign aid budget - uns at a for when Washington is calling for

sis have stymied Ostpolitik. The new Reagan administration in the United States will place greater emphasis on defense and military spending, both anathema to the rebels. The weakened economy makes it impossible to push for the social reforms dear to them. Rising oil prices and the energy crunch

tion over the fact that inter-

last October, if only because the

critics within the party became

stronger and more numerous.

ty opposition, if it can be called

that, increased from six hard-core

Those opponents are young freshmen deputies with power bases and constituencies of their

own. They are noisy and outspo-

ken. And they also know that with the coalition's now comfortable

margin - compared to the paper-

thin majority of only six seats with

which Mr. Schmidt and Mr.

Genscher governed the preceding four years, they can threaten revolt

without actually threatening the

Moreover, they are resentful

that the more conservative FDP

has used its clout and leverage to

al developments have robbed the

leftists to at least 24.

government

astating at times Thus, in late January, a group of 24 SPD deputies produced a reso-

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BUTE TO GRIMM - Four protagonists of the Grimm Brothers' folk tale stand in a uary tribute by sculptor Gerhard Marcks in front of the Bremen Rathaus.

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The Asia Link: Looking To Pacific Basin Trade

By Barry Dale

FRANKFURT - The Pacific is an area of the world that could live up to its name in troubled times, according to West Ger-man banker Hans-Otto Thierbach. who should know. Mr. Thierbach is chairman of

the supervisory board of the Hamburg-based European Asian Bank. and a former member of the board of West Germany's largest finance

house, Deutsche Bank AG At Deutsche Bank's headquarters in Frankfurt. Mr. Thierbach said: "The Pacific should remain an ocean of peace. I feel I can always sleep easy there."

Fertile Ground for Europe

The Pacific Basin seems one of the least likely areas for a holo-caust even if the United States and Soviet Union remain at logger-heads and the Middle East powder keg is not defused. Europe seems much more in danger.

And this part of the world

European Asian Bank AG

The bank was founded in 1972 with basic capital of 26 million Deutsche marks and total assets of DM240 million. Today these assets have swelled to DM2,85 billion, and the current capital of DM126 million is held equally by seven international finance houses: Deutsche Bank AG of Germa-ny, Amsterdam-Rotterdam Bank NV of Holland, Creditanstalt Bankverein Vienna, Mid-land Bank Ltd London, Societe Generale Paris, Banca Commerciale Italiana Milan and Societe Generale de Banque SA Brussels.

Credit volume has soared from DM132 million in the first year to 2.02 billion in 1979. and interest and commission earnings have risen more or less constantly. The bank paid its first dividend at 10 percent in 1975 and has maintained pay-

. . .

The advantages for Europeans in building up contacts in this area are evident. and a leading German banker believes that multinational companies may decide to 'invade' in force. West Germany has now built up

should be of special interest to West Germany and the rest of Europe. Mr. Thierbach said. since there is every indication that countries in this part of Asia are chary of becoming too dependent on the United States and Japan. Mr. Thierbach believes West

ment at that level. The number of staff practically doubled in

the first eight years of opera-tion from 377 to 765.

The bank is very cost-con-

more than 45 percent last year.

The bank has 11 branch of-

Bombay and Colombo opened

in 1980. It concentrates on

complete "success story". Proj-

ects on the stocks include a

branch in Tokyo, and possibly a move into California.

billion at present.

West Germany has undeniably taken a cold shower lately where China is concerned, but Mr. Thier-Germany was relatively late in dis-covering the potential of the Pacif-ic Basin. Latin America was far bach says this was inevitable. He had warned from the start about excessive "China euphoria" as remore the stamping ground of en-terprising Germans. Some trading ports of potential contracts worth billions of marks came in. Three years ago he said that the Chinese firms in Hamburg were in on the China trade at an early stage, but simply could not take out the masthey were the exception rather than the rule. sive credits needed to finance deals.

said.

Mr. Thierbach feels there must be a ceiling of \$20 billion on Chinese credits. The growth of trade with the People's Republic must progress at a steady and sedate

its trade to a position among the

main suppliers to many countries

in Southeast Asia. Mr. Thierbach

pace, be said. Less Hustle in China

"There is no real pressure either scious, according to Superviso-ry Board chairman Hans-Otto from within or without for the Chinese to build up their military or industrial capacity," Mr. Thier-bach said. He sees little likelihood Thierbach, and profits rose Mr. Thierbach said the initial of a serious attack being launched business volume of between DM200 million and DM300 against China, because of its size, while the population remains million has risen to nearly five sheltered for the most part from outside influence and is not hustling for a rapid improvement in its standard of living - unlike fices in southeast Asia, with many European Communist states. Geographically, Japan is the logical industrialized trading partner for expanding ASEAN (Associashort- to medium-term trade fi-nancing, and Mr. Thierbach describes the bank's activities as a

tion of Southeast Asian Nations) countries, Mr. Thierbach said, But the calculation is not that simple in days when it costs more to transport a Volkswagen to Rome (by

% 7.2%*	7.2%	11.6%						
% 4–4.5%°	6-7%	7.1%	7.4% 8.1%	7.0%** 5.9%**	5.5% 5.8%	8.6% 8.5%	8.2% 5. 8%	8.7% 6.5%
	7.3% 35 %	26.5% 18.5%	13.9% 23 %	13.3%** 33.6%**	7% 32%	14.4% 34.7%	3 % 15 %	17 % 29 %
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Data refer to financial year ending March

** Data refer to financial year ending June

Data include gold holdings

rail) than to Shanghai (by sea). Nor do the Japanese need to concentrate on their immediate neighbors, for the same reason.

Selected economic indicators for

developing Asla

They can ship their products cheaply to Europe and America in vessels built at their own yards. However, the Japanese would be among the first to welcome an improvement in living standards in southeast Asia to create a relative-

ly rich market on their own door-There is every sign, Mr. Thier-bach said, that the Japanese are moving toward more sophisticated products. ASEAN countries can supply the steel for many of these manufactures, and can do so cheaply. The advantages for Europeans in building up and maintaining contacts in this area are evi-dent, and Mr. Thierbach believes multinational companies may decide to move into the area in force. Turning to South Korea, Mr. Thierbach said he bas every confi-

come its difficulties. Economically speaking it has an invaluable asset in a labor force that likes to work. Politically he believes North Korea has no interest in attacking and destroying the South. And financially South Korea is, in the German banker's opinion, a very fair credit

partner Many countries in the Pacific area can be regarded as having a AAA credit rating, Mr. Thierbach feels. Malaysia is one of the world's few countries able to boast a balance of payments surplus, be said. Hong Kong, Singapore, Aus-tralia and Indonesia are highly re-spected, and India is able to raise loans at a mere one-half percent over interbank offered rates. The Philippines is aware of its problems, he said. The IMF sets tough

rules, and the Phillippines sticks to them. Australia is a natural inclusion n this part of the world, despite its obvious linguistic and historical links with the West, Mr. Thierbach feels it is in an outstanding posi-tion as a "European platform in

dence that the country will over-The Growing Economies

Southeast Asia (overall+5%

of the Pacific Area

Real GNP Increases in 1980

the Pacific Basin." It does not have than land and air carriage. "These the advantage of a cheap labor force, but the country is rich m minerals

Asked if the geography of the Pacific area, with its many widely scattered islands, is a drawback, Mr. Thierbach said it can in fact be a boon to trade, since maritime transport works out much cheaper

Sources: Official statistics and estim

rather than separating t tions. Mr. Thierbach feels. The investment potenti Pacific Busin is great. growth of investment in the should be faster than . other parts of the world, erbach said in his prognos next 20 years.

The area also has me and gas reserves, which a mout to currency reserves large finds can be expecte coasts of China."

While all Third World can be expected in remai importers for at least an years (as was the United \$ til the 1920s) the Pacific should achieve self-sufficiomies quicker than othe less-developed countries,

countries do not need to build eroach believes. A study Deutsche Bank this area more than three you miles of motorway and railroad. They have the sea, and that requoted John M; Hay; act quires no upkeep," he said. One secretary of state, who small disadvantage is that such areas can at times be hard to Mediterranean was the govern, as seen from the secesthe past, the Atlantic the sionest movement in Vanuatu, but the present and the Pa ocean of the future. the Pacific is a factor linking

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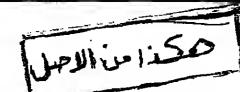
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make West Germany dangerousi

dependent on Soviet natural gas.

That argument has been taken

up in West Germany, too, which

already obtains 17 percent of its natural gas and five percent of its

imported energy supplies from the U.S.S.R. The project would raise West German dependency on So-

viet gas to almost 30 percent. This, according to Klaus Liesen, general manager of Ruhrgas A.G.

the consortium member that would be importing the gas, is

nowhere near to being a "critical

mass." Most of the users, he says,

are not private individuals heating

and cooking with gas but industri-

al customers equipped to switch to oil or coal immediately if Soviet deliveries were cut off for political

reasons or, as happened last win-

ter, because of technical difficul-ties and a higher demand for gas in

Mr. Liesen has been seconded by Economics Minister Otto

Lambsdorff, who recently denied

that Bonn has come under pres-

sure from Washington because of

Those who favor the project an

gue that the Soviet Union also is

dependent on it. Moscow's own

energy program, they argue, would

stagnate without the West German

equipment and technology, and

the gas with which it intends to pay for the pipeline is only part of the tappable energy in Siberia. Moreover, the Soviet Union will

Mannesmann AG's managing

board has estimated that some

2,500 jobs may depend on the deal,

and AEG's chairman Heinz Duerr

has made no secret of the fact that

it is vital to his ailing company and would stave off the threatened

shutdown of the firm's compressor

The deal probably will be con-

cluded later this year. If anything can stop it, it would be balking by bankers who refuse to make con-

cessions on the interest rates that

—J.D.

would cost them millions.

plant in Essen.

the U.S.S.R. itself.

the deal.

st-West Trade: A Warning Against Using It as Tool for Political Ends

CH - I have always ned against overestimat-fulness of trade with the political lever," Otto Amerongen said. off is the head of Orio

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> 1. a family-owned steel hinery and trading conwith 30,000 employees. 5 president of the West hamber of industry and

Viff quebt to know what ng about. For more than of a century be has been Bonn's "secret minister /est trade," a title given 1955 when he was named of the embryonie East e of the German Econoand empowered to act immunist countries with st Germany had no formatic ties at the time. Wolff was one of the of trade with the Soviet r World War II, a role less passed on to him by , Otto Wolff Sr., whose d been virtually synony-b the industrialization of e Soviet Union and the n the 1920s. Jy Mr. Wolff reiterated

ng. "East-West trade," he mot be viewed as a light) be turned on or off in ce with the international climate. History has that boycotts and embaromplish virtually nothing ursuit of diplomatic and objectives." 'olff's position is certainly but there is a new urgenwarnings these days — a 1 of West German induswing concern over the genrioration in East-West reaat has been accompanied nting pressure, especially ashington, to exercise reimpose a variety of s on the Soviet bloc.

an with the Soviet interin Afghanistan and

'East-West trade cannot be viewed as a light switch to be turned on or off in accordance with the international political climate. History has taught us that boycotts and embargoes accomplish virtually nothing in the pursuit of diplomatic and political objectives.'

-Otto Wolff von Amerongen

reached new beights with the Pol-ish crisis that began last summer. Much of the pressure has been indirect and subtle, coming less in the form of restrictions by "Co-com" (the Paris-based NATO Coordinating Committee on Ex-port Controls), than as innuendoes and miled differentiation Part and veiled diplomatic hints. But it has added perceptibly to the un-easiness over trade with the East, in particular because that trade has been in the doldrums for the past three years due to the bloc's spiraling indebtedness, stagnating econ-omies, import restrictions and continuing insistance on unprofitable compensation, counter-purchase, buy-back and barter deals. The bonanza of East-West trade

has been over for some time. What wornes West German business now is that it will be further crimped by political developments. At that, West Germany still has largest single Western trading

Variety of Regional Policies

partner of all Eastern European countries and the Soviet Union." Last year it accounted for 25 percent of the Comecon area's total trade with the West. Whereas Soviet foreign trade ---

largely in the form of energy and raw materials exports - increased by 18 percent during the first nine months of 1980, trade with West Germany rose by 32 percent.

Two-way West German trade with all Communist countries, including Yugoslavia, China and East Germany (with which trade is categorized as "intra-German"), amounted to almost DM55 billion last year. It is a staggering figure. More than any other industrialized country, West Germany acts as

supplier of sophisticated machinery, turi-key factories, computers and electronic gadgetry, modern steel and chemical plants to the Communist world. In exchange it the hon's share of it. It remains the gets oil, natural gas, and a variety largest single Western trading of raw materials. From the

tries of Krefeld and Muenster have

been among the most hard-hit by

foreign imports. Diversification is

consequently in the forefront of

the development authority's thoughts. "Internal structural

change is as much an objective of

In states like Lower Saxony of

U.S.S.R., for example, West Ger-many receives 43 percent of its ing industry exponed DM2.7 bil-paladium, 38 percent of its en-lion worth of goods to the Soviet riched uranium, 27 percent of its molybdium, 23 percent of its ferro-chrome and 17 percent of its phosphate.

Geography is a Key

History, tradition and geogra-pby have much to do with it. Rus-sia and the lands of Eastern Europe have been a chief market for the Germans for centuries, notwithstanding changes of rulers, re-volutions, ideological differences and an occasional war. As early as 1853, for example,

the Siemens Corp. began building the Imperial Russian Telegraph Line from SL Petersburg to Odes-sa. By 1855 Siemens had a sprawling branch plant with several bun-

dred employees in Russia. Otto Wolff Sr., known among those who remember him in Cologne as "Old Ironsides," scandal-ized his business cronies by dealing with the Bolsheviks as far back as 1920 when he founded a German-Russian trading company that had branches in Petrograd, Kharkov, Rostov, Kiev and Odes-

In 1938, the last year of peace before the start of World War II, German trade with the Soviet Union and the countries that now constitute the Communist bloc ac-counted for 18 percent of the Third Reich's total.

Although no longer as high, the China and Yugoslavia, 6 percent when limited to Comecon. For some branches of industry it is not only substantially more, but cru-

Henvy Trade Total

Fried. Krupp G.m.b.H. of Essen, for example, makes no secret of the fact that sales to the East acount for 30 percent of its business in heavy engineering, industri-al installations and turn-key facto-ries such as chemical, steel and coal gasification plants.

Trade with Comecon represents 16 percent of the total turnover --domestic and foreign - in the ma-chine-tool industry and 19 percent in the heavy engineering field. In

981

Union alone, and preliminary esti-mates were that in 1980 sales to the U.S.S.R. in that sector rose by 20 percent

Machines, electrotechnical products, optical goods, vehicles and ships make up 42 percent of West German exports to the Soviet Un-

To be sure, in recent years there have been numerous dampeners on this trade and it has been hit by imponderables. Not the least of these has been the Communist world's rising indebtedness and the fact that West German banks as well as the Bonn government are among the major creditors.

Of Poland's estimated \$24-bil-lion debt at the end of 1980, 17 percent was owed to the West German government and West Ger-man banks. In fact, West Germany's total share of the estimated \$70 billion-Comecon debt is judged to be around \$18 billion.

Imbalance with the East

Thus in 1980, exports to the Comecon countries, excluding East Germany, rose by only 3 percent whereas West German imports from those countries in-creased by 8.5 percent. Both fig-ures were well below the overall increase in West German imports and exports.

The only exception to the trend was in trade with the Soviet Union itself, where Bonn's exports rose by 20 percent while imports from the U.S.S.R. did not increase at all. Trade with East Germany also was an exception, with West Ger-

man exports to the G.D.R. increasing 15.4 percent to DM5.8 billioo and G.D.R. exports to West Germany going up by a startling 22.2 percent to the same figure, DM5.8 billion. It was the first time in

many years that trade between the two was in balance. Another inhibiting factor, at least during the past year, has been the worsening political climate. Bonn's government was the one that objected most strenuously

when the Carter administration sought to expand the Cocom list of potentially strategic goods and technology a year ago, and it prob-

ably will dig in its heels even more if the Reagan administration at-tempts to stille trade with the East. The likelihood of sanctions in the event of Soviet intervention in Poland was heatedly discussed in West Germany at the beginning of the year. Erwin Schlosser, executive secretary of the Machine Tool Manufacturer's Association in Frankfurt, expressed doubts that it would be possible to get all West-era countries to pull together, say-ing that even if they did the effect of an embargo would still be negli-gible. "We know what happens in the field of arms exports," he said. Otto Wolff cautioned that the Soviet Union is potentially self-sufficient and is not going to allow

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economic considerations to influence its political decisions. On the other band, most West German industrialists admit that the Soviet Union and other East European countries depend to a great degree on the import of high quality technological products from the West - much more so

than a superficial look at the overall trade figures indicates. Consider the example Deutsche Babcock A.G. of Oberhausen, which supplies equipment used in the construction of power stations, especially nuclear plants. Without its installations, or similar products from other countries, the Soviet Union's atomic energy program would be in consid-crable difficulty.

Necessities for the East

One company specializing in production of engines that are produced under license in the Soviet Union and Czechoslovakia maintains that production would grind to a hait without the special alloys and gaskets the company supplies. The plastics plants which Western firms have installed in the Soviet Union and Eastern Europe would virtually have to stop production if the West were to cut off supplies of softeners. Agriculture in Eastern Europe would be in far worse straits without the insecticides provided by West Germany and other Western countries.

Yes, dependency works both ways and puts into focus the most controversial deal presently being negotiated.

This is the pipes-for-gas project which, at \$10 billion, would also be the biggest ever negotiated with the Soviel Union. Though France. Belgium, Holland, Italy, Australia and possibly even Switzerland also would be beneficiaries. West Germany would be getting the lion's share of the natural gas from Yamal peninsula in Western Siber-ia, and West German firms - no-tably Mannesmann and AEG-Telefunken --- would have the major part in constructing the pipeline for the gas. Some 30 West German banks,

led by Deutsche Bank, the consortium manager, are being asked to provide approximately balf the fi-nancing — DM10 billion. The deal has been discussed for

nearly a year and Mannesmann A.G. has already submitted a project study. In all likelihood an agreement will be signed some time this summer, though the project has been beset by numerous problems - financial and political.

Payment in Natural Gas

In essence, it calls for construc-tion of a 5,500-kilometer-long pipeline to Western Europe for which the Soviets would pay with 40 billion cubic meters of natural gas annually starting in 1985 or 1986. Mannesmann, which provided 2.4 million tons of large-diameter pipes for gas and oil pipelines in 1970 and 1972, would supply the hardware. AEG-Telefunken and Salzgitter

want to keep up deliveries because of the hard currency they will earn. Guenter Mausbacb of AG would head the consortium for construction of the approximately 40 compressor stations. West Germany would receive ap-proximately 12 billioo of the 40 billion cubic meters of gas each Until last January the negotia-

tions had been bogged down pri-marily by commercial and finan-cial problems. The Soviets want to charge the highest possible rate for the gas while paying the lowest possible price for the pipes. Con-currently they are demanding cred-its for the project at below-marketlevel interest.

Despite problems and the end of But then politics entered the sitthe bonanza days, West Germa-ny's mammoth trade with Comeuation, in the form of Reagan administratioo efforts to block the con is certain to coolinuc. deal on grounds that it would

V - Regional policies in st Germany have a someferent emphasis than those other Western democrahile the attraction of forrestment and a reduction in oyment are significant fac-

France. They include districts with

der regions, particularly those hav- thority's bias toward encouraging ing a common frontier with West Germany and Czechoslovakia as well as Saarland which borders on France There are a larger quota of action areas. The steel and coal industries of structural weaknesses, including the Ruhr are in the throes of fun-

The action areas cover the bor- center. But the development au-

ual importance, particular-reas which at present are boast of a high standard of - even for the prosperous Republic.

agency responsible for relevelopment may vary from

in Gem? West Berlin and North-West Berlin and North-West Berlin and North-West balla, a separate or-on has been set up with esponsibility for funding

earch; in others, such as saxony and Bavaria, the lo-momics ministry retains responsibility. All must 1 to certain ground rules vn at federal level: these inhe size of grants and loans hay range from 8 percent of d sum invested to 25 perlest Berlin, due to its isolation, has special status). : are however, other forms thich depend on the discrethe state or municipal aus and may vary according desirability of the investany particular location the

the cities of Hamburg, Bremen and West Berlin, are having to face is the uneven level of development ty may wish to promote. include loans at favorable rates from the Kreditanwithin state boundaries. Hesse, for r Wiederaufban — a feder-ked bank administering example, has some of the most under-developed areas in the coungional and overscas aid; in-charge contributions and try by West German standards, yet it also includes the international figuarantees; accelerated denancial and communications cennancial and communications cen-ter of Frankfurt. So for Karlheinz Zahn, manager of the Lan-desentwicklungsund Tren-handgeselischaft (HLT), the over-all task is to promote the state as a mean supervision supervision available on of newly-acquired assets istance for land purchase. ble for straight financial aid "action areas." There are lese spread across the counoo many, according to some - involving 60 percent of Jermany's land area and whole, emphasizing services avail-able - one of which is their link with Frankfurt. This argument, in-cidentally, is being used against emigration from the less-developed an 30 percent of the popu-They include areas with itial future labor resources cities, towns or areas as much as to s parts of Schleswig-Hol-the Ems-Osnabureck and attract new investment. ter areas in Westphalia, of Hesse, the whole of Saarphalia has its own development orast Bavaria, parts of Badensuburg and the Bodensee

cheap imports (textiles, leatherware) from the Far East and some East European countries and, more recently, consumer electron-ics such as small TV and radio sets, record players, hi-fi equipment and calculators.

our strategy as the attraction of in-Such weaknesses also are reflectternational investment," sums up Achim Robde, general administra-tor of the Rhie-Ruhr district. ed in the infrastructure of action areas, in social, educational and recreational provisions and communications as well as in the gen-Bavaria, the state ministries for erally lower income levels and economics and transport are pushhigher unemployment.

ing vigorously for new investment. For Lower Saxony the deepwater port of Wilhelmshaven is a point Important agents of regional development are the state banks whose functions include advising of attraction; Bavaria has the fastdeveloping concentration of electhe authorities on funding develop tronics companies in and around ment and, at times, arranging the Munich.

funding. The regional promotion groups which occasionally descend on foreign capitals and the more Others are using their geograph-ical location and ahready existing concentrations of certain foreign important industrial and financial enterprises as a magnet. The inter centers in search of new invest-ment, usually include top reprenational airport at Frankfort, the ports of Hamburg and Bremen are obvious examples; border states are using their strategic location to sentatives from the state banks. A problem the states, apart from

attract investors from neighboring countries. Scandinavians often fa-vor Schleswig Holstein and Hamburg, the French Saarland and the Rhine region; the Dutch like the western districts of North-Rhine Westphalia. The Japanese preference for Dusseldorf, on the other hand,

may have something to do with the tradition of forming national en-clayes in foreign lands, even in the business sphere. West Berlin, too, has its own de

velopment anthority. It is beaded by former Ford executive Robert Layton, who has at his disposal a formidable array of incentives not available in other states for the potential investor, including a range

ganization. Like Hesse, too, it has in Duesseldorf a major financial, commercial and communications respects a "special case."

of federal tax concessions. A major goal of West Berlin's development strategy is to halt the population drain. The divided city is in many

anking: A Consolidation Period

with margins of only one-quarter

Theodor Simon, head of interna-

tional operations for Landesbank

Rheinland-Pials, said that only

with rare exception could he afford

than three-fourths percent.

to manage.

Like Hesse, North-Rhine West-

Continued from Page 7S) em" of country risk can be to seem larger than it is. Wolfgang Jahn, a member management board and of international activities, ven Brazil's foreign debt is problem when considered it its gross national product. ather a question of its balpayments. I Engelbert Dicken of Com-

ank added that "Brazil has bly used its foreign debt bel-m anyone else in the area." intry risk is by no means the actor involved in the banks' to participate in such loans for less Although banks can increase their return by helping place part of the credit, even the big West German banks have found the curng reserve in international

nst the anticipation of international bankers, the g margins have not widened 1979, and many West Gerbanks have simply stayed from the business.

: margins, a surcharge above of occasionally raising funds from on interbank offered rates, or oil-producing countries at less than R, have been so narrow as to

prevent many smaller banks from the interbank rate, but this does taking any part in such floating not go too far to ease strain on margi rate credits. Some of the best borrowers,

A further constraint on international lending is the likelihood that such as Sweden or Belgium --- who the West German government will this year adopt legislation requir-ing all West German banks to contook out debt under their own names — have rarely paid more than three-eighths of a percent solidate results of their banking over the interbank rate, and some subsidiaries loans have recently been granted

Current capital requirements that apply for the parent bank's lending would then be set against all lending. One estimate indicated that West German banks would face the prospect of having to reduce their lending by a total of DM60 billion.

Mr. Dicken of Commerzbank said the banking community as a whole accepts that this consolidation should occur, though details will need to be worked out. In anticipation of the new rul

rent squeeze on margins difficult ing, however, Commerzbank, like Mr. Guth of Deutsche Bank said other banks, has begun reducing the big banks have the advantage some aspects of its international lending

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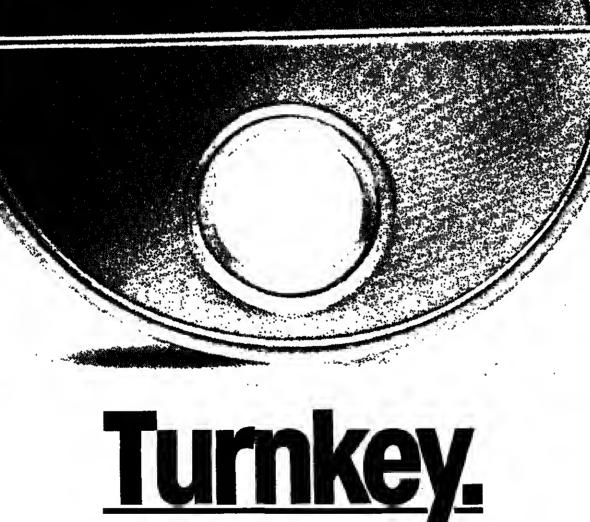
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Page 185 - XII

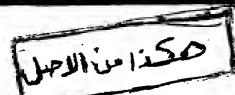


The efficient use of available natural resources and the systematic development of manufacturing industries around the world constitute a major challenge to modern technology.

Krupp, one of West Germany's leading industrial groups with worldwide sales in 1980 of DM 15.6 billion and more than 85,000 employees, is in the forefront of technological advances across a broad spectrum of specialized industries. The Group's diversified activities range from plantmaking, steelmaking and mechanical engineering to shipbuilding, trading and services.
 For example, Krupp engineers plan, design and construct tumkey plants for world markets: steel works, cement factories, coal conversion plants, water treatment plants, food processing plants, sugar mills, metal and plastic processing plants and many other complex installations requiring vast technical capabilities, know-how and experience.

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York Times and The Wi

Page 19 Wednesday, April 1, 1981 **R

SINESS NEWS BRIEFS Fluor Plans **Merger Bid**

ervais to Sell Glass Units to Asahi

and the second second second

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- BSN-Gervais-Danone, the French food and packaging d Tuesday it will sell 80 percent of its Belgian subsidiary Gla-80 percent of its Dutch unit Glasfabriek de Maas to Asahi of Japan for about 290 million French francs (\$58 million). o subsidiaries, employing 5,000 workers, had combined 1980 f 10 billion Belgian francs (\$286 million). Glaverbel's net loss as 348 million Belgian francs and de Maas also posted a loss spokesman said the figure is not available.

BSN agreed to sell both companies to Pilkington Brothers of ut the deal did not go through for technical reasons. BSN sold lerman glassmaking unit, Flachglas, to Pilkington in June last retains one sheet glass subsidiary, Boussois of France.

nit Adam Opel Records Early '81 Loss AP-Daw Jones

ELSHEIM, West Germany — Adam Opel, the West German eneral Motors, posted losses in the first months of 1981, man-

rd chairman Robert Stempel said Monday. anpel said that despite the unprofitable start for 1981, Opel o increase auto production by 10 percent to 837,000 units from mits in 1980.

sel chief also announced that the company planned to increase ies to 444,000 autos from 410,000 in 1980, while domestic sales nam little changed at 403,000 units. The goal, Mr. Stempel said, gain a West German market share of 20 percent, compared to it share of 16 percent. Later an Opel spokesman indicated that cent share was not a target for this year.

avs Plans \$125 Million U.S. Note Issue Reuters

ON — Barclays Bank has filed a registration statement with the inities and Exchange Commission for a proposed public debt 125 million of guaranteed notes due 2006, a bank spokeswoman

the first public offering by Barchays in the United States and will be used for the development and expansion of the business relays group, she said.

tes will be issued by a U.S. subsidary Barclays North American forp, and will be guaranteed by Barclays Bank. An application nade to list the notes on the New York Stock Exchange. Goldis will manage the inderwriting group and it is expected the will be made in late April or early May. A sinking fund will percent of the issue prior to maturity.

Sees Commercial Vehicle Sales Rising

Renters -- Maschinenfabrik Augsburg-Nuernberg sees its commercial livision achieving its goal of increasing sales by 16 percent to 1 Deutsche marks in the year to June 30, a company spokesman : Munich.

vision expects to boost vehicle deliveries by 10 to 12 percent car ago. Foreign sales are expected to rise by over 20 percent nestic sales should fall about 10 percent, he said,

immercial vehicles division accounted for 3.17 billion DM of .81 billion DM turnover in 1979-80. MAN is 75-percent owned offnungshuette, the industrial and transportation company.

> Dissolves Hong Kong Unit After Loss

Readers 3 — Nissho-Iwai, the Japanese trading house, said Tuesday it ive its wholly-owned subsidiary, Nissho-Iwai (Hong Kong), be-losses equivalent to 16 billion yen (\$75 million) arising from

arent company will establish a new company in Hong kong

port Financing Cutback

sets U.S. Manufacturers

torium

ay to take over the functions of the dissolved company.

Offer of \$60 a Share Seen for 45% Stake From Agency Dispatches NEW YORK — Fluor Corp. said it agreed to offer \$60 a share cash for 45 percent of the common

For St. Joe

stock of St. Joe Minerals Corp., which has been fighting a \$2 bil-lion takeover bid by Joseph Seagram & Sons.

Fluor will follow the initial bid with a tax-free merger, St. Joe said. In the merger, 1.2 Fluor shares would be exchanged for each St. Joe share remaining after the cash tender offer, St. Joe said.

St. Joe said the agreement pro-vides that Fluor will start its cash offer as soon as possible but no

later than April 6. Following that, special meetings of stockholders of both companies will be held to approve the merger, St. Joe said. It said special meet-ings of both boards will be held on or before April 5 to approve the

merger and authorize execution of a definitive agreement. St. Joe said the agreement with Fluor has been submitted to feder-

al district court in New York in accordance with a temporary re-straining order issued on March 25 in connection with litigation be-

tween SL Joe and Seagram. On March 11, Seagram an-nounced a conditional \$45-a-share offer for St. Joe.

St. Joe said Lehman Brothers Kuhn Loeb will be dealer-manager for the Fluor cash tender offer.

The Seagram battle for St. Joe has seen intensive legal maneuvering on both sides. Monday, Scagram insiders said they may take legal action to challenge a St. Joe plan to sell its Canadian oil

and gas properties. Sulpetro of Canada Ltd. had annonnced in Calgary, Alberta, that it had offered to buy St. Joe's 92-percent interest in CanDel Oil Ltd. for \$460 million and that St. Joe had accepted the offer, subject to court approval. St. Joe's directors are understood to have approved the transaction last Friday if Sulpetro is able to get financing. Sulpetro, which has assets of only \$197.5 million, did not say how it would finance the purchase. The \$460 million price was said to be the highest of seven offers that

were received St. Joe. It was not immediately known whether the Sulpetro deal would

be completed. Seagram's was said to be plan-

Confusion in Market

investment at no less than \$500

Confusion arose in the stock market last Tuesday when St. Joe's directors authorized the company.

to buy back 2 million shares at \$60

Deutsche Bank Sets Dividend Increase

By John Tagliabue New York Times Service

BONN - Deutsche Bank, West Germany's higgest commercial bank, announced Tuesday that it will propose to shareholders an increase of its annual dividend for 1980 to 10 Deutsche marks from 9 DM the year earlier.

The bank said the dividend increase was a result of a 28 percent rise in gross operating profits, compared with 1979. The increase is startling in a year West German bankers have described as the worst banking year in the postwar era. The bank said most of the earnings increase would be relegated

to the bank's taxable declared reserves.

The bank also announced a rights issue of 10 to one. The new issue of shares will have dividend rights as of April 1, 1981. The capital increase is evidently a move to prepare for what is expected to be a difficult year with a marked slowdown in earnings growth_

Competition's Poor Showing

Deutsche Bank is the only one of West Germany's three biggest commercial banks to pay an increased dividend, and its perform-ance contrasts sharply with that of its two searest competitors. Drescher Bank announced its operating earnings declined more than 30 percent last year, with a dividend cut expected for the year. Commerzbank omitted payment of a dividend for 1980, the first time it did not pay an annual dividend since World War II.

Banking analysts say Deutsche Bank, unlike its major competitors, apparently foresaw an extended period of unusually high interest rates, and thus avoided accumulating large holdings of fixed-income securities.

Dresdner and Commerzbank expanded their credit volume in the late 1970s by offering attractive long-term, fixed-interest cred-

its, refinanced at then-prevailing low interest rates. But the high interest phase that began in 1980 badly hurt Dresdner and Commerzbank, while Deutsche Bank's more cooservative policies assured it continued high earnings.

Western Bankers Extend Talks on Poland's Debt

who declined to be identified.

If Western banks were forced to

New Issue

"Poland is now trying to borrow just to pay the interest of its debt. LONDON - Talks concerning Poland's debt 10 Western banks Something will have to give somewill be cootinued for a second day Wednesday, a statement issued by where." the 40 banks attending Tuesday's eeting here said. ports that Poland has defaulted on

Tuesday's meeting was the first between Western banks and Bank some debts, but confirmed that Warsaw has been late making repayments recently. The bankers' meeting was not thought likely to Handlowy, Poland's state foreign trade bank, since March 5, when a formal request for rescheduling formally declare Poland in default \$3.1 billion of 1981 commercial because of fears that such a move loan maturities was made. could provoke a financial crisis.

Although no precise details of the talks were included in the write off their loans to Poland, it statement, banking sources said could cause disruption in Eastorgotiations seem to be gathering pace after what had been a four-West trade, thus harming the ecooomies of several countries that are week gap since the first round. heavily dependent oo trade with

Poland. Poland is the largest East The statement by the 40 banks, representing 12 countries said: European market outside the Soviet Union. Its foreign debt totals an estimated \$23.1 billion, of which "The banks represented at the meeting emphasized that although the situation is difficult, the possi-bility of a satisfactory solution can \$12.7 billion is owed to a network of about 400 Western banks. ning to argue that the price that St. only be achieved through calm and Joe has accepted from Sulpetro is restrained discussion taking place

BUSINESS/FINANCE

هكذا من الأصل

Wall Street Prices in Rebound

From Agency Dispatche NEW YORK - Prices on the New York Stock Exchange rose sharply Tuesday in active trading sharply Tuesday in active trading or reports of President Reagan's itles dropped 1.9 percent in March improved coodition after a after a 0.4 percent drop in Februgunshot wound an easing of interest rates and reduced tensions in Poland.

The market was falling Monday when exchanges halted trading amid confusion over President Reagan's condition after an assasmoderating. Among components of the blue chip indicator, volume leader Texaco gained 11/8 to 37%, General Motors % to 53, International Pasio alion attempt. Tuesday, Mr. Reagan was well enough to sign a bill killing an increase in milk per 11/2 to 501/4 and Merck 3/4 to 85. Robert Stovall, Dean Witter Reynolds vice president, said the price supports. The Dow Jones industrial aver-

age gained 11.71 points to 1003.87 and advances paced declines three to one as volume expanded to 51 million shares from 33.50 million shares in Monday's abbreviated

session. Interest rates fell in the credit market, resuming a trend evident before the shooting incident out-side a Washington hotel Monday. Meanwhile, Citibank held its prime rate unchanged at 17 per-cent and cut its broker loan rate to 151/2 percent again from the 16 per-

cent it set Monday afternoon. However, the banking industry contiones to maintain a split prime rate with most major banks charging 171/2 percent and half a dozen

charging 17 percent. In the news background, Standard Oil of Indiana said it has made what it believes is a major gas condensate discovery in Sharjah in the United Arab emirates, Chairman John E. swearingen told analysts. He was reporting on the sajaa ooe well near the Emirates' northern border.

Mr. Swearingen said "a confirmatioo well is now being drilled. If it is successful, we will then begin multiphase development plan. Production could start as early as 1982 *

es in and around Poland seemed to be drawing to an end.

U.K. GDP Fell 3%, **Income Rose in '80**

Remer LONDON — Gross domestic product fell a record 3 percent in 1980 in the United Kingdom while real personal disposable income rose 2.1 percent, Central Statistical Office figures showed Tuesday.

The fall in GDP, figured on an output basis, compares with a rise of 2 percent in 1979 and a fall of 2 percent between 1974 and 1975. previously the largest recorded fall since the compilation of the data began in 1948.

These Bonds having been sold, this announcem

New factory orders in February "market is doing better than I exfell 0.5 percent after a drop of less pected. I think this is an emotional than 0.1 pct in January. And farm thing that might oot last." "Reagan's economic programs

may have been enhanced by the shooting," Mr. Stovall said. "How can Congress turn him down ary. Both figures supported the view that economic activity and oow? The NYSE and other markets upward pressure on prices are

throughout the couotry, which had closed early Monday after news that Mr. Reagan had been shot in the chest, opened oo schedule.

"All the market is doing is pick-ing up where it left off Mooday." Newton Zinder, E.F. Hutton vice president, said.

The U.S. currency fell sharply against the Belgian franc in Lon-don dealings after the Belgian au-

thorities raised that nation's dis-

couot rate 3 percentage points to a record 16 percent. The move coin-cided with the fall of the Belgian

government and effectively pro-

tive pressure for a devaluation. The dollar ended the day at 34.50

Belgian francs, down from 35.79

quoted late monday.

Dollar Shows Recovery After Sharp Drop Monday

From Agency Dispatch

NEW YORK --- The dollar rebounded Tuesday in Enropean and U.S. dealings following its sharp decline Mooday in New York after the assassination attempt on President Reagan. Dealers said operators were cov-

Monday, noting that Mr. Reagan was reported to be making a good recovery from his bullet wound. At midday in New York, the

currency was quoted at around 2.1080-1100 Deustche marks, compared with an opening of 2,10005-20 DM. Dealers said trading was relatively quiet as most operators had already adjusted their posi-tions for the end of the mooth. They also cited continuing concern

over events in Poland. The price gnld, responding to what was perceived as a reduction in the tension in Poland and firming dollar interest rates, fell about \$6 an onnce in London to \$507-508 at the close from the opening \$513.50-515.00, dealers said. The dollar had sunk Monday in

New York after the assassination attempt, closing at 2.0640-80 DM, but it opened higher Tuesday in Europe and rose further during the day. It ended the day in Europe around its high of 2,1050-60 DM, after opening around 2.0950-65 DM and closing Monday at 2.1095-1105 DM. Sterling closed in Londoo at \$2.2412, after trading at

\$2.2343 Monday. Some dealer suggested there may have been central bank interventioo to support the dollar early

ent oppears as a matter of record only

in the day, ooting that the Federal Reserve intervened late Monday Head office : 50-52, Hoveniersstraat 2000 Antwerp, Belgium Tel. 031-31 77 54, Telex 35395 indisa b following the news of the attack on Mr. Reagan, However, dealers said Tuesday's support was ool particu-larly large, given the thinness of the market.

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Additionally, Western sources said Warsaw Pact military exercis-Western bankers bave denied re-

AP-Dow Jones INGTON - U.S. manusay Reagan administraaints on export financing ng them at a disadvantage 1 markets.

change operations.

cus of their alarm is the mport Bank, a target of ration budget-cutters that rarily leaderless because. in approving a new chairthe time being, the bank and making commitments nterest export loans. mary, the administration

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slashing the lending au-i the Ex-Im Bank, arguing cheap credit has gone b a few big corporations ot need it. The bank'a dehowever, insist that the ild constitute unilateral imament in an internadit war with France, Jaother industrial nations. ilt, however, has had a ffect on U.S. manufactur-

to business abroad. ghouse Electric and Genric say they both could be from a \$140 million conbuild steam turbines for h Korean nuclear plants. ouse also says it could otract to build two nucleting plants for Taiwan, a is would provide work to mericans for a year.

ition, the restraints could ouse to refrain from xo a \$14.5 million poweraer project for its own ania works, company offi-instead, the job may be r a subsidiary in Spain. ss & Trecker unit says it is \$20 million of machinek from Michigan to Brituse of financing factors. it, which makes sophistioduction-line equipment auto industry, last week an order from Ford Molexico for \$20 million of at for making engine a new factory Ford plans ahua. The company has

Britain, West Germany rigan and says it would be icient to build the equip-Michigan because of relaimity to Mexico and beis already building some ble equipment there. e U.K. government is offinance the project at aterms - 7% percent annust -if the work is done in With the Ex-Im Bank um on loans, there is no ive U.S. financing availcompany guesses that a 11-to-13 percent would be to keep the project in , but none is co is seeking Ex-Im Bank staling \$250 million to urchases of U.S. comp-

the Chinnahua plant. To struction schedules, about hou in orders must be. y the end of April, the says. John Sciclung, a "a substantial portion".

too low. Apparently, the legal at-tack would be based largely on an of that work will go overseas unless the Ex-Im Bank lifts its mora-

To attract some of the work, the day by Texaco Inc. of a possibly major oil find in the North Sea. Canadian government is offering below-market financing. Canada might get a Ford order for ma-chines to produce cylinder heads. The political debate over the Ex-St. Joe and CanDel have significant interests in offshore proper-Im bank has produced some curities next to Texaco's. Even before the new Texaco find, St. Joe had estimated the value of its CanDel ous alliances. President Reagan,

for example, finds himself on the same side of the issue as Sen. William Proximire, the Wisconsin Democrat who has characterized the loan program as "overwhelm-ingly for the benefit of the biggest, most prosperous, most profitable corporations in this country."

a share, totaling \$120 million in cash. The board also approved a swap of a new preferred stock for On the other side are liberal labor unions and such Republicans as Sen. Jake Garn of Utah, chair-man of the banking committee, and Sen. John Heinz of Pennsylvaan additional 5 million shares. St. Joe said that if it could sell Can-Del, it might buy 8 million addi-tional shares and perhaps swap preferred stock for an additional 3 ma. Both are urging the president to approve a \$1 billion increase in Ex-Im Bank funds. illion shares

Last week, Sen. Heinz intro-duced legislation to create a \$1 billion "contingency fund" for matching what he calls "predato-ry" credit offers by the French and

by other foreign competitors. The bank's defenders concede that the balk of low-rate financing has gone to big corporations. But they argue that other governments subsidize financing for airplanes and heavy-construction projects. Besides, they say, smaller U.S. companies benefit from Ex-Im Bank loans through subcontracts. Last year, Ex-Im bank loans helped support about \$3 billion of the \$5 billion in jetliner export

sales by Boeing, the country's lead-ing exporter. T.A. Wilson, Boeing a chief executive, says that without low-rate loans from the Ex-Im bank, the company would certainly lose future export sales to the increasingly competitive Airbus Industrie, a European concern owned by the governments of France, West Germany and Brit-

The administration lost its first congressional skirmish over Ex-Im Bank financing. The Senate budget committee restored about a third of the funds the president wanted cut. But weeks and perhaps months of uncertainty are expected before the bank will know how much money it has to lend.

Thai Gulf Gas Is Put At 11 Trillion Feet

BANGKOK - Thailand has proven deposits of natural gas in the Gulf of Thailand of more than 11 million cubic feet, an official of the Natural Resources Department said Tuesday.

Of the seven proven deposits, five were found by Union Oil Co. of Thailand, a wholly owned subsdiary of Union Oil of California with reserves of more than 6 trillion cubic feet and two by Texas Pacific with reserves of 5.5 trillion .cubic feet.

on a continuing basis."

In addition to the cootinuation of talks, a further meeting has cadent announcement Monbeen set for April 8, the statement

> This will coincide with the next round of inter-governmental talks to take place in Paris, where Poland is negotiating the refinancing of \$4.4 billion of official debt, banking sources said.

The inter-governmental talks on Poland's officially backed debt and commercial bank talks have been running roughly in parallel, though banks are not expected to reach an agreement ahead of governments, the sources said.

The banks agreed to form a 20bank "task force" which will, according to the statement, not act as a negotiating body, bot coordinate activity and information amongst

There's oo way that Poland at present can service its debt, which has eaten up most of its hard currency earnings," said a U.S. bank-

Jamaica, \$300 million of which would be disbursed in the fiscal

In addition, a number of oa-tions, together with the Inter-

American Development Bank and

the World Bank, have agreed to

provide Jamaica with an addi-

tional \$350 million in credits.

Smaller creditors are expected to

Of the \$103 million in debt, \$55

ments would be due on the new

bank credit until the fourth year.

make another \$40 to \$60 million available, a Citibank said.

year that begins April 1.

Eight Top Banks Agree On Credits for Jamaica Fund has tentatively approved \$649.3 million in new credits to

New York Times Service NEW YORK - Eight major international banks have agreed to establish a new \$70 million credit to Jamaica's recently elected centrist government, and to refinance another \$103 million in loans owed hy the country, it was disclosed

Monday. The agreement, which was reached last Friday, must be ap-proved by 100 banks around the world that have loans outstanding to Jamaica. The eight major banks, led by Citibank, represent a large portion of the \$103 million in

million was scheduled for repay-ment this year. Instead, the entire \$103 million would be converted The bank loans are part of a \$1.1 billion financial package that will provide Jamaica with new into a new six-year loan, on which no payments would be due until the fourth year. Moreover, no paycredits or deferred payments over

the next year. The International Mooetary

CURRENCY RATES

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, APRIL 1, 1981

NYSE Nationwide Trading Closing Prices Mar. 31

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Steelmakers Urge Bonn to Impose Duties spokesman said broad

New York Times Service BONN - West Germany's steelmakers have called on the Bonn government to impose countervailing duties on steel imports from face extension of the present sys-tem. The quotas were imposed af-ter a steel-price war depressed prices as much as 30 percent. other European countries after weekend talks in Luxembourg failed to meet a EEC deadline to agree on a system of voluntary production curbs.

Representatives of Europe's major steel companies broke up the Luxembourg talks in the early hours Monday, having failed to set up a system of voluntary steel production curbs to replace the compulsory quotas imposed by the

EEC last October, which are to ex-pire June 1. Commoo Market ministers had sidized foreign steel products, a Commoo Market ministers had given the steel industry until April

spokesman for the Steel Industry Association in Dusseldorf said. I to agree on voluntary curbs or

More Talks Planned

Last week, European Community ministers agreed to end steel in-dustry subsidies throughout the Common Market, except for funds But in a message to Chancellor used to reduce steelmaking capaci-Helmut Schmidt, 10 of West Gerty, after West Germany threatened many's steel companies Mooday unilateral imposition of duties on asked the Bonn government to subsidized steel. offset other European countries' subsidies to their steel industries

SEC Is Studying Charges Against Hunts

Duties Threatened

By Jerry Knight

Washington Pass Service WASHINGTON - The Securities and Exchange Commission has disclosed for the first time that it is studying possible fraud charges against the billionaire Hunts of Texas for their part in the collapse of the silver market last year.

The disclosure was made in SEC papers filed in U.S. District Court in Dallas, where the Hunts oo Mooday obtained a temporary re-straining order blocking an SEC investigation of the family's usual ly-secret finances.

The court order delays for at least 10 days an expected confrontation between SEC investigators and Nelsoo Bunker Hunt, who had been subpoened for three days of questioning starting Wednesday.

The SEC oow is trying to get the temporary order lifted and in court

documents has spelled out in hic this week indicate, is the possibility that "the Hunts may have funneled the proceeds of large greater detail than ever before made public, the focus of its yearlong investigation of the Hunts loans nominally unrelated to silver into the silver trading activities of and their relationship with a group various members of the Hunt famof three dozeo banks, brokerage houses and precious metals dealily. ers. SEC attorneys have questioned

As the SEC has previously disat length executives of the Huntclosed, the agency started the probe to determine whether comowned Placid Oil Co. to uy to fig-ure out bow the finances of family panies doing business with the members were handled, specifical-Hunts were "placed in a materially adverse financial coodition to their ly including transfers of funds among various Hunt organizadetriment of customers, shareholdtions. ers, investors and others," as a re-sult of the Hunts' dealings.

The investigation covered oot only U.S. banks, but financial in-The government also is investigating whether the Hunts "em-ployed devices, schemes or artifstitutions in Europe including Swiss Bank Corp., Credit Lyon-nais, Dresdner Bank, Berliner ices to defraud" brokers, banks and other companies, the SEC One issue involved in the investigation, the documents made pub-Bank

agreement was not cause of opposition by West German steelma stood to be the Klock Klockner Werke com A West German steel industry its quota was set at a low production point i before a oew steel m line in Bremen. Beca quotas, it argues, its Broperates at a fraction of

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spokesman said broad agreement was reached in Luxembourg on production quotas for heavy plate steel, sheets, coils and heavy struc- tural steel. Light structural steel products were excluded from the talks because of the absence of specialize in these products. But the spokesman said full agreement was not reached be- cause of opposition by one major West German steelmaker. under- stood to be the Klockner Werke. Klockner Werke complained that its quota was set at an unusually low production point in 1974, just before a oew steel mill went oo line in Bremen. Because of the quotas, it argues, its Bremen plant operates at a fraction of capacity. Talks Scheduled The industry spokesman said further talks would be held Thurs- day in an attempt to overcome re- maining obstacles, but he added that the steelmakers were appeal- ing to the government for aid re- gardless of the talks' outcome. Other European countries, in- cluding Britain and France, bave said they favor continuation of the quota system if attempts to reach voluntary curbs fail, as have offi- cials at several major West Ger- man steel companies. The West German government, however, has said it opposes prolonging the compulsory system.	Close Previous	En suit	12 Marth Shirt II Star 12 Marth Shirt II S The 12 Marth Shirt II S The 13 Marth Shirt II S Th

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If you are interested please contact with reference chiffre 1113 our consult Mr. Wolfgang Schulz, telephone: 0611/598053.

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••	withor 46 134 674 676 676 77 ente s.40 1.111 56 25% .34% 25 + % entem 25 2.131 270 12% 12% 12% 12% 4 and 12% 276 12% 12%	Lifts OHA K </td <td>1266 944 Sprit of 128 1.0 19 1229 126 126 - W 1314 5 Spectro 159 14 7 21 94 946 946 - W 16 5 Spectro 159 14 7 21 94 946 946 - W 16 4 2076 Stococo 1.60 4.9 8 1 3756 376 766 7 344 2076 Stococo 1.60 4.9 8 1 3256 3264 246 + W 17 10% 8104mmt 2.51 11.34 54 2215 2244 2244 1444 - W 17 10% 8104mmt 5 5 30 536 634 634 1444 - W</td> <td>Tonda Mark M. La</td> <td>US T. BILLS</td> <td>RANGE JUICE Lood fibe; conts per lb. Lood fibe; conts per lb. Lay 147.60 150.20 146.50 147.70 +2.20 Li 145.60 147.90 144.20 147.00 +4.15</td> <td>TEXTILES</td>	1266 944 Sprit of 128 1.0 19 1229 126 126 - W 1314 5 Spectro 159 14 7 21 94 946 946 - W 16 5 Spectro 159 14 7 21 94 946 946 - W 16 4 2076 Stococo 1.60 4.9 8 1 3756 376 766 7 344 2076 Stococo 1.60 4.9 8 1 3256 3264 246 + W 17 10% 8104mmt 2.51 11.34 54 2215 2244 2244 1444 - W 17 10% 8104mmt 5 5 30 536 634 634 1444 - W	Tonda Mark M. La	US T. BILLS	RANGE JUICE Lood fibe; conts per lb. Lood fibe; conts per lb. Lay 147.60 150.20 146.50 147.70 +2.20 Li 145.60 147.90 144.20 147.00 +4.15	TEXTILES
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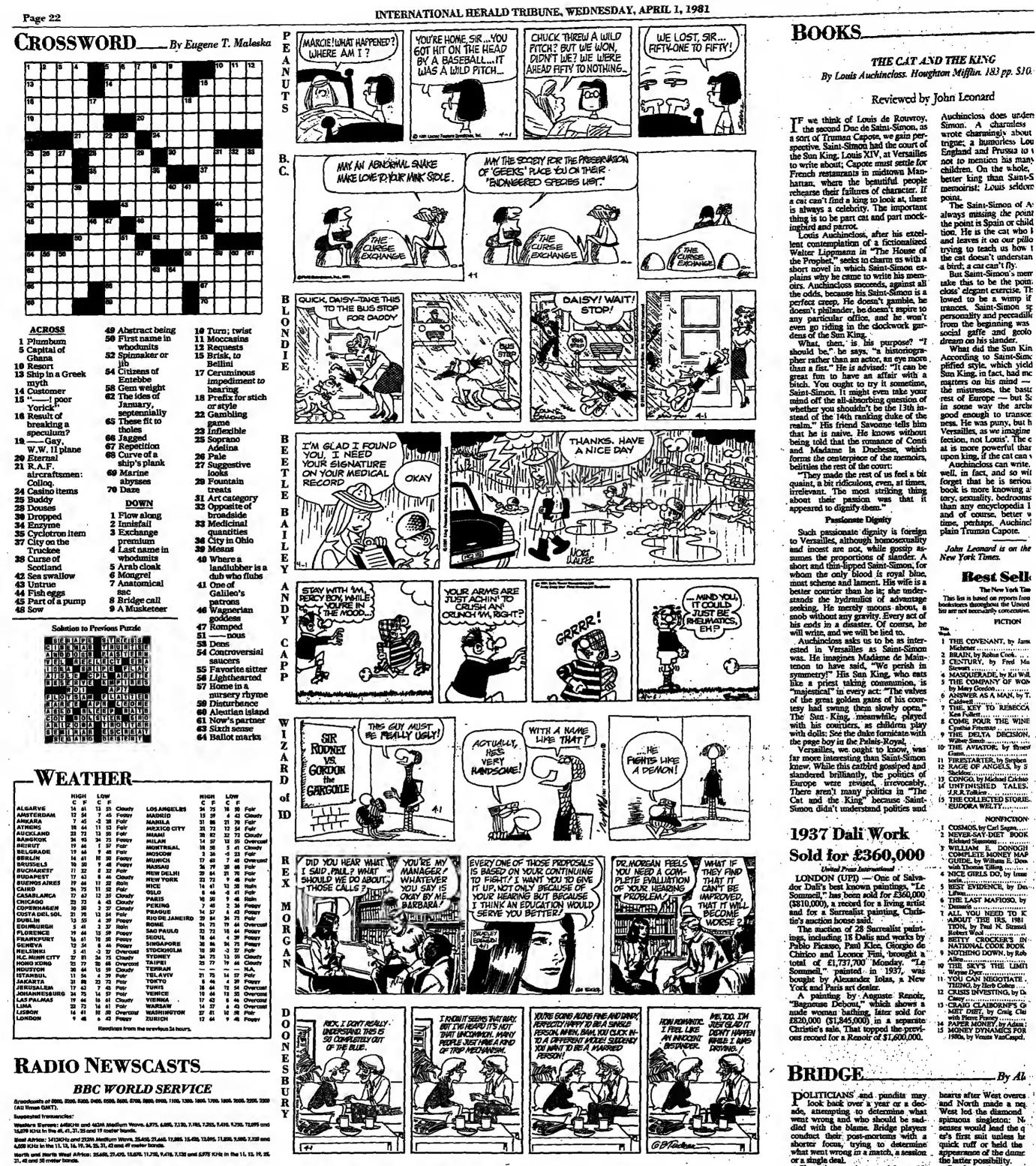
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 A = Ar 21 3 7 774 17 174 174 174 174 174 174 174 17	489 218 70000000 212 1000000000000000000000000000000000000	Soles Genres are unofficial d—New yearly low. U—New Yearly high. Unless ofterwise noted, rates of dividends in the forecoing toble are annual disburgements based on the last quarterly or geni-annual declaration. Special 67 extra dividends 67 por- ments and designated as regular are identified in the following tobinates. a—Also extra or extras. B—Annual rate plus stock dividend. c—Liouidating dividend. e—Declared or paid in procedine 12 monita. I—Declared or paid other stock dividend or solitae. Paid this rear, dividend on Titled, deferred or no action taken at lost dividend meeting. k—Delared or paid this year, on accou-	American Most Actives Setes Clase Chy. UnitAspestos 264901 9 114 Worm/Cam wf 132,400 134.47 144.416 Worm/Cam wf 132,400 134.4 144.416 PotrickPt wfs 123,400 94.5 144.416 HouODM 123,000 534.4 144.416 HouODM 123,000 534.4 148.40 CrystarOllis 116,000 534.4 149.4 CrystarOllis 116,000 534.5 149.4 PartickPres 165,000 354.4 149.4 PartickPres 105,000 354.4 149.4 WoneBs 93,100 376.4 149.4	CITICORP INTERNATIONAL FINANCE S.A. Geneva
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AMSTERDAM	12	54	7	45	FOODY	MADRID	15	57		43	Cloudy
ANKARA	7	45	-2	28	Fair	MANILA	31		21	70	Fair
ATNENS	18	64	11	57	Fair	MEXICO CITY	22	72	12	54	Fair
AUCKLAND	23	72	13	55	Foir	MIAMI	20	12	12	72	Cloudy
BANGKOK	24	13	24	75	Foury	MILAN	14	57	11	55	Overcost
BEIRUT	19	66	1	57	Fatr	MONTREAL	10	50	5	ã	Cloudy
BELGRADE	19	66		48	Fair	MOSCOW	2	36	-6	23	Fair
BERLIN	14	41	D	50	Footy	MUNICH	17	63	7	-	Overcast
BRUSSELS	10	50		48	Foggy	MASSAU	ž	71	20	-	Fair
BUCHAREST	11	12	8	12	Fatr	NEW DELHI	2	-	71	70	Fair
BUDAPEST	17	43		46	Cloudy	NEW YORK	2	72		-	Fair
BUENOS AIRES	17	66	17	52	Rain			1	-	-	
CAIRD	24	75	11	52	Fair	NICE	16		13	5	Rain
CASABLANCA	77	63	13	35	Cloudy	OSLO		46	-6	4	Fat
CHICAGO	23	73		43	Cloudy	PARIS	10	50	•	4	Rain
COPENHAGEN	10	50	5	Ŧ	Cloudy	PEKING	7	45	2	36	FORGY
COSTA DEL SOL	21	70	13	54	Fair	PRAGUE	14	57		43	POORY
DUBLIN	13	55		39	FOROY	RIO DE JANEIRO	29	м	24	75	Feir
EDINBURGH	5	41	ĩ	37	Rain	ROME	24	75	19	44	Overcust
FLORENCE	19	66	15	59	FORGY	SAG PAULO	23	72	18	44	FOODY
FRANKFURT	16	61	10	50	Foutry	SEOUL	16	44	4	39	FORSY
GENEVA	12	54		46	FOODY	SINGAPORE	30		24	75	FORUY
NELSINKI	5	41	-ā	27	Overcost	STOCKHOLM	20	50	3	27	Fat
H.C. MINN CITY	ź	n	24	75	Cloudy	SYDNEY	24	75	13	55	Cloudy
HONG KONG	25	77	20	45	Overcost	TAIPEI	25	77	19	66	Cloudy
NDUSTON	30	44	15	59	Cloudy	TEHRAN	-	-	-	-	NA
ISTANBUL	11	54	4	39	Fahr	TELAVIV	21	75	14	57	Fair
JAKARTA	31		23	73	Fair	TOKYO		44	4	37	FOURY
JERUSALEM	17	43	7	45	Fair	TUNIS	18	44	12	54	Overcut
JOHANNESBURG	24	75	14	57	Foir	VENICE	10	64	13	55	Overcoal
LAS PALMAS	19	66	16	61	Cloudy	VIENKA .	17	43		44	Overcost
LIMA	23	73	14	61	Foir	WARSAW	14	57	à	4	Overcut
LISBON	14	41	D	50	Overcost	WASHINGTON	27	81	M	51	Fair
LONDON	ō			4	FORSY	ZURICH	12	44			Form

North and North West Africa: 25690, 27.470, 15.070, 11.750, 9.416, 7,130 and 5,975 KHz in the 11, 13, 19, 25, 31, 42 and 30 meter bands.

Southern Atrica: 25,650, 21,660, 17,880, 15,400, 11,820, 9,410, 7,185 and 6,005 KHz in the 11, 13, 14, 19, 25, 31, 41 and 47 meter bands.

Aliddle Bast; 1323KHz and 227A Medium Wave, 25,650, 21,710, 17,770, 15,310, 11,760, 9,410, 7,140, 6139 and 3,940 KHz in the 11. 13, 14, 19, 25, 31, 42, 47 and 75 meter b

Southern Asta: 1413KHz and 212M Medium Wave, 23,450, 21,550, 17,770, 15,310, 11,730, 9,400, 7,188 and & 195 KHz in the 13, 13, 16 19, 25, 33, 41 and 48 meter bands.

East and South, East Asia: 25,450, 77,790, 15,110, 11,865, 7,870, 4,195 and 3,815 KHz in the 11, 14, 19, 25, 31, 40 and 76 meter bands. Also for Singapore only: 25,970 KHz VMP.

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The Voice of America broadcasts world news in Enstiah on the hour and at 20 minutes after the hour during varying seriads to different realions.

Western Europe: Kriz 15,245, 7,322, 6,040, 5,925, 3,996, 1,197, 792, 11,240, 9,740, 1,294 in the 19.7, 41.1, 49.5, 50.4, 75.7, 251 (medium wave), 379 (medium wave), 25.5, 38,7 and 232 (medium wave) meter bands,

Middle Gest: KHz 15,205, 11,915, 9740, 7,208, 6,040, 1,340 in the 19,7, 252, 30,7, 41.7, 49.7, 236 meter bands. East Aste and Pacific: KHz 17,820, 17,740, 15,290, 11,740, 9,770, 26,000, 4,110 and 1,575 on the 14, 16,9, 174, 25,5 (0,7, 11,2,49,2, 190 meter bands,

Seath Asia: KH2 21,540, 17,740, 15205, 11,515, 9,760, 7,105 on the 12.9, 14,9, 19,7, 25.2, 30.7 and 42.2 meter bands.

Africa: KHz 24.040, 21.640, 17.070, 13.230, 11.013, 9.740 7.280, 6.125, 5.975, 3.996 on the 11.5, 13.8, 14.8, 174, 252, 398, 412, 49, 50, 752 meter bands.

A Key Change May Give Musician His Chance to Play for Big Stakes

The Associated Press

KANSAS CITY, Mo. — Thomas Clark Twyman, a musician, wanted to be rich and famous by the time he was 30. Another \$50 and he will be. A Jackson County judge approved his request for a name change last month. The new name: Rich N. Famous.

Mr. Famous, who plays three instruments, wants to be a professional, and he persuaded the judge that the name change would help his career.

But there is a slight hitch. "I have to pay my lawyer \$50 more before I can pick up the court order," he said.

مكذا من الاجل

DENNIS THE MENACE

JUMBER THAT SCRAMELED WORD GAME

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Jumbles: FABLE NOISE MARTYR AFRAID

Imprime par P.I.O. - 1, Boulevard Ney, 75018 Paris

Answer: "Don't join in the chorus!"-"REFRAIN!"

WHAT HER ESCORT WAS IN.

Now arrange the circled letters to form the surprise answer, as sug-gested by the above cartoon.

(Answers tomorrow)

Unscramble triese tour Jumbles

one letter to each square, four ordinary words,

INVEA

ENTAK

YEMDOC

TANTIA

Answer here:

Yesterday s



or a single deal.

Since they are interested in avoiding future errors, they seldom bother to discuss winning deals, unless perhaps they are trying to provide mate-rial for a journalist.

An interesting post-morten on the diagramed deal was conducted in The Southern California Bridge News by David Weiss, A contract that second. headed for defeat was allowed to succeed, and the question was how to al-locate the blame. North-South had reached four

NORTH 4 ♦ A82 ⊽ J973 **\$KJ1075** #J WEST EAST ▲**310763 ♦**K95 7 1086 VA2 ♦Q ♣A1085 0 43 ₽Q76432. SOUTH (D) ♦Q4. ♥KQ54 A9862 **AK9** Neither side was vulnerable. The bidding: North Dbl. East South 10 1. -24

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Page

West led the diamond queen

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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, APRIL 1, 1981

of the game and we've got con-

This was the blueprint that the

players followed in this Final

Four. It worked to perfection and

to the oational title. Indiana hit only 37.9 percent of

its floor sbots in the first 20 min-

utes and was down by 8 points midway through the first half. But

the Hoosiers worked patiently

hack. North Carolina scored only

10 points in the last 10 minutes of

the first half against the sticky lo-

diana defense after leading, 16-8. After the Hoosiers took the lead at

the half on Wittman's shot, they oever trailed.

points, and Turner had 12 for iodi-

ana. Perkins was second high scorer for North Carolina with 11

points. The others who played for

Indiana were Ray Tolbert and Steve Risley. Tolbert and Risley

are the only seniors on the team, so

Indiana might be back again look-ing for the 1982 championship in

Sale of Alouettes

United Press International

TORONTO — Nelsoo Skal-bania's hid for 100 perceot owner-ship of the Montreal Alouettes was

unanimously approved Monday

CFL Approves

New Orleans.

Wittman finished with 16

trol."

Indiana Beats North Carolina, 63-50, for NCAA Title

By Gordon S. White Jr. New York Times Service

PHILADELPHIA - For the second time in five years, Indiana has won the National Collegiare Athletic Association basketball championship here. The Hoosiers, sparked by Isiah Thomas, a sophomore All-America point guard, pulled away in the second half and went on to a 63-50 triumph over North Carolina Monday night in the final of the 43d annual tourna-

Thomas finished as the game' high scorer with 23 points, and led a 12-4 spurt at the beginning of the second half that broke open a close

game. The first time the final was played in Philadelphia was 1976, and an undefeated Indiana team beat Michigan, 86-68. Returning to the Spectrum before 18,276 specta-tors Monday night, Indiana won again, but did so with a team that finished with a 23-9 record for the season. Never before had an NCAA champion team had so many losses; the previous high was Marquette's seven in 1977.

Delayed Start

Shortly before the game was to be played, the NCAA Basketball Committee met to decide whether to proceed in view of the assassination attempt on President Reagan earlier in the day. Following word that the President had left the op-

erating room and was beginning recovery, the nine-man committee voted unanimously to go ahead with the game. Because of this meeting, the game's start was de-layed seven minutes. Indiana finished strongly, lead-

ing by 14 points with two and a half minutes to play. This ended an impressive tournament for the Ten champions. En route to

Top U.S. Yachts

Are Suspected **Of Irregularities**

New York Times Service

NEW YORK - Irregularities related to handlcap ratings are be-lieved to have occurred among at least three of the foremost U.S. offshore racing yachts, prompting the removal of two from the U.S. team in the forthcoming Admiral's Cup series and the re-scoring of the recent six-race series in the Southern Ocean Racing Confer-

that have been removed from the Admiral's Cup team have denied wrongdoing. The two former own-ers of the third yacht, who only recently sold it, could not be reached for comment, but an attorney for one of them also denied intended

and Williwaw finished first, second and third, respectively, in the Southern circuit. In all three cases, the irregularities allegedly involved alterations in the vessels' weight between the time of official measurement before the Southern Ocean series and the time the racing actually began.

The implications of the alleged irregularities are the most serious in the history of U.S. ocean racing. and reflect the changing nature of the sport. Once considered solely a leisure pastime for amateurs, it has evolved in recent years into a highly competitive, high-pressured acof designers, huilders and sailmak-

Transactions

BASEBALL

American League BALTIMORE ORIOLES-Sent Brooks Correy and Mike Boddicker, pitchers, and Dallas Wil-Bana, outfielder, to their minor league came for

reassignment, CHICAGO WHITE SOX-Porchoaed Grea Luninski, outfielder, from the Philodelphia Phil-les for an undisclosed omount of cosh. MINNESOTA TWINS-Traded Ken Lon-Accous, center fielder, to the Los Anceles Dodgers for Mickey Hatcher, third basemon; Kelly Snikler, first baseman, and Mailt Reavies,

the final, they beat Maryland hy 35 points, Alabama-Birmingham by 15 and St. Joseph's by 32. But back in December it did not appear that Indiana would get this

far. That's when the Hoosiers lost five of their first 12 games, includ-ing a 65-56 loss to the Tar Heels at Chapel Hill, N.C., oo Dec. 20. Grown-Up Team

On Monday, Indiana was a dif-ferent team in skills and defensive talents, a team that Bohby Knight, the coach, said "has matured more than any I have seen

Thomas, who has led the team in scoring all season, made only oue of seven field-goal attempts in the first half. Indiana led, 27-26, at intermission, but only because Randy Wittman hit a jumper from the left corner at the buzzer. After the intermission, however, Thomas started quickly, making two spectacular steals that he cooverted into baskets.

half we were a lot more patient. I shot a little better." He shot more than just a little

on fine lead passes by Jim Thom-

Virginia Takes 3d

Jim Thomas, who went into the nounced. semifinal game against Louisiana State Saturday early when Isiah got into foul trouble, came in early days that Luzinski, 30, would be leaving the Phillies because the again Monday night. This time he world champions acquired outreplaced a forward, Ted Kitchel, fielder Gary Matthews from the Atlanta Braves in a trade last

Wednesday, Luzinski, the Phillies' first selecmore. For their play both Saturday and Monday, Isiah and Jim Thomtion in the June, 1968, draft out of high school, has been the Phillies regular leftfielder since the 1972

Isiah Thomas, Leading Hoosier Scorer, Is Named Outstanding Player mainly because of Jim Thomas's ment team, along with Jeff Lamp of Virginia, Al Wood of North Ca-rolina and Landon Turner of Indidefense. Thomas did this eveo though he is three inches shorter affar. Isiah Thomas was named the than Wood.

هكذا من الأصل

teornament's outstanding player. Earlier Mooday night, Lamp scored 25 points to lead Virginia to Indiana, despite losing the 6-foor-8 Kitchel early in the game. took down 33 rebounds to only 27 a^{*78-74} victory over LSU in the for North Carolina. The reboundconsolation game for third place.

ing was even in the first half, so the Hoosiers' edge on the boards, along with Isiah Thomas's play, helped them break it open in the second half. But this has been the pattern for Iodiana, which trailed LSU hy 3 points at intermission in the semifinal only to leave the

Tigers behind with a 9-point spurt at the start of the second half. Early Finish Another factor that hurt North

(Continued from Back Page)

EMPLOYMENT

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DU MERCHANDISING Ele resistera le directeur du merchondis ing dens les diverses octivites du servico telles ques traitement des commondes recues, contracts over les distributeurs suropeers, recherche des marches e des produits, courrier, etc. Pour s'ocquiter de ce hravail de traniser satisficiante, nous demandons Un mireau d'etudes secondaires (HAVO) * Une satisfe experience administrative Convelsance du traitement EDF

Carolina, was the loss of James Worthy. He had to sit down with five minutes left in the game because he drew his fifth personal foul. This ended any chance for a comeback by the Tar Heels, who depend so much upon their hig front line of Worthy, Wood and Sam Perkins, the freshman center. Luzinski Sold

"Ours is a game of doing what we want to do the whole game." Knight said. "If we can do that, our ultimate objective is to break PHILADELPHIA -- Greg Luz-inski, the Philadelphia Phillics' vetdown a team over the whole 40 eran slugging outfielder, has been sold to the Chicago White Sox for an undisclosed amount of money minutes. If we can stay with our defense and pressure the hall and stay with our offense and be paon Monday, the two clubs an-

during a telephone conference meeting of the nine Canadian Foothall League clubs. tient, we're going into the last part The sale is subject to receipt by the league "of certain covenants recommended by CFL commis-sioner Jake Gaudaur." a statemeot released by the CFL head office raid Exhibition Baseball

Monday's Game Baltimore & Texas 7 Boltimore II, Texas 7 Baston 8, Detroit 6 New York (AL) 4, Las Anseles Montreol II, Kansas City 4, 10 in Pittsburgh 9, Minnesota 0 Cincinnati 8, Chicago (AL) 3 Atlantic 4, Harchas 1, 10 Incides

Although official details were Cincinnati & Chicago (AL, 13 Atlanta 4. Houston 3, 10 Ishing Philiadelphia 15, 51, 2015 3 Catifornio 4. Cleveland 3 Milwoukee 9, Chicago (NL, 18 Son Diego 11, Ookland 5 never released, it was reported that Skalbania paid about \$2.8 million for the Alouettes - a team whose atteodance sagged by almost 100,000 in 1980.

EMPLOYMENT

said.

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trends, but less phoney than tamp-ering with the rulebook. Besides, the threat of outlawing any player who sets foot in an illegal leagne is bound to frighten off the young and gifted players that NASL must, if it is to sell the pro game to Americans, compete for.

Rob Hughes N -On the brink of diplayers totally from the ic, the North American ague came to heel last when, within hours of : 15th season, it agreed y the same rules as the

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international governing mighty close run thing. ionship between the 1 FIFA had become as ; that between Washingie Kremin ... and all mericans could not agree raw the line. rest of us, the halfway to govern the point at layer can be miled off-L has for years ching to riation, which uses a 35drawn from each goal, aich no player could be ffside. That, and the s' insistence on allowing stitutions instead of the

rules restrict the players? If U.S. clubs have their backs to the financial wall, is there not a nucleus of coaches prepared to form an attack-at-all-cost cartel? Sore, that would be phoney in the context of world standards and

The Soccer Scene

ignas of Indiana cutting down the net after the Hoo-

feated North Carolina for the NCAA basketball title.

odd nations affiliated to

I panse there to insist that this column is not against change. Only futile change. The NASL shootout system for deciding drawn games, for example, is viable and an acceptable way of inflicting drama and urging players to try to win within the alloted 90-minutes. It is acceptable because, unlike the 35-yard rule, it does not intrisically alter the game as it is played on all

SL vs. FIFA — What Lunacy! then does it really matter what fashioned winger whose left foot

was so precise that he could thread the ball through the eye of the pro-

verbial needle. In directing Derby County to the English Championship, he often appeared to perform such minor miracles. Now Hinton is at the helm of the Seattle Sounders. He coached

that club to a record 25 victories last season. He captured from England one Alan Hudson, a forward of wonderful gifts but often wanton in his squandry of that talent. Hinton has been busy in the close-season, too, traveling to Manchester to sign Steve Daley for

less than a quarter of the £1.4 mil-hon Manchester City paid Wolves two years ago. "I like buying players whose chins are on the floor, and whose families want to come to America rather than to face the dole in the drastic times ahead of

British soccer," observes the hon-With Kevin Bond, son of the Manchester City manager John

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The owners of the two boats irregularities. The Louisiana Crude, Acadia

who had three personal fouls in the first four minutes. Jim Thomas, oo relation to Isiah, is also a sopho-

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U.S.A.

as were named to the all-tourna-

Jim Thomas was superb on de-fense: that part of the game on which Indiana and Knight pride themselves. The Hoosiers play a man-to-man defense that harries the opponent with a sticky persis-

Jim Thomas had the unenviable job of entering the game and guarding Kitchel's man. Wood. "Wood, a 6-foot-6 senior All-America forward, had scored 39

points in the victory over Virginia, a record for a semifinal game. He was held to 18 points Monday, 4 below what he had beeo averaging in this tournament, and it was

The Associated Press

Rumors had been circulating for

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GENERAL POSITIONS AVAILABLE

AVAILABLE NEEDED SAMEDIATELY for private Erics 1, Guodified runse, net solary Lire 7,900,000 and 2,1 Theoser Solary Defic Vertic, 47, 1020 Erene Di Pecetto (Turin, Holy). PEODUCTION SECRETARY for TV next buteou, Must be perfectly blin-guol writher/spoken Franch/English, should have TV and news experience, Send CY in Franch and English, be box 834, Herold Tribuna, 92521 Norally Codex, France. NEEDED: YOUNS MAN, preferably

Codex, Fronce, MEDDED: YOUNG MAN, preferably university student, English specking es-semicit to supervise 4 teenage boys an comfortable yocht in Grenea, July 1-15. Test April 2-7 from 8 - 9 an. or 6 -7 p.m., 260 52 73 Paris.

To White Sox

"Isiah Thomas's steals were the

better. He not only scored oo the steals but added two quick baskets

as, the other Indiana guard.

turning point," Smith said. Thomas said: "In the secood

12 A	drawn from cach goal,	To be described to the state of	est Hinton	Cacobo Catally Indicate in the ros wardens	FURNISHED RENTALS	Send CV in French and English to 834, Herold Tribune, 92521 New
總 and the second	aich no player could be ffside. That, and the	35-yard role, it does not intrisically	With Kevin Bond, son of the	Dodgers for Mickey Hatcher, third basemon; Kelly Snider, first baseman, and Matt Reevas,	13 East 69th Street New York City, An outstandingly fur- rished, two bedroom opartment with	NEEDED: YOUNG MAN, prefer
and the second s	s" insistence on allowing	continents.	Manchester City manager John Bond, also a new recruit, Seattle	NEW YORK YANKEES-Optioned Steve Bol-	I table burning freedom only TV of	and the second second second second second second
N. /No	stitutions instead of the nai two, almost outlawed	The other aspured the me use	- cruised to 3-0 victory over the Los	McGotfleon, pitchers, and Juan Esolad, catcher,	iner and clinic, confortably, equipped for 4 to 8 people, acticant to the West- bury Hotel and a few steps east of final Avenue and Central Park, this multilevel	comfortable yacht in Greece, July 15. Tel: April 2-7 from 8 - 9 g.m. or
	i States altoghter.	Or mice substitutes, is in this with	Angeles Aztecs Saturday. More	to Columbus at the International League. Stand Dave Leapanczyk, pitcher, for a tryout.	bury Hotel and a few steps east of Fifth Avenue and Central Park, this multilevel	7 p.m., 260 52 73 Paris.
and and a second se	ike Schoolboys	the American tendency to use huge squals of players. It is anathema		Notional Leopue CINCINNATI REDS-Sent Grig Mabiberg		
entre de la companya de la companya Companya de la companya de la company		to Europe, which only recently al-	Seattle, it seems, is alive with a	extrant in their winter laws to me int the	ining in its most desirable neighborhood. Available to carporation or quainfield in the second state of th	WANTED
1997 (S. 1997)	new, big brother coming	BUTTOL LING BUDGLILLING FILL OF	Journe and winning which more to	NEW YORK METS-Sent Tom Olixon and Ed	locases. \$4,000 per month heating & hat water included. Moid service probable.	ACCOUNTANT, GERMAN, 42,
Settion .	unily, trying to make up	ness of employing reserves in this		Lynch, pitchers: Bruce Bochy, catcher; Brian Gillas and Ran Gardenhire, infinitiers, and Mike	Coll: Mrs Libby Evons 212 874 03 08 or 212 772 25 42 or 212 496 66 14.	comprehensive experience in inter ouditing, 6 years CPA experience
1949 - 1949 1949 - 1949	, les of play, and FIFA, ; and unwilling to hear	way. But perhaps the NASL is	there give a damn right now	tioward and Sergio Beitre, outfielders, to their minor leasue comp for reassignment.	· ·	CONTROLLER or AUDIT MANAGER
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	g to suspend the United	players.	or 350 yards from the goal Rules, as always, mean less than atti-	HOCKEY	WANTED/EXCHANGE	43, 6000 Frankfurt/M., Germany.
Marth Marth	all who play there un- hority was adhered to.	For all the criticism here, there		National Hockey Leogue HARTFORD WHALERS-Recoiled Kevin		ADMINISTRATIVE ASSISTANT, flexible, independent, triincurd G
	inding the lunacy of this	is room to appland an NASL		Kemp, defensemen, from Binghamton of the	SEEKS FOR ITS MANAGEMENT,	flexible, independent, trilingual a man - French & English, writing, spe ing turing of 3 anod leading & h
🕐 🚛 🖞 Caraca (Serie Hall)	- which bears all the	winner. Alan finnion was an olo-	there.	American Hockey League.	Beoutiful high dass opertment, 4 rooms and more. Paris 285 11 08.	ing, typing all 3, good looking & h working, seeks responsible position Paris. Progravities the month, Box 8
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- 1997 -	n the playground — is	NHL Closing	g Out Upside-]	Down Season	EMPLOYMENT	VERY MOTIVATED FRENCHMA
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م مور و م	{ the 24 clubs disbanded	United Press International	Washington Capitals, the 75th		EXECUTIVES AVAILABLE	School gratizate, free to travel, se position in jokes with California w
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ga ata si ata sa s	ile agreeing to new mini-	to roose, the good teams are casha	champions.	than at home. They have made trades in reverse fashion. They	Kingsway, London WCZ.	full or part-time position Along or Box 831, Handd Tribuna, 92521 No
and the second se	s for the players, floun-	TELLY LA RAIL MIGIA, and the	"Now it's on to another very im- portant game," Green said after	traded Mike Palmateer to the Caps	NTL operations, Germon associtive, 33, producting, industrial compliances.	N Lociex, France
	er a loss of some \$30	number 13 is "lucky."	his team recently defeated the De-	to get a better defenseman in Rob-	NTL operations, German executive, 33, marketing, industrial, consulting ex- perience with top int? I man, fully frien- gual. All serious offers. Bax 822, Her-	DUTCH GEL 20, English - Fran seeks serious job anywhere, Willing Jearn, Box 836, Herold Tribune, 925 Neutity Cadex, France.
étan.	his distance, it seems	With only a handful of games	troit Red Wings. "When you get	ert Picard, then dealt Picard away to Mootreal to get goalie Bunny	ald Tribune, 92521 Neuilly codex France.	Neutly Cedex, France. PARIS YOUNG LADY PR/F
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harren etter	Who Cares?	of 16 available playoff berths is to	For Glen Sather, coach of the	to cellar-dwelling neighbors such as the Winnipeg Jets, Oilers and	GENERAL POSITIONS AVAILABLE	
***	that I have seen and	see the world in reverse order.	fast-improving Edmonton Oilers.	Pittsburgh Pengiuns.		bilingual English and trilingual English, German, Free noother tongus English, French on man, shorthand desirable. Apply in p son, 106 ter rue St. Lazare, Paris 8 . Tel: 273 50 02.
	e offside rale makes	For Gary Green, coach of the	spring weather and just as exciting	After suffering a dispirited loss	HIGH CALIBER TELEX OPERATOR	man, shorthand desirable. Apply in p son, 106 tor rue St. Lazone, Paris 8
	y little difference. To a , may be appealing. To a		as a Stanley Cup final.	to the Penguins to fall into 17th place last week, the Leafs edged		• Tel: 293 50 02.
· · · ·	like former England in-	NHL Standings	"It's a crazy race," he said. "One	the Bruins, 3-2, marking their first	Fluent French & English for excellent opportunity to supervise a small but so- phisticated communications dept. includ-	
¥	1 fullback Bob McNab,		day we are in 15th place, the next	victory over Boston in 13 games since 1978.	ing, teles, forsimile, hot line, solelite ter-	Don'? spins INTERNATIONAL SECRETARIAL POSITIONS
1.1.	I rule is a ruinous inhibi-	Patrick Division W L T Pts, OF GA	we are 17th. We are in the playoffs on Monday and out on Tuesday	Darryl Sittler, captain of the	ing takes of the second	TUESDAYS
internet in the second se	y transfers the available	NY Islanders 45 17 14 104 341 252	and back in ou Wednesday. It's	Maple Leafs, cantiously ventured	5 photo to: Mr. Nacagowa, 6 rue de Berri, 75008 Poris,	in the MT Classified Section.
*	n one guy to the next. I may revel in it, as did	Philodelphia . 41 21 14 % 311 245 Codeory 37 27 13 87 313 245	crazy."	that the cellar-war made hlack seem white and the lucky seem uo-		
1 A A	incis with his electric ac-	NY Rangers 28 35 14 70 306 314 Washington 24 35 18 46 273 309	And the Oilers' captain, Lee Fo- golin, said: "If we had a .500	lucky.		
(31.11) -	in Detroit, but the de-	Sarythe Division x-St. Louis 44 16 76 194 338 261	record the whole season, we could	"I guess the number 13 is	ESCORTS & GUIDES	ESCORTS & GUIDES
n dia generative generative	l simply not be able to pe of energetic overlap-	Chicnon - 38 12 13 75 293 393	be fighting for 10th place instead of 16th."	lucky," he said. After struggling through a two-	• ESCORTS, N.Y.	· CONTACTA INTERNATIONAL
14. · · ·	s that fullbacks and	Vescouver 28 20 19 75 278 284 Edmonton 27 25 15 69 310 319 Celerado 22 44 11 25 244 330	Remember that game in Octo-	year string of feuds between play-	EVERYWHERE, U.S.A.	GERMANY: 06103-8612
	s the world over are do-	Winnipeg 9 55 12 30 222 377	ber. "If we hadn't lost those first	ers and management, three coach-		Escort Service in Europe GERMANY: 06103-8612 Frankfurt - Wiesbaden - Mainz Cologne - Baen - Duessaldorf -
1946 214 1920 - 4401	a springboard to swift acks.	WALES CONFERENCE Norris Divisies	two games against Quebec and Colorado we would have it all	rates as one of the worst in the	ESCORT SERVICE.	SWITZERLAND: 0049-6103-8612
ang Ang San	e fact that soccer is still	W L T Ph. GP GA Manimal 42 22 13 97 319 228	locked up now," Fogolin said.	NHL, the Leafs acknowledge that	EVERYWHERE YOU GO, AMERICAI	Zorich - Basel - Locerse - Berni Longroup - General
1944-1942 -	sected and	Los Angeles 42 23 12 % 321 276 Ptitisborgh 29 35 12 79 213 330	For no team is the epic endeavor	the playoff race is more a rescue mission to salvage tattered pride	0 313 359 4073	
a familia de la companya de la compa	football, squeezes the width only about two-	Hortford 20 37 18 58 282 257	to be 16th more grueling and hn-	than a march toward the impossi-	● 212-359-6273	NOW ALSO IN LONDON.
	European soccer pitch.	Adoms Division	miliating than for the Toronto Maple Leafs, whose hockey past is	ble dream of a Stanley Cup.	212-961 1945/461 2421	OTHER SEC CAPITALS Tel: Germany 0-6103-8612
and a second s	a Bay's Londoner, Gor-	x-Quiffete 38 19 20 % 317 237 Boston 26 28 13 85 307 263	steeped in winning tradition. The	"It is not a good feeling at all to be in this position," Sittler said.		
	complain that the 35-	Minnesola 33 27 17 13 274 252 Guebec 29 30 17 75 299 303	Leafs hover in 16th place, at war	"At the start of the season, I	CAPRICE	INTERNATIONAL
	i what the fans want.	Terromo. 27 37 13 67 311 358 x-citached division title	NET I and	thought we'd be up there among		ESCORT SERVICE
Carrow	e, the opening weekend's	MonOuv's Resolts	NHL Leaders	the top teams. We've had some trouble. But right now, we're des-	ESCORT SERVICE	AND PROMOTIONS
3 And 1	what is clearly a desper-	Philadelphia 6, NV Rangers 0 Baston 2, Buffalo 2 (McNab (37), Kasper (21);	(Through Scadery) G A Pis	perate for wins. Maybe we can sal-		NY-USA
	and speciators. Jago's	Romany (24), Van Bourneer (17)1.	Gratzky, Edm; SJ 102 155	vage something if we just make the	IN NEW YORK	Travel anywhere with mailtingual escarts.
	the Rowdies, kicked off	NHL COMPILED STANDINGS	Hilason, Cole 44 77 131	playoffs."		Major Credit Conds Accepted. 212-765-7896 or 765-7754.
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-1 - -	not also irue that the	webberttract #2 22 13 97 319 228	P_Stastay, Que 36 46 101	FIRST ROUND	CACHET U.S.A.	DEOFNON 1164
	or boring soccer or bor-	x-Los Andries 42 23 12 % 3r1 276 x-Pallodelphia 61 23 14 % 311 245	Trottler, NY1 31 70 101 Mildateton, Bos 42 58 100	(Best of 2) East	ESCORT SERVICE	REGENCY - USA
₩2	ing in sport very often hands of the coaches?	x-Batitoko 36 19 20 96 317 237 x-Colpany 37 27 13 87 313 255	Romers Hort 40 69 100 Federation STL 28 72 100	New York vs. Chicago March 37 — Chicago of N.V	NEW YORK 212-242-0838 or	
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Observer

The True Horror

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By Russell Baker

NEW YORK - This began as an amiable, tongue in check piece about the Reagan administration's decision to bring back the battleship, but a friend burst into the room. Somebody had shot at the president. The bulletins tumbled out of him: The president's press secretary shot in the head. Policeman shot. Secret Service

agent shot. Despite so many years of it, the responses A. were precisely the same as always. Incredulity. Then 1 a wave of horror and revulsion. Baker The involuntary

groan: "My God." Then the dash for the television set.

Across the country, the whole nation was running through the same reflexive responses. Millions and millions and millions of people so diverse that no leader can induce them to make three consecutive notes in harmony, but a single gunman could instantly orchestrate a national gavotte of incredu-

Fortunately, the president had not been hit. Naturally, the first bulletins from Dallas in 1963 came to mind. "Shots were fired near the president's car," they said. No in-dication that President Kennedy had been hit, though he had been.

The another bulletin: First bul-letin in error. Bullet lodged in President Reagan's lung. Surgery imminent. Vice President Bush recalled to Washington from Texas. Cabinet officers assembling at the White House. A glimpse of Mrs. Reagan running into the hospital emergency room.

* * *

Something must be said about all this, but nothing remains to be said that has not been said before over and over. Everyone is tired of ragings against the easy availability of handguns. That's the tired old liberal response every time, and Congress is as tired of having to ignore it as the pistol lobby is tired of having to explain that guns don't kill people, people kill peo-

Anyhow, what sense does it make any more? There are so many pistols out there, millions and millions of them. An acquain-tance of mine died not long ago at the hands of a burglar who happened to have one as be went about his work. I went to attend the funeral and before 1 got back John Lennon died at the hands of an autograph seeker who happened to have a pistol. On each occasion I heard the

news with incredulity, followed by a wave of horror and revulsion and an involuntary groan of "My God."

Over the years I have uttered that "My God" for John Kennedy at 1 o'clock in the afternoon, for his brother Robert at 7 a.m. on a beautiful June morning, for Mar-tin Luther King in a windy spring hight, for my friend just before bedtime in the Christmas season, for Ronald Reagan in the middle of a rainy afternoon with an amiable, tongue-in-cheek piece about battleships in the typewriter.

Almost always, however, as happened again when the first bulletin about President Reagan was an-nounced, what instinctively em-erged was "My God." These were the words — "My God" — which the co-pilot of the Enola Gay en-tered in his diary when he looked lity, horror and revulsion ending in tered in his diary when he looked a continental town meeting before back on the first atomic bomb exploding on Hiroshima.

What they express, I suppose, is a sense of something happening that is too horrible for a man grasp. In the case of our increasingly commonplace American shootings, this horror transcends the violence committed upon the dead and wounded. It is the destruction of the fragile civility of American society that causes the

chudders. The true horror is the constantly mounting evidence that our efforts to govern our relationships with each other civilly through discourse, accommodation and peaceable democratic persuasion can be destroyed in an instant by the whim of a gunslinger and the aw-ful implication that, finally, our destiny is at the mercy of maniacs. So there will be no amiable, tongue-in-cheek discussion of battleships today. That would be civil discourse, which is out of place while we still lie in shock under the . .

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Financial Adviser

Linda Beltramini Is One of the Tough New Breed

Helping Wealthy Foreigners Invest in the U.S.

By Ann Crittenden New York Times Service NEW YORK --- Those who think conven-tionally might mistake her for a glamorous European sophisticate, which she is, or the financial adviser of a fashion business,

which she is. But few would guess that Linda Beltrami-ni, a worldly resident of Brazil, Britain and Switzerland, is also one of the toughest and sharpest of a new breed of financiers in the city: the secretive cadre that helps wealthy foreigners find ways of investing their money in the United States.

While her name is not well known outside a tight circle of investment advisers and foreign investors, she was identified recently as the architect of the \$8-million sale of Henri Bendel to a Swiss group and the accompany-ing lease of Bendel's 57th Street store to other Swiss investors. From a glance at her chauffeured

Mercedes, her Fendi furs and her East Side town house, it is not readily apparent that the 34-year-old Mrs. Beltramini has run not one, but two multimillion-dollar businesses.

Her first was a commodity trading concern based in Geneva that she founded when in her mid-20s, and built into a \$10-million operation with 26 employees in six countries. She closed that company four years ago, however, to join her husband, a Swiss psychiatrist, in New York.

Among other things, in that earlier incar-nation she sold grain and other commodities all over Africa, including Idi Amin's Uganda, and traveled in and out of wartime Beirut disguised as an Arab.

Hoes and Faberge Eggs

She says she once filled a Ugandan order for 10,000 hand hoes by buying the type of hoe needed in Britain, carrying it in her Guc-ci bag on a flight to Brazil, having 10,000 hoes made there, and shipping them to Kam-pala at a dollar each under the British price.

At the other end of the African consumer spectrum, she delivered two Faberge eggs for Emperor Jean Bedel Bokassa of the then Central African Empire, who has since been deposed. "For Bokassa," she said, "the markup was 200 percent."

Over a recent \$125 hunch at La Cote Basque, where she dines almost every day, Mrs. Beltramini made her work seem as casu-

al as buying a Saint Laurent. "I always look for the holes," she ex-plained with languid confidence. "The big grain companies didn't find it worth their time to cultivate 2,500- to 10,000-ton sales to the smaller African states, so I filled the gap.

In New York, the gap she has spotted is the customized servicing of individual for-

eign investors, who still see the United States as the place where the last capitalist will die. "She's a private investment banker," said Patrick Kealey, president of Wood Macken-zie & Co. Inc., the English investment bank, in New York. "She deals with the 'working jet set' -- individuals of substantial means who, by and large, want fixed assets. It's a

niche not filled by commercial banks, which can't get into direct investments, or invest-ment banks, which aren't that familiar with real estate."

Multilingual Managing

At the moment, Mrs. Beltramini says she is managing about \$50 million, in five lan-guages, for a clientele of South Americans, British, Swiss, French, Italians and the U.S. subsidiary of one of the biggest construction companies in Brazil, Gomes de Almeida, Fernandez S.A., of which she is executive vice president.

About \$30 million of the funds have been invested, two-thirds of it in Manhattan. Most of the money has gone into real estate. When asked what her criteria were for property investments in New York, Mrs. Beltramini, who also was recently appointed a director of the First Women's Bank, promptly replied,

"prime, prime, prime." Her best-known, although not her biggest, transaction was the recent \$8-million sale of Henri Bendel, the prestigious Manhattan women's store, to a group of Swiss investors and the simultaneous lease of the building to

another Swiss-based group. According to Geraldine Stutz, Bendel's managing partner who became a 30-percent owner as a result of the deal, Mrs. Beltramini was responsible for the unconventional transaction and came up with the profitable idea of leasing five floors of the building to wholesale fashion and fragrance manufacturers, a market that will be opened late this

spring At the same time, Bendel's, reduced to five floors from 10, lost only the bridal shop and its spacious dressing rooms ("they were like ballrooms," Mrs. Beltramini said) and has seen its volume climb by more than 25 percent in the last six months.

"She is a brilliant conceptualist," Mrs. - Stutz said, "She sees the creative possibilities in an investment faster than anyone I've ever worked with." Mrs. Beltramini cannot be persuaded to

talk in detail about any of her other deals, except to say that they are almost always in cash, and that she never invests in public com

The confidentiality she can promise her clients, she said, is one of her major competitive advantages.

"Yon must appreciate the fact that these are prominent people," she said, "and it

would not look too good if their governments knew that they were putting some of their wealth in the United States."

high-technology companies; one for Ameri-cans who are interested in real estate tax shelters, and one for both types of clients. Mrs. Beltramini was born in Britain to a British mother and a Brazilian father, raised in Brazil and educated in Britain, France and Switzerland. At the University of Geneva she was a classmate of Diane von Furstenberg. She acquired much of her case and famil-She acquired much of her case and famil-ianty with international finance from her fa-ther, who was a representative of British arms manufacturers in Brazil. She seems to be coolly indifferent to the notion that there is anything unusual about a woman wheeling and dealing in the most traditionally mascu-line fields, all the while presiding over an en-tourage of servants, five assistants and a 2-vear-old son. year-old son.

"I never think about that," she said. "If you think you're a woman in a man's world, yon're dead," she said. She added, however, that it was sometimes

easier to trade in Africa than to work in more cosmopolitan circles. "In Africa people may be rude or harder to see at first, but then you can develop a solid business relationship. In Switzerland, they can be so civilized and gracious, and then never call you again "

An Ounce of Preven PEOPLE: Delays Prince Charl

cloth bathrobe and dryin

with a towel. Just before curtain fell, leading m

Guardino had dumped a

water over her head - a

the show. She'll be doing

ine show, one is be doing cloth bit every night as k show runs. For the open party, Bacall turned up 3 ford Plaza Hotel ballre

slinky black sequin-

Halston evening gown. hair was still a bit damp.

Television producer

Lear has attacked the R Falwell and his Moral Ma

offering "simplistic solution

said the real problem in t states is an obsession with profits. The single most tive societal disease of outset and the single biggest re-the decline of public month the decline of public months.

thics — is American les h fixation with what has the known as the bottom lingu-said at Northeastern Unitay

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where seems all too read G? the future short for a move

success," said the produced. in the Family" and other sit: cited the race for TV audie, ings as an example. "Notac

take a chance with an origent innovative idea," he said. ith

Chicago Mayor Jane By

have started a mini-trend

decided to live part-time i

crime public housing proj the Rev. Dr. Buck Jones v candidates for mayor of

to promise to move into a St. Louis project if electe said of the project: "Shoo

an everyday affair. Most have code violations -plumbing, broken windo screens, inadequate beat

water, piles of garbage an insects and rodents about

ther Democrat Vincent S nor Republican Jerry War accepted Jones' invitation.

Quote - Bill Rafferty of

"Real People," explaining in Davidson at a taping that in the-road life was less glass

than non-show-business per

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Prince Charles, heir to the British throne, was delayed briefly upon arrival in Wellington, New Zea-land, while quarantine officers fumigated his plane as a pre-tion against possible introduction of foot and mouth disease, which has been reported in Britain. Wellington is the prince's first stop on a 13-day tour of New Zealand. He is on a five-week official tour which will take him to Australia, Venezuela and the United States. After a 10-minute delay upon arrival, Prince Charles was whisked

- . .

away to his first engagement at the city's main cricket ground, where 11,000 school children waited. Meanwhile, Lady Diana Spencer, who wept at her parting from Prince Charles when he left Sunday for the world tour, will have a busy schedule in the days ahead, Buckingham Palace said. . . .

Buckingham Palace disclosed that Prince Charles will be married in Royal Navy full dress uniform and will have not one best man but two princely "supporters." The best man's duties will be shared by the prince's brothers, Prince Andrew and Prince Edward. Andrew, 21, will carry the wedding ring.... A prelate who has publicly criti-cized both the royal family and Margaret Thatcher's Conservative government was named bishop of London, regarded as the third highest post in the Church of Eng-land. He is the Rt. Rev. Graham Leonard, a 59-year-old religious conservative and social activist who has been serving as bishop of

Truro. He will succeed the Rt. Rev. Geraid Ellison, who retires next month. * * *

Enrico Macias, French composer

and singer, has been honored in New York for giving the UN Chil-dren's Fund the copyright to one of his songs so the royalties can help children around the world. The song, already a hit, is "Malheur a celui qui blesse un en-fant" - Bad Luck to Him. Who Hurts a Child - with music by Macias and words by Jacques Demarny. It has been recorded in New York and Paris. French UN Ambassador Jacques Leprette stood by as Tarzi Vittachi of Sri Lanka, the fund's executive director for external relations, present-ed Macias a framed citation at a reception.

* * * Lauren Bacall took her curtain calls at the Broadway opening of her new musical, "Woman of the

lieve, said: "People think n fast cars and fast women. AT it's just fast food."

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